

Pocono Mountains Municipal Airport
A1 - Profit & Loss Current Month vs Previous Month
July 2020

	Jul 20	Jul 19
Ordinary Income/Expense		
Income		
4100 · Rent Income		
4103 · T-Hangar rental	1,698.12	1,981.14
4107 · Tie Downs rental	1,085.81	1,275.00
4108 · Main hangar rental	1,512.00	1,512.00
4112 · Dome hangars	254.00	254.00
4115 · North Hangar Rental	4,716.95	3,699.94
4116 · Fire Company Rental	93.75	93.75
4117 · Fire Company Rental - Addendum	43.48	43.48
4120 · Other Rental	278.33	228.33
Total 4100 · Rent Income	9,682.44	9,087.64
4200 · Sales		
4205 · Misc. Fees	2,890.00	5,275.00
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-5,534.63	-4,606.72
4210 · 100LL Fuel - Other	34,734.98	46,919.41
Total 4210 · 100LL Fuel	29,200.35	42,312.69
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-2,965.39	-500.00
4211 · Jet A Fuel - Other	20,953.46	41,253.26
Total 4211 · Jet A Fuel	17,988.07	40,753.26
4214 · Sales - Vending	70.00	271.25
Total 4200 · Sales	50,148.42	88,612.20
4820 · Misc. Income	47.78	1,116.00
4850 · Commission Income	10.00	0.00
4910 · Interest Income	7.89	193.90
8400 · MW Hangar Rentals	4,203.93	3,739.34
Total Income	64,100.46	102,749.08
Cost of Goods Sold		
5200 · Cost of Goods Sold		
5210 · Cost of Sales - 100LL Fuel	21,103.54	33,437.62
5211 · Cost of Sales - Jet A Fuel	8,523.66	20,843.67
5212 · Cost of Catering	0.00	1,062.80
5214 · Cost of Vending	17.76	0.00
Total 5200 · Cost of Goods Sold	29,644.96	55,344.09
Total COGS	29,644.96	55,344.09
Gross Profit	34,455.50	47,404.99
Expense		
6000 · Staff Cost		
6001 · Secretarial Services	125.00	125.00
6002 · Wages	8,130.50	9,738.75
6003 · Payroll taxes	735.53	864.83
6007 · Benefits	794.17	794.17
Total 6000 · Staff Cost	9,785.20	11,522.75
6103 · Professional Fees		
6004 · Payroll fees	12.00	6.00
6105 · Legal-General	1,575.00	630.00
6109 · Accounting	808.50	945.00
6110 · Audit	0.00	4,867.00
6103 · Professional Fees - Other	1,783.00	3,497.80
Total 6103 · Professional Fees	4,178.50	9,945.80

Pocono Mountains Municipal Airport
A1 - Profit & Loss Current Month vs Previous Month
July 2020

	Jul 20	Jul 19
6180 · Insurance	2,629.59	2,587.19
6201 · Advertising	0.00	387.34
6300 · Repairs & Maintenance		
6310 · Building Repairs	550.39	3,771.24
6320 · Miscellaneous Repairs	160.82	253.84
6330 · Equipment Repairs	183.21	1,352.82
6340 · Runway Repairs	0.00	4,400.00
6901 · Office Cleaning	0.00	50.09
Total 6300 · Repairs & Maintenance	894.42	9,827.99
6390 · Utilities		
6391 · Electric	711.99	771.10
6392 · Telephone	211.50	201.04
6394 · Internet	159.95	159.95
6396 · Propane/Natural Gas	0.00	16.03
6397 · Cooler/water	0.00	136.28
6398 · Satellite	0.00	148.97
6399 · Security Sys.	600.00	0.00
6390 · Utilities - Other	430.00	335.00
Total 6390 · Utilities	2,113.44	1,768.37
6400 · Gasoline/Diesel	318.69	2,032.23
6560 · Payroll Expenses	112.28	93.66
6940 · Interest Expense	359.14	628.33
6990 · Miscellaneous Expense	208.10	10,926.11
7100 · Office Expenses		
7103 · Dues and Subscriptions	99.23	63.57
7105 · Bank Charges	26.35	3.11
7106 · Credit Card Fees	1,189.15	1,679.38
7107 · Office Supplies	478.85	312.34
7100 · Office Expenses - Other	95.39	0.00
Total 7100 · Office Expenses	1,888.97	2,058.40
8900 · MW Hangar Rental Payout	3,403.34	3,178.44
Total Expense	25,891.67	54,956.61
Net Ordinary Income	8,563.83	-7,551.62
Other Income/Expense		
Other Income		
8100 · Contributed Capital		
8110 · FAA - Capital Grants	10,706.65	32,573.45
8120 · PA DOT - BoA	185,844.77	1,809.63
8125 · LSA Grant Revenue	181,026.42	0.00
Total 8100 · Contributed Capital	377,577.84	34,383.08
8300 · Other Income	6,800.00	6,800.00
Total Other Income	384,377.84	41,183.08
Net Other Income	384,377.84	41,183.08
Net Income	392,941.67	33,631.46

