

Pocono Mountains Municipal Airport

A1 - Profit & Loss Current Month vs Previous Month

October 2021

	Oct 21	Oct 20
Ordinary Income/Expense		
Income		
4100 · Rent Income		
4102 · N T-Hangar	4,618.92	0.00
4103 · T-Hangar rental	0.00	1,698.12
4107 · Tie Downs rental	595.00	1,105.00
4108 · Main hangar rental	1,533.17	1,512.00
4112 · Dome hangars	257.56	254.00
4115 · North Hangar Rental	4,182.09	5,017.41
4116 · Fire Company Rental	93.75	93.75
4117 · Fire Company Rental - Addendum	43.48	43.48
4120 · Other Rental	283.54	278.33
Total 4100 · Rent Income	11,607.51	10,002.09
4200 · Sales		
4205 · Misc. Fees	1,730.00	760.00
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-3,462.98	-4,746.99
4210 · 100LL Fuel - Other	33,761.03	31,003.58
Total 4210 · 100LL Fuel	30,298.05	26,256.59
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-773.50	-10,049.09
4211 · Jet A Fuel - Other	20,713.78	33,819.87
Total 4211 · Jet A Fuel	19,940.28	23,770.78
4214 · Sales - Vending	42.06	23.00
Total 4200 · Sales	52,010.39	50,810.37
4820 · Misc. Income	79.01	376.00
4910 · Interest Income	12.99	6.77
8300 · Other Misc Income	8,500.00	6,800.00
8400 · MW Hangar Rentals	6,445.63	5,423.15
Total Income	78,655.53	73,418.38
Cost of Goods Sold		
5200 · Cost of Goods Sold		
5210 · Cost of Sales - 100LL Fuel	23,750.57	18,827.26
5211 · Cost of Sales - Jet A Fuel	10,902.42	13,979.87
Total 5200 · Cost of Goods Sold	34,652.99	32,807.13
Total COGS	34,652.99	32,807.13
Gross Profit	44,002.54	40,611.25
Expense		
6000 · Staff Cost		
6002 · Wages	10,254.75	9,844.00
6003 · Payroll taxes	808.01	896.12
6007 · Benefits	1,588.62	794.17
6560 · Employee Pension	209.15	147.42
Total 6000 · Staff Cost	12,860.53	11,681.71
6103 · Professional Fees		
6004 · Payroll fees	6.00	6.00
6105 · Legal-General	78.75	0.00
6109 · Accounting	770.00	1,078.00
6103 · Professional Fees - Other	439.50	375.00
Total 6103 · Professional Fees	1,294.25	1,459.00
6180 · Insurance	3,397.25	2,629.59
6201 · Advertising	350.00	0.00

Pocono Mountains Municipal Airport
A1 - Profit & Loss Current Month vs Previous Month
October 2021

	Oct 21	Oct 20
6300 · Repairs & Maintenance		
6310 · Building Repairs	476.70	3,163.57
6320 · Miscellaneous Repairs	358.05	171.56
6340 · Runway Repairs	219.80	4,011.94
6906 · Fuel Tank Repairs/Inspection	3,530.73	700.00
Total 6300 · Repairs & Maintenance	4,585.28	8,047.07
6390 · Utilities		
6391 · Electric	716.74	826.66
6392 · Telephone	201.51	202.56
6394 · Internet	159.95	159.95
6396 · Propane/Natural Gas	0.00	26.33
6397 · Cooler/water	195.67	0.00
6398 · Satellite	163.98	140.98
6390 · Utilities - Other	427.50	427.50
Total 6390 · Utilities	1,865.35	1,783.98
6400 · Gasoline/Diesel	324.95	172.54
6940 · Interest Expense	348.57	363.96
6990 · Miscellaneous Expense	122.92	315.90
6999 · Uncategorized Expenses	0.00	8.85
7100 · Office Expenses		
7103 · Dues and Subscriptions	15.89	15.89
7105 · Bank Charges	28.18	17.82
7106 · Credit Card Fees	1,143.71	966.39
7107 · Office Supplies	686.96	754.66
Total 7100 · Office Expenses	1,874.74	1,754.76
8900 · MW Hangar Rental Payout	5,364.04	4,609.68
Total Expense	32,387.88	32,827.04
Net Ordinary Income	11,614.66	7,784.21
Other Income/Expense		
Other Income		
8100 · Contributed Capital		
8110 · FAA - Capital Grants	0.00	2,014.69
8120 · PA DOT - BoA	16,659.52	47,705.26
8125 · LSA Grant Revenue	0.00	43,802.00
8130 · Monroe Contrib-Capital Projects	775.00	0.00
Total 8100 · Contributed Capital	17,434.52	93,521.95
Total Other Income	17,434.52	93,521.95
Net Other Income	17,434.52	93,521.95
Net Income	29,049.18	101,306.16

Pocono Mountains Municipal Airport
A2 - Profit & Loss YTD vs Previous YTD
 January through October 2021

	Jan - Oct 21	Jan - Oct 20
Ordinary Income/Expense		
Income		
4100 · Rent Income		
4102 · N T-Hangar	45,555	0
4103 · T-Hangar rental	0	17,264
4107 · Tie Downs rental	6,800	9,926
4108 · Main hangar rental	16,479	15,730
4112 · Dome hangars	2,554	2,540
4115 · North Hangar Rental	44,025	46,921
4116 · Fire Company Rental	938	938
4117 · Fire Company Rental - Addendum	435	435
4120 · Other Rental	3,459	3,633
Total 4100 · Rent Income	120,244	97,386
4200 · Sales		
4205 · Misc. Fees	14,510	12,962
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-28,703	-29,758
4210 · 100LL Fuel - Other	318,297	217,819
Total 4210 · 100LL Fuel	289,594	188,061
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-17,947	-21,438
4211 · Jet A Fuel - Other	214,503	155,286
Total 4211 · Jet A Fuel	196,555	133,849
4214 · Sales - Vending	425	531
Total 4200 · Sales	501,084	335,403
4820 · Misc. Income	6,087	6,310
4850 · Commission Income	0	170
4910 · Interest Income	77	168
8010 · Monroe Contribution Operations	88,749	39,656
8300 · Other Misc Income	73,208	77,818
8400 · MW Hangar Rentals	60,698	60,345
Total Income	850,147	617,258
Cost of Goods Sold		
5200 · Cost of Goods Sold		
5210 · Cost of Sales - 100LL Fuel	222,049	136,800
5211 · Cost of Sales - Jet A Fuel	104,862	67,823
5212 · Cost of Catering	2,160	1,200
5214 · Cost of Vending	171	170
Total 5200 · Cost of Goods Sold	329,242	205,993
Total COGS	329,242	205,993
Gross Profit	520,905	411,265
Expense		
6000 · Staff Cost		
6001 · Secretarial Services	0	625
6002 · Wages	71,353	73,478
6003 · Payroll taxes	8,402	8,327
6007 · Benefits	7,943	7,942
6010 · Contractor	13,576	0
6560 · Employee Pension	1,581	1,065
Total 6000 · Staff Cost	102,855	91,437

Pocono Mountains Municipal Airport
A2 - Profit & Loss YTD vs Previous YTD
 January through October 2021