Pocono Mountains Municipal Airport
A2 - Profit & Loss YTD vs Previous YTD
 January through July 2020

	Jan - Jul 20	Jan - Jul 19
Ordinary Income/Expense		
Income		
4100 · Rent Income		
4103 · T-Hangar rental	12,170	13,868
4107 · Tie Downs rental	6,611	7,680
4108 · Main hangar rental	11,194	10,584
4112 · Dome hangars	1,778	1,778
4115 · North Hangar Rental	32,469	28,657
4116 · Fire Company Rental	656	750
4117 · Fire Company Rental - Addendum	304	348
4120 · Other Rental	2,798	1,598
Total 4100 · Rent Income	67,980	65,263
4200 · Sales		
4205 · Misc. Fees	9,872	14,290
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-17,148	-18,566
4210 · 100LL Fuel - Other	130,421	184,605
Total 4210 · 100LL Fuel	113,273	166,039
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-8,199	-15,684
4211 · Jet A Fuel - Other	100,026	180,095
Total 4211 · Jet A Fuel	91,828	164,411
4214 · Sales - Vending	416	984
4200 · Sales - Other	0	37
Total 4200 · Sales	215,388	345,760
4820 · Misc. Income	13,121	6,389
4850 · Commission Income	130	900
4910 · Interest Income	150	1,100
8400 · MW Hangar Rentals	43,534	42,235
Total Income	340,304	461,648
Cost of Goods Sold		
5200 · Cost of Goods Sold		
5210 · Cost of Sales - 100LL Fuel	82,861	127,875
5211 · Cost of Sales - Jet A Fuel	44,794	93,261
5212 · Cost of Catering	1,200	1,063
5214 · Cost of Vending	170	436
5200 · Cost of Goods Sold - Other	0	162
Total 5200 · Cost of Goods Sold	129,025	222,797
Total COGS	129,025	222,797
Gross Profit	211,279	238,852
Expense		
6000 · Staff Cost		
6001 · Secretarial Services	375	750
6002 · Wages	50,293	74,370
6003 · Payroll taxes	6,268	7,698
6007 · Benefits	5,559	5,559
Total 6000 · Staff Cost	62,495	88,377

Pocono Mountains Municipal Airport
A2 - Profit & Loss YTD vs Previous YTD
 January through July 2020

	Jan - Jul 20	Jan - Jul 19
6103 · Professional Fees		
6004 · Payroll fees	40	54
6105 · Legal-General	7,411	5,425
6108 · Engineer	0	785
6109 · Accounting	5,888	6,705
6110 · Audit	13,800	14,600
6103 · Professional Fees - Other	13,190	8,173
Total 6103 · Professional Fees	40,329	35,742
6180 · Insurance	18,407	19,399
6201 · Advertising	912	1,352
6300 · Repairs & Maintenance		
6310 · Building Repairs	7,651	16,665
6320 · Miscellaneous Repairs	1,420	6,882
6330 · Equipment Repairs	17,303	18,316
6340 · Runway Repairs	12,562	10,328
6900 · Maintenance	378	811
6901 · Office Cleaning	59	86
6906 · Fuel Tank Repairs/Inspection	1,406	3,345
6300 · Repairs & Maintenance - Other	0	1,672
Total 6300 · Repairs & Maintenance	40,779	58,105
6390 · Utilities		
6391 · Electric	6,175	7,380
6392 · Telephone	1,357	1,326
6394 · Internet	1,327	1,523
6396 · Propane/Natural Gas	2,045	2,333
6397 · Cooler/water	371	535
6398 · Satellite	721	1,061
6399 · Security Sys.	750	944
6390 · Utilities - Other	1,300	335
Total 6390 · Utilities	14,046	15,437
6400 · Gasoline/Diesel	2,716	7,749
6560 · Payroll Expenses	716	94
66910 · Bank Service Charges	0	8
6940 · Interest Expense	3,217	4,518
6990 · Miscellaneous Expense	964	13,615
6999 · Uncategorized Expenses	74	-28
7100 · Office Expenses		
7102 · Postage	103	0
7103 · Dues and Subscriptions	1,394	426
7105 · Bank Charges	243	142
7106 · Credit Card Fees	4,712	6,864
7107 · Office Supplies	3,229	3,219
7100 · Office Expenses - Other	201	8
Total 7100 · Office Expenses	9,882	10,660
8900 · MW Hangar Rental Payout	37,514	35,900
Total Expense	232,051	290,926
Net Ordinary Income	-20,772	-52,075
Other Income/Expense		
Other Income		
8000 · Government Support		
8010 · Monroe Contribution	45,672	0
Total 8000 · Government Support	45,672	0

Pocono Mountains Municipal Airport
A2 - Profit & Loss YTD vs Previous YTD
 January through July 2020