	Jan - Oct 21	Jan - Oct 20
6103 · Professional Fees		
6004 · Payroll fees	48	58
6105 · Legal-General	68,554	7,411
6109 · Accounting	8,404	8,602
6110 · Audit	11,800	13,800
6103 · Professional Fees - Other	8,741	15,515
Total 6103 · Professional Fees	97,548	45,386
6180 · Insurance	32,211	27,256
6201 · Advertising	1,094	2,245
6300 · Repairs & Maintenance		
6310 · Building Repairs	6,730	11,810
6320 · Miscellaneous Repairs	1,565	1,705
6330 · Equipment Repairs	33,776	18,180
6340 · Runway Repairs	8,416	19,818
6900 · Maintenance	1,209	378
6901 · Office Cleaning	333	59
6906 · Fuel Tank Repairs/Inspection	5,891	3,398
6920 · Insurance Claim	-4,286	0
Total 6300 · Repairs & Maintenance	53,633	55,349
6390 · Utilities		
6391 · Electric	9,613	8,556
6392 · Telephone	2,034	1,958
6394 · Internet	1,807	1,807
6396 · Propane/Natural Gas	3,941	2,113
6397 · Cooler/water	1,104	839
6398 · Satellite	1,617	1,279
6399 · Security Sys.	5,447	825
6390 · Utilities - Other	1,710	1,728
Total 6390 · Utilities	27,273	19,104
6400 · Gasoline/Diesel	7,447	3,884
6940 · Interest Expense	5,240	6,096
6990 · Miscellaneous Expense	1,968	1,473
6999 · Uncategorized Expenses	674	83
7100 · Office Expenses		
7102 · Postage	110	158
7103 · Dues and Subscriptions	2,369	1,615
7105 · Bank Charges	278	295
7106 · Credit Card Fees	10,224	6,853
7107 · Office Supplies	3,926	4,749
7100 · Office Expenses - Other	107	600
Total 7100 · Office Expenses	17,015	14,269
8900 · MW Hangar Rental Payout	51,478	51,669
Total Expense	398,438	318,251
Net Ordinary Income	122,467	93,014
Other Income/Expense		
Other Income		
8100 · Contributed Capital		
8110 · FAA - Capital Grants	18	70,894
8115 · PA Dot - Cares Act	18,960	0
8120 · PA DOT - BoA	113,316	620,756

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Accrual Basis

Pocono Mountains Municipal Airport
A2 - Profit & Loss YTD vs Previous YTD
January through October 2021

	Jan - Oct 21	Jan - Oct 20
8125 · LSA Grant Revenue	14,609	553,525
8130 · Monroe Contrib-Capital Projects	14,355	0
Total 8100 · Contributed Capital	161,258	1,245,175
Total Other Income	161,258	1,245,175
Net Other Income	161,258	1,245,175
Net Income	283,725	1,338,189

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Accrual Basis

Pocono Mountains Municipal Airport
A3 - Profit & Loss Budget Performance
October 2021

	Oct 21	Budget	\$ Over Budget	Jan - Oct 21	YTD Budget	\$ Over Budget	Annual Budget
Ordinary Income/Expense							
Income							
4100 · Rent Income	11,608	11,983	-375	120,244	119,828	417	143,793
4200 · Sales	52,010	35,918	16,093	501,084	359,177	141,907	431,012
4820 · Misc. Income	79	542	-463	6,087	5,417	670	6,500
4850 · Commission Income	0	17	-17	0	167	-167	200
4910 · Interest Income	13	25	-12	77	250	-173	300
8010 · Monroe Contribution Operations	0			88,749			
8300 · Other Misc Income	8,500			73,208			
8400 · MW Hangar Rentals	6,446	6,125	321	60,698	61,250	-552	73,500
Total Income	78,656	54,609	24,047	850,147	546,087	304,059	655,305
Cost of Goods Sold							
5200 · Cost of Goods Sold	34,653	21,379	13,274	329,242	214,986	114,256	257,743
Total COGS	34,653	21,379	13,274	329,242	214,986	114,256	257,743
Gross Profit	44,003	33,230	10,772	520,905	331,102	189,803	397,562
Expense							
6000 · Staff Cost	12,861	12,183	678	102,855	121,829	-18,974	146,195
6103 · Professional Fees	1,294	4,058	-2,764	97,548	40,583	56,964	48,700
6180 · Insurance	3,397	3,397	0	32,211	33,973	-1,761	40,767
6201 · Advertising	350	208	142	1,094	2,083	-990	2,500
6300 · Repairs & Maintenance	4,585	6,875	-2,290	53,633	68,750	-15,117	82,500
6390 · Utilities	1,865	2,121	-255	27,273	21,208	6,065	25,450
6400 · Gasoline/Diesel	325	583	-258	7,447	5,833	1,614	7,000
6940 · Interest Expense	349	300	49	5,240	3,000	2,240	3,600
6990 · Miscellaneous Expense	123	375	-252	1,968	3,750	-1,782	4,500
6999 · Uncategorized Expenses	0			674			
7100 · Office Expenses	1,875	1,544	331	17,015	15,438	1,578	18,525
8900 · MW Hangar Rental Payout	5,364	5,233	131	51,478	52,333	-855	62,800
Total Expense	32,388	36,878	-4,490	398,438	368,781	29,657	442,537
Net Ordinary Income	11,615	-3,648	15,263	122,467	-37,679	160,146	-44,975

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Accrual Basis

Pocono Mountains Municipal Airport
A3 - Profit & Loss Budget Performance
 October 2021

	<u>Oct 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>Jan - Oct 21</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>Annual Budget</u>
Other Income/Expense							
Other Income							
8100 - Contributed Capital	<u>17,435</u>			<u>161,258</u>			
Total Other Income	<u>17,435</u>			<u>161,258</u>			
Net Other Income	<u>17,435</u>			<u>161,258</u>			
Net Income	<u>29,049</u>	<u>-3,648</u>	<u>32,697</u>	<u>283,725</u>	<u>-37,679</u>	<u>321,405</u>	<u>-44,975</u>

Pocono Mountains Municipal Airport
B - Profit & Loss - North Hangar
October 2021

	<u>Oct 21</u>	<u>Jan - Oct 21</u>
Ordinary Income/Expense		
Income		
4100 · Rent Income		
4115 · North Hangar Rental	4,182.09	43,520.83
Total 4100 · Rent Income	<u>4,182.09</u>	<u>43,520.83</u>
Total Income	<u>4,182.09</u>	<u>43,520.83</u>
Gross Profit	<u>4,182.09</u>	<u>43,520.83</u>
Expense		
6180 · Insurance	516.00	5,160.00
6300 · Repairs & Maintenance		
6320 · Miscellaneous Repairs	<u>11.64</u>	<u>51.78</u>
Total 6300 · Repairs & Maintenance	<u>11.64</u>	<u>51.78</u>
6390 · Utilities		
6391 · Electric	107.55	1,917.65
6396 · Propane/Natural Gas	<u>0.00</u>	<u>3,940.81</u>
Total 6390 · Utilities	<u>107.55</u>	<u>5,858.46</u>
6940 · Interest Expense	201.31	2,264.79
6990 · Miscellaneous Expense	<u>0.00</u>	<u>147.12</u>
Total Expense	<u>836.50</u>	<u>13,482.15</u>
Net Ordinary Income	<u>3,345.59</u>	<u>30,038.68</u>
Principal on Loan	<u>1,727.59</u>	<u>17,024.21</u>
Net Income	<u><u>1,618.00</u></u>	<u><u>13,014.47</u></u>

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Accrual Basis

Pocono Mountains Municipal Airport
B1 - Profit & Loss - Marketing
October 2021

	Oct 21	Jan - Oct 21
Ordinary Income/Expense		
Income		
4820 · Misc. Income	0.00	5,205.00
8300 · Other Misc Income	0.00	675.32
Total Income	0.00	5,880.32
Gross Profit	0.00	5,880.32
Expense		
6201 · Advertising	350.00	566.00
Total Expense	350.00	566.00
Net Ordinary Income	-350.00	5,314.32
Net Income	-350.00	5,314.32

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Accrual Basis

Pocono Mountains Municipal Airport
B2 - Profit & Loss - M&W Hangar
October 2021

	<u>Oct 21</u>
Ordinary Income/Expense	
Income	
8400 · MW Hangar Rentals	<u>6,445.63</u>
Total Income	<u>6,445.63</u>
Gross Profit	6,445.63
Expense	
6300 · Repairs & Maintenance	
6310 · Building Repairs	<u>135.00</u>
Total 6300 · Repairs & Maintenance	135.00
8900 · MW Hangar Rental Payout	<u>5,364.04</u>
Total Expense	<u>5,499.04</u>
Net Ordinary Income	<u>946.59</u>
Net Income	<u><u>946.59</u></u>

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Accrual Basis

Pocono Mountains Municipal Airport
C - Sales by Product/Service Summary
October 2021