	<u>Jan - Jul 20</u>	<u>Jan - Jul 19</u>
8100 · Contributed Capital		
8110 · FAA - Capital Grants	31,388	216,896
8120 · PA DOT - BoA	314,267	12,050
8125 · LSA Grant Revenue	281,660	0
8130 · Monroe County - Capital	35,337	33,574
Total 8100 · Contributed Capital	<u>662,653</u>	<u>262,520</u>
8300 · Other Income	<u>48,903</u>	<u>6,800</u>
Total Other Income	<u>757,228</u>	<u>269,320</u>
Net Other Income	<u>757,228</u>	<u>269,320</u>
Net Income	<u><u>736,456</u></u>	<u><u>217,246</u></u>

Pocono Mountains Municipal Airport
A3 - Profit & Loss Budget Performance
July 2020

	<u>Jul 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>Jan - Jul 20</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Income							
4100 · Rent Income	9,682	9,633	50	67,980	67,429	552	116,754
4200 · Sales	50,148	88,612	-38,464	215,388	345,723	-130,335	616,008
4820 · Misc. Income	48	65	-17	13,121	5,544	7,577	6,626
4850 · Commission Income	10	0	10	130	900	-770	900
4910 · Interest Income	8	194	-186	150	1,100	-951	1,338
8400 · MW Hangar Rentals	4,204	3,739	465	43,534	42,235	1,299	71,205
Total Income	<u>64,100</u>	<u>102,243</u>	<u>-38,143</u>	<u>340,304</u>	<u>462,933</u>	<u>-122,629</u>	<u>812,831</u>
Cost of Goods Sold							
5200 · Cost of Goods Sold	29,645	55,344	-25,699	129,025	222,797	-93,772	403,217
Total COGS	<u>29,645</u>	<u>55,344</u>	<u>-25,699</u>	<u>129,025</u>	<u>222,797</u>	<u>-93,772</u>	<u>403,217</u>
Gross Profit	<u>34,456</u>	<u>46,899</u>	<u>-12,444</u>	<u>211,279</u>	<u>240,136</u>	<u>-28,857</u>	<u>409,614</u>
Expense							
6000 · Staff Cost	9,785	11,523	-1,738	62,495	88,502	-26,008	146,908
6103 · Professional Fees	4,179	9,946	-5,767	40,329	35,730	4,599	64,413
6180 · Insurance	2,630	2,630	-0	18,407	18,410	-3	31,560
6201 · Advertising	0	387	-387	912	1,352	-440	3,752
6300 · Repairs & Maintenance	894	9,828	-8,934	40,779	58,105	-17,325	83,237
6390 · Utilities	2,113	1,768	345	14,046	15,437	-1,391	25,742
6400 · Gasoline/Diesel	319	2,032	-1,714	2,716	7,749	-5,033	11,078
6560 · Payroll Expenses	112	100	12	716	700	16	1,200
66910 · Bank Service Charges	0	0	0	0	8	-8	23
6940 · Interest Expense	359	628	-269	3,217	4,518	-1,300	9,248
6990 · Miscellaneous Expense	208	466	-258	964	2,964	-2,000	8,253
6999 · Uncategorized Expenses	0	0	0	74	0	74	0
7100 · Office Expenses	1,889	1,653	236	9,882	11,790	-1,908	20,584
8801 · Minor Equipment Purchases	0	0	0	0	0	0	0
8900 · MW Hangar Rental Payout	3,403	5,584	-2,180	37,514	39,087	-1,573	67,006
Total Expense	<u>25,892</u>	<u>46,546</u>	<u>-20,654</u>	<u>232,051</u>	<u>284,349</u>	<u>-52,298</u>	<u>473,004</u>
Net Ordinary Income	<u>8,564</u>	<u>354</u>	<u>8,210</u>	<u>-20,772</u>	<u>-44,213</u>	<u>23,441</u>	<u>-63,390</u>

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Accrual Basis

Pocono Mountains Municipal Airport
A3 - Profit & Loss Budget Performance
July 2020

	<u>Jul 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>Jan - Jul 20</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>Annual Budget</u>
Other Income/Expense							
Other Income							
8000 · Government Support	0	0	0	45,672	0	45,672	0
8100 · Contributed Capital	377,578	8,300	369,278	662,653	58,100	604,553	100,000
8300 · Other Income	6,800	0	6,800	48,903	0	48,903	0
Total Other Income	<u>384,378</u>	<u>8,300</u>	<u>376,078</u>	<u>757,228</u>	<u>58,100</u>	<u>699,128</u>	<u>100,000</u>
Other Expense							
9999 · Unknown Expense	0	0	0	0	0	0	0
Total Other Expense	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Net Other Income	<u>384,378</u>	<u>8,300</u>	<u>376,078</u>	<u>757,228</u>	<u>58,100</u>	<u>699,128</u>	<u>100,000</u>
Net Income	<u>392,942</u>	<u>8,654</u>	<u>384,288</u>	<u>736,456</u>	<u>13,887</u>	<u>722,569</u>	<u>36,610</u>

Pocono Mountains Municipal Airport
B1 - Profit & Loss - Marketing
July 2020

	<u>Jul 20</u>	<u>Jan - Jul 20</u>
Ordinary Income/Expense		
Income		
4820 - Misc. Income	0.00	4,462.00
Total Income	<u>0.00</u>	<u>4,462.00</u>
Gross Profit	0.00	4,462.00
Expense		
6201 - Advertising	0.00	912.00
Total Expense	<u>0.00</u>	<u>912.00</u>
Net Ordinary Income	<u>0.00</u>	<u>3,550.00</u>
Net Income	<u><u>0.00</u></u>	<u><u>3,550.00</u></u>

Pocono Mountains Municipal Airport
B2 - Profit & Loss - M&W Hangar
July 2020

	<u>Jul 20</u>
Ordinary Income/Expense	
Income	
8400 · MW Hangar Rentals	4,003.93
Total Income	<u>4,003.93</u>
Gross Profit	4,003.93
Expense	
6300 · Repairs & Maintenance	
6310 · Building Repairs	238.21
Total 6300 · Repairs & Maintenance	238.21
8900 · MW Hangar Rental Payout	3,403.34
Total Expense	<u>3,641.55</u>
Net Ordinary Income	<u>362.38</u>
Net Income	<u><u>362.38</u></u>

Pocono Mountains Municipal Airport
B - Profit & Loss - North Hangar
 July 2020

	<u>Jul 20</u>	<u>Jan - Jul 20</u>
Ordinary Income/Expense		
Income		
4100 · Rent Income		
4115 · North Hangar Rental	4,716.95	32,018.83
Total 4100 · Rent Income	<u>4,716.95</u>	<u>32,018.83</u>
Total Income	<u>4,716.95</u>	<u>32,018.83</u>
Gross Profit	4,716.95	32,018.83
Expense		
6180 · Insurance	412.67	2,888.69
6300 · Repairs & Maintenance		
6310 · Building Repairs	312.18	312.18
Total 6300 · Repairs & Maintenance	<u>312.18</u>	<u>312.18</u>
6390 · Utilities		
6391 · Electric	136.83	1,410.03
6396 · Propane/Natural Gas	0.00	2,045.05
Total 6390 · Utilities	<u>136.83</u>	<u>3,455.08</u>
6940 · Interest Expense	266.21	2,366.96
Total Expense	<u>1,127.89</u>	<u>9,022.91</u>
Net Ordinary Income	<u>3,589.06</u>	<u>22,995.92</u>
Principal on Loan	<u>1,662.69</u>	<u>11,335.74</u>
Net Income	<u><u>1,926.37</u></u>	<u><u>11,660.18</u></u>

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Accrual Basis

Pocono Mountains Municipal Airport
C - Sales by Product/Service Summary
 July 2020

	Jul 20			
	Qty	Amount	% of Sales	Avg Price
Inventory				
100LL (100LL Fuel)	6,916.04	34,734.98	7.7%	5.02
Jet A (Jet A Fuel)	5,176.5	20,953.46	4.7%	4.05
Total Inventory	12,092.54	55,688.44	12.4%	4.61
Parts				
Fuel Discount - Jet A (Fuel Discount - Jet A)	1,720.5	-2,965.39	-0.7%	-1.72
Fuel Discount - 100LL (Fuel Discount - 100LL)	5,029.82	-5,534.63	-1.2%	-1.10
Total Parts	6,750.32	-8,500.02	-1.9%	-1.26
Service				
Club House	1	50.00	0.0%	50.00
LSA Grant	1	181,026.42	40.4%	181,026.42
Lot Rental (Miscellaneous Rental Income - Lot Rental)	1	6,800.00	1.5%	6,800.00
Over Night Parking (Overnight Parking Fees)				
Twin (Overnight Fee - Twin)	6	150.00	0.0%	25.00
T Prop (Overnight Fee - T Prop)	1	200.00	0.0%	200.00
Single (Overnight Fee - Single)	23	230.00	0.1%	10.00
Jet (Overnight Fee - Jet)	7	700.00	0.2%	100.00
Total Over Night Parking (Overnight Parking Fees)	37.00	1,280.00	0.3%	34.59
NFP				
Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)				
Jet (Landing Fees - Jet - No Fuel Purchase)	14	1,100.00	0.2%	78.57
Total Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)	14.00	1,100.00	0.2%	78.57
Total NFP	14.00	1,100.00	0.2%	78.57
GPU (Jump Start)	6	260.00	0.1%	43.33
After Hours Fee (\$100 first hour, \$50 for each additional hour.)	4	250.00	0.1%	62.50
hangar lease	2	254.00	0.1%	127.00
Land Lease (Monthly Charge for Land Lease)	2	228.33	0.1%	114.17
Main Hangar Rental (Main Hangar Rental)	3	1,512.00	0.3%	504.00
Misc Income	3	47.78	0.0%	15.93
MW Rental (MW Hangar Rental)				
MW Over Night Hangar (Over Night Fees)	1	200.00	0.0%	200.00
MW Rental (MW Hangar Rental) - Other	6	4,003.93	0.9%	667.32
Total MW Rental (MW Hangar Rental)	7	4,203.93	0.9%	600.56
North Hangar (North Hangar Rental)	13	4,717.05	1.1%	362.85
PA Capital (PA Capital Contribution)	3	185,844.77	41.5%	61,948.26
SodaCandy (Soda & Candy Money)	10	10.00	0.0%	1.00
T-Hangar Rental (T-Hangar Rental)	6	1,698.12	0.4%	283.02
Tie Down (Tie Down)	13	1,085.81	0.2%	83.52
Total Service	126.00	390,368.21	87.1%	3,098.16

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Accrual Basis

Pocono Mountains Municipal Airport
C - Sales by Product/Service Summary
July 2020

	Jul 20			
	Qty	Amount	% of Sales	Avg Price
Other Charges				
Federal Portion (Federal Portion of BAA Grant)	1	10,706.65	2.4%	10,706.65
Total Other Charges	1.00	10,706.65	2.4%	10,706.65
TOTAL	18,969.86	448,263.28	100.0%	23.63

Report D

2020 PMMA Fuel Inventory Tracking

	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
100LL	31-Dec	Inventory 12/31/20	7,344.8							
		2019 Adjustment	-226.8							
		Inventory 01/01/20	7,118.0							
	31-Jan	Jan Sales - 11/20 load	2,965.6	3.5638		10,568.73	13,753.34	3,184.61	4.64	1.07
		Inventory 01/31/20	4,152.4							
	20-Feb	Purchase	8,167.0	3.4335	28,041.39					
	29-Feb	Feb Sales - 11/20 Load	3,419.0	3.5638		12,184.67	15,793.86	3,609.19	4.62	1.06
		Inventory 02/29/20	8,900.4							
	31-Mar	March Sales - 11/20 Load	40.1	3.5638		142.91				
		- 2/20 Load	2,855.1	3.4335		9,802.99				
		Total March Sales	2,895.2			9,945.89	13,552.68	3,606.79	4.68	1.25
		Inventory 3/31/20	6,005.2							
	30-Apr	April Sales - 2/20 Load	1,730.7	3.4335		5,942.43	8,610.49	2,668.06	4.98	1.54
		Inventory 4/30/20	4,274.5							
	26-May	Purchase	7,978.0	2.7563	21,990.09					
	31-May	May Sales - 2/20 Load	2,672.7	3.4335		9,176.78	12,582.44	3,405.66	4.71	1.27
		Inventory 5/31/20	9,579.8							
	30-Jun	June Sales - 2/20 Load	908.5	3.4335		3,119.33				
		- 5/26 Load	3,843.2	2.7563		10,593.01				
		Total June Sales	4,751.7			13,712.35	19,779.93	6,067.58	4.16	1.28
		Inventory 6/30/20	4,828.1							
	14-Jul	Purchase	7,918.0	3.1171	24,680.87					
31-Jul	July Sales - 5/26 Load	4,134.8	2.7563		11,396.75					
	- 7/14 Load	2,781.2	3.1171		8,669.28					
	Total July Sales	6,916.0			20,066.03	29,200.35	9,134.32	4.22	1.32	
	Inventory 7/31/20	5,830.1								
	Physical	5,884.0								
	Difference	53.9								
	Year to Date Sales Totals 100LL		25,350.9			81,596.88	113,273.09	31,676.21		27.96%
			January 1.60	February -92.40	March -111.20	April -86.50	May -28.80	June -30.1	July 53.9	

	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
Jet-A	31-Dec	Inventory 12/31/19	10,476.8							
		2019 Adjustment	58.2							
		Inventory 01/01/20	10,535.0							
	1-Jan	January Sales - 10/11 Load	2,656.5	2.3613		6,272.79	12,458.99	6,186.20	4.69	2.33
		Inventory 01/31/20	7,878.5							
	29-Feb	February Sales - 10/11 Load	252.7	2.3613		596.70				
		- 12/16 Load	1,524.3	2.3647		3,604.51				
		Total February Sales	1,777.0			4,201.21	8,334.15	4,132.94	4.69	2.33
		Inventory 2/29/20	6,101.5							
	19-Mar	Purchase	8,040.0	1.5195	12,216.42					
	31-Mar	March Sales - 12/16 Load	2,014.5	2.3647		4,763.69	9,312.03	4,548.34	4.62	2.26
		Inventory 3/31/20	12,127.0							
	30-Apr	April Sales - 12/26 Load	931.0	2.3647		2,201.54	3,633.59	1,432.05	3.90	1.54
		Inventory 4/30/20	11,196.0							
	31-May	May Sales - 12/16 Load	2,679.0	2.3647		6,335.03	9,279.44	2,944.41	3.46	1.10
		Inventory 5/31/20	8,517.0							
	26-Jun	Purchase	7,955.0	1.5832	12,594.21					
	30-Jun	June Sales - 12/16 Load	886.2	2.3647		2,095.60				
		- 3/19 Load	7,545.4	1.5195		11,465.24				
		Total June Sales	8,431.6			13,560.83	30,821.35	17,260.52	3.66	2.05
		Inventory 6/30/20	8,040.4							
	22-Jul	Purchase	7,534.0	1.6212	12,213.81					
	31-Jul	July Sales - 3/19 Load	494.6	1.5195		751.54				
	- 6/23 Load	4,681.9	1.5832		7,412.38					
	Total July Sales	5,176.5			8,163.93	17,988.07	9,824.14	3.47	1.90	
	Inventory 7/31/20	10,397.9								
	Physical	10,659.0								
	Difference	261.1								
	Year to Date Sales Total for JetA		23,666.10			45,499.02	91,827.62	46,328.60		50.45%
			January 143.00	February 52.5	March -142	April 72	May -43	June 74.6	July 261.1	

Pocono Mountains Municipal Airport

E - Balance Sheet

As of July 31, 2020

	Jul 31, 20
ASSETS	
Current Assets	
Checking/Savings	
1000 · PLGIT- Checking	34,117.65
1005 · PNC Grant Account	60,901.69
1008 · First Keystone Checking	48,615.44
1020 · Cash Drawer	44.85
Total Checking/Savings	143,679.63
Accounts Receivable	
1200 · Accounts Receivable	27,334.90
1201 · Grant Receivable	235,565.78
Total Accounts Receivable	262,900.68
Other Current Assets	
1121- · Inventory Value Jet fuel	16,537.31
1122- · Inventory Value 100LL	17,776.36
1301 · Prepaid Insurance	13,148.66
1499 · Undeposited Funds	2,720.11
Total Other Current Assets	50,182.44
Total Current Assets	456,762.75
Fixed Assets	
1501 · Equipment	
1599.03 · Less Acc Dep - Equip.	-640,024.00
1501 · Equipment - Other	689,342.72
Total 1501 · Equipment	49,318.72
1502 · Runway Improvements	
1599.01 · Less Acc. Dep - Runways & Impr	-7,640,819.00
1502 · Runway Improvements - Other	15,928,495.40
Total 1502 · Runway Improvements	8,287,676.40
1503 · Land	
1507 · Legal Land Acquisition	11,043.64
1503 · Land - Other	2,373,209.89
Total 1503 · Land	2,384,253.53
1504 · Building and Improvements	
1599.02 · Less Acc. Dep - Buildings/impro	-1,171,663.38
1504 · Building and Improvements - Other	1,423,060.41
Total 1504 · Building and Improvements	251,397.03
1506 · Airport Master Plan	435,000.00
1510 · North Hangar	756,798.53
1511 · T-Hangar Buildings	1,012,894.04
1512 · Fuel System	19,000.00
Total Fixed Assets	13,196,338.25
TOTAL ASSETS	13,653,101.00
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	54,738.55
2001 · Due on Fixed Assets (Grants)	280,452.98
Total Accounts Payable	335,191.53

Pocono Mountains Municipal Airport

E - Balance Sheet

As of July 31, 2020

	Jul 31, 20
Credit Cards	
2006 · First Keystone CC - 0483/7326	333.86
Total Credit Cards	333.86
Other Current Liabilities	
2100 · Payroll Liabilities	
2101 · 940	6.60
2102 · 941	2,045.96
2105 · Local	89.33
2106 · EMS	4.00
2100 · Payroll Liabilities - Other	364.85
Total 2100 · Payroll Liabilities	2,510.74
2200 · Sales Tax Payable	101.88
Total Other Current Liabilities	2,612.62
Total Current Liabilities	338,138.01
Long Term Liabilities	
2404 · Sewer/Water Hookups Loan	1,900.31
2502 · Hangar Project Loan	102,050.04
2503 · PIB Loan	81,524.94
2504 · Ferris Lawn Mower Lease	-0.47
2600 · Fire Co Lease	28,312.50
2601 · Fire Company Lease - Addendum	13,086.88
Total Long Term Liabilities	226,874.20
Total Liabilities	565,012.21
Equity	
3900 · *Retained Earnings	265,866.29
3950 · Invested in Capital Assets	12,085,766.73
Net Income	736,455.77
Total Equity	13,088,088.79
TOTAL LIABILITIES & EQUITY	13,653,101.00

Pocono Mountains Municipal Airport
F - Operations A/R Aging Summary
As of August 13, 2020

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>> 90</u>	<u>TOTAL</u>
Albert J Fuge	0.00	421.20	0.00	50.00	0.00	471.20
Benedetto,Angelo	0.00	112.52	0.00	0.00	0.00	112.52
Bohnenberger,Otto	0.00	600.00	0.00	0.00	0.00	600.00
Camelback Resort	0.00	0.00	0.00	0.00	299.00	299.00
D & B Aviation, LLC	0.00	598.23	586.50	0.00	0.00	1,184.73
David Edinger	0.00	361.08	0.00	0.00	0.00	361.08
Dilego,Don	0.00	208.51	0.00	0.00	0.00	208.51
Edinger,Larry	0.00	28.34	0.00	0.00	0.00	28.34
Fedex Supply Chain Inc	0.00	6,800.00	0.00	0.00	0.00	6,800.00
Hi Tech Helicopters	0.00	3,092.26	788.00	0.00	0.00	3,880.26
Hop On Air LLC	0.00	1,195.56	0.00	0.00	0.00	1,195.56
HUDAK, Joe	0.00	339.43	0.00	0.00	0.00	339.43
Michael W Miller, LLC	0.00	899.13	0.00	0.00	0.00	899.13
Mount Airy Casino	0.00	0.00	0.00	0.00	199.00	199.00
Moyer Aviation (c)	0.00	16,409.31	0.00	0.00	0.00	16,409.31
Pocono Mountains Flying Club	0.00	1,551.58	0.00	0.00	0.00	1,551.58
Rys, Sebastian	0.00	0.00	0.00	125.00	35.00	160.00
Sun Valley Flight Center, LLC	0.00	41.38	0.00	0.00	0.00	41.38
Walinchus,Rob	0.00	374.34	367.00	367.00	0.00	1,108.34
TOTAL	<u>0.00</u>	<u>33,032.87</u>	<u>1,741.50</u>	<u>542.00</u>	<u>533.00</u>	<u>35,849.37</u>

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Pocono Mountains Municipal Airport
G - Operations - Unpaid Bills
 As of August 13, 2020

Type	Date	Num	Memo	Due Date	Open Balance
ARGS Technology, LLC					
Bill	08/01/2020	1589	July 2020	08/01/2020	375.00
Total ARGS Technology, LLC					375.00
Arthur J Gallagher Risk Management					
Bill	01/01/2020	Q-10705945	2019 Insurance	01/31/2020	7,570.71
Bill	08/01/2020		2020 Interest Loan	08/31/2020	81.09
Total Arthur J Gallagher Risk Management					7,651.80
Ascent Aviation Group					
Bill	07/14/2020	687177		08/13/2020	24,680.87
Bill	07/22/2020	688887		08/21/2020	12,213.81
Bill	08/05/2020	239179	Wings Points through August 5, 2020	09/04/2020	9.08
Total Ascent Aviation Group					36,903.76
Cardmember Service					
Bill	07/21/2020			08/19/2020	2,146.17
Total Cardmember Service					2,146.17
Cintas Corporation					
Bill	07/27/2020	4056905500		08/26/2020	50.28
Total Cintas Corporation					50.28
D.G Nicholas Co.					
Bill	07/29/2020	8785-83504	Red F-350 Fan Fix	08/28/2020	22.30
Total D.G Nicholas Co.					22.30
Highmark Blue Shield					
Bill	07/14/2020	200714366999	August 2020	08/03/2020	794.17
Total Highmark Blue Shield					794.17
Keiper Plumbing & Heating Co.					
Bill	07/21/2020	11746	Plumbing	07/21/2020	550.39
Total Keiper Plumbing & Heating Co.					550.39
Michael J. McKeown, Inc					
Bill	07/01/2020		Appraisal PMMAA vs Gabry's	07/01/2020	750.00
Total Michael J. McKeown, Inc					750.00
MTG Accounting					
Bill	07/31/2020	1707	July - 2020	07/31/2020	808.50
Total MTG Accounting					808.50
MW Aviation - vendor					
Bill	07/31/2020	July 2020	July 2020	07/31/2020	3,403.34
Total MW Aviation - vendor					3,403.34
P P & L					
Bill	07/13/2020	91817-82006	Account # 91817-82006	08/12/2020	183.12
Total P P & L					183.12
PA State Constable-Roger Metzgar					
Bill	07/01/2020	629202000001	Security for NASCAR	07/01/2020	600.00
Total PA State Constable-Roger Metzgar					600.00
Pennsylvania Infrastructure Bank					
Bill	08/01/2020			08/01/2020	10,987.53
Total Pennsylvania Infrastructure Bank					10,987.53

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Pocono Mountains Municipal Airport
G - Operations - Unpaid Bills
As of August 13, 2020

Type	Date	Num	Memo	Due Date	Open Balance
Rettew Associates Inc					
Bill	07/16/2020	188032	2019 NPDES & PPC Updates Professional ...	07/16/2020	658.00
Total Rettew Associates Inc					658.00
Verizon					
Bill	07/24/2020	0001-36	Fax Line	08/18/2020	49.37
Bill	07/24/2020	0001-49		08/18/2020	121.54
Total Verizon					170.91
Verizon Wireless					
Bill	07/26/2020	9859562678		08/15/2020	40.59
Total Verizon Wireless					40.59
William Mullen					
Bill	07/17/2020		Recorder for Board Meeting	07/17/2020	95.39
Total William Mullen					95.39
TOTAL					66,191.25

Pocono Mountains Municipal Airport
H - Open Capital Invoices
As of July 31, 2020

Type	Date	Num	Terms	Due Date	Aging	Open Balance
Monroe Co. Industrial Dev Authority						
Invoice	01/22/2020	8827		01/22/2020	191	5,985.14
Invoice	02/11/2020	8840		02/11/2020	171	2,800.00
Invoice	07/03/2020	8851		07/03/2020	28	0.42
Total Monroe Co. Industrial Dev Authority						8,785.56
PA DOT BOA						
AGB-2017-PMMAA-00006						
Invoice	11/08/2019	8821	Due on receipt	11/08/2019	266	8,416.51
Invoice	02/07/2020	8836	Due on receipt	02/07/2020	175	6,175.80
Invoice	05/08/2020	8843	Due on receipt	05/08/2020	84	2,940.18
Invoice	06/05/2020	12559	Due on receipt	06/05/2020	56	12,714.80
Invoice	07/03/2020	12627	Due on receipt	07/03/2020	28	11,301.46
Total AGB-2017-PMMAA-00006						41,548.75
Total PA DOT BOA						41,548.75
TOTAL						50,334.31

Pocono Mountains Municipal Airport
I - Due on Fixed Assets - Unpaid Bills
As of July 31, 2020

<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Memo</u>	<u>Due Date</u>	<u>Aging</u>	<u>Open Balance</u>
Delta Airport Consultants, Inc..						
Bill	07/03/2020	Project 1811...	MPO Avaition Fueling Sy...	07/03/2020	28	19,000.00
Bill	07/03/2020	18051 - CA-10	Professional Services thr...	07/03/2020	28	8,447.09
Bill	11/08/2019	15128 - CA-20	Project 15128 - North Ra...	11/08/2019	266	8,859.49
Bill	12/02/2019	15128 - CA-21	Project 15128 - North Ra...	12/02/2019	242	8,827.02
Bill	01/03/2020	15128 - CA-22	Project 15128 - North Ra...	01/03/2020	210	10,010.63
Bill	02/07/2020	15128 - CA-23	Project 15128 - North Ra...	02/07/2020	175	6,500.84
Bill	03/06/2020	15128 - CA-24	Project 15128 - North Ra...	03/06/2020	147	5,777.37
Bill	04/03/2020	15128 - CA-25	Project 15128 - North Ra...	04/03/2020	119	3,628.51
Bill	05/08/2020	15128 - CA-26	Project 15128 - North Ra...	05/08/2020	84	3,094.92
Bill	06/05/2020	15128 - CA-27	Project 15128 - North Ra...	06/05/2020	56	13,383.99
Bill	07/03/2020	15128 - CA-28	Project 15128 - North Ra...	07/03/2020	28	11,896.28
Total Delta Airport Consultants, Inc..						99,426.14
TOTAL						99,426.14

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Accrual Basis

Pocono Mountains Municipal Airport
J - Payments between Board Meetings
July 16 through August 13, 2020

Type	Date	Num	Name	Memo	Amount
Jul 16 - Aug 13, 20					
Bill Pmt -Check	07/16/2020	1180	Delta Airport Consultants, Inc..	Professional Services through May 31, 2...	-5,722.12
Bill Pmt -Check	07/16/2020	1181	Charles W. Grimm Contractors	Pay Request #7	-95,473.95
Check	07/26/2020	EFT	Pocono Community Bank	2007896467 N. Hangar	-1,928.90
Bill Pmt -Check	07/28/2020	1182	Charles W. Grimm Contractors	Pay Request #8	-181,026.00
Check	07/31/2020			Service Charge	-26.35
Bill Pmt -Check	08/11/2020	1183	Charles W. Grimm Contractors	Pay Request #8	-181,026.84
Check	08/12/2020	EFT	First Keystone Community Bank	Utilities Loan	-1,909.27
Jul 16 - Aug 13, 20					-467,113.43

**Pocono Mountains Municipal Airport Authority
K - July 2020 Cash Report**

	First Keystone	PNC Grant	PLGIT
Balances as of 07/31/20	48,615.44	60,901.69	34,117.65
Income since 07/31/20			
Receipts and Interest	27,707.81	185,249.97	0.00
Transfers	0.00	0.00	0.00
Loans			
Balance after Transfers, Interest, & Deposits:	76,323.25	246,151.66	34,117.65
Bills paid since 07/31/20	-6,522.75	-181,026.84	0.00
Current Balances:	69,800.50	65,124.82	34,117.65
Unpaid Bills - Operations	-21,635.69		
Unpaid Bills - Grants		-301,403.17	0.00
Unpaid Fuel Bills	-36,903.76		
Unpaid Insurance - Due 1st of Month	-2,604.65		
Accounts Receivable/Grants Receivable	35,849.37	257,355.49	0.00
Undeposited Funds (CC Not Settled)	2,674.11		
Projected Balances:	47,179.88	21,077.14	34,117.65