	Oct 21			
	Qty	Amount	% of Sales	Avg Price
Inventory				
100LL (100LL Fuel)	5,970.36	33,761.03	24.4%	5.65
Jet A (Jet A Fuel)	4,313.5	20,713.78	15.0%	4.80
Total Inventory	10,283.86	54,474.81	39.4%	5.30
Parts				
Fuel Discount - Jet A (Fuel Discount - Jet A)	650	-773.50	-0.6%	-1.19
Airport Merchandise (Hats, Shirts, Batteries, Etc.)	1	39.00	0.0%	39.00
Fuel Discount - 100LL (Fuel Discount - 100LL)	4,079.33	-3,462.98	-2.5%	-0.85
Total Parts	4,730.33	-4,197.48	-3.0%	-0.89
Service				
North T-Hangar Rental (N T-Hangar Rental)	12	4,618.92	3.3%	384.91
Lot Rental (Miscellaneous Rental Income - Lot Rental)	1	8,500.00	6.1%	8,500.00
Over Night Parking (Overnight Parking Fees)				
T Prop (Overnight Fee - T Prop)	3	150.00	0.1%	50.00
Single (Overnight Fee - Single)	9	90.00	0.1%	10.00
Jet (Overnight Fee - Jet)	7	700.00	0.5%	100.00
Helo (Overnight Fee - Helo)	2	50.00	0.0%	25.00
Total Over Night Parking (Overnight Parking Fees)	21.00	990.00	0.7%	47.14
NFP				
Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)				
Turbo Prop (Landing Fees - Turbo Prop Twin - No Fuel Purchase)	2	220.00	0.2%	110.00
Jet (Landing Fees - Jet - No Fuel Purchase)	1	110.00	0.1%	110.00
Total Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)	3.00	330.00	0.2%	110.00
Total NFP	3.00	330.00	0.2%	110.00
GPU (Jump Start)	5	210.00	0.2%	42.00
After Hours Fee (\$100 first hour, \$50 for each additional hour.)	2	200.00	0.1%	100.00
hangar lease	2	257.56	0.2%	128.78
Land Lease (Monthly Charge for Land Lease)	3	283.54	0.2%	94.51
Local (Local Share)	1	775.00	0.6%	775.00
Main Hangar Rental (Main Hangar Rental)	3	1,533.17	1.1%	511.06
Misc Income	1	40.00	0.0%	40.00
MW Rental (MW Hangar Rental)	11	6,445.63	4.7%	585.97
North Hangar (North Hangar Rental)	11	4,182.09	3.0%	380.19
PA Capital (PA Capital Contribution)	2	16,659.52	12.0%	8,329.76
Tie Down (Tie Down)	7	595.00	0.4%	85.00
Total Service	85.00	45,620.43	33.0%	536.71

Pocono Mountains Municipal Airport
C - Sales by Product/Service Summary
October 2021

Oct 21				
	Qty	Amount	% of Sales	Avg Price
Other Charges				
Advance Rent	5	42,500.00	30.7%	8,500.00
Total Other Charges	5.00	42,500.00	30.7%	8,500.00
TOTAL	15,104.19	138,397.76	100.0%	9.16

2021 PMMAA Fuel Inventory Tracking

	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
100LL	31-Dec	Inventory 12/31/20	4,160.5							
		2020 Adjustment	39.5							
		Inventory 01/01/21	4,200.0							
	31-Jan	January Sales - 11/17 load	2,524.8	2.7256		6,881.62	10,328.13	3,446.51	4.09	1.37
		Inventory 01/31/21	1,675.2							
	10-Feb	Purchase	8,196.0	3.3667	27,593.02					
	28-Feb	February Sales - 11/17 Load	942.4	2.7256		2,568.61				
		- 2/10 Load	1,633.7	3.3667		5,500.18				
		Total February Sales	2,576.1			8,068.78	10,781.07	2,712.29	4.19	1.05
		Inventory 02/28/21	7,295.1							
	31-Mar	March Sales - 2/10 Load	5,220.3	3.3667		17,575.18	23,752.97	6,177.79	4.55	1.18
		Inventory 03/31/21	2,074.8							
	7-Apr	Purchase	8,082.0	3.6517	29,512.74					
	30-Apr	April Sales - 2/10 Load	1,342.0	3.3667		4,518.11				
		- 4/7 Load	3,251.5	3.6517		11,873.50				
		Total April Sales	4,593.5			16,391.61	21,666.50	5,274.89	4.72	1.15
		Inventory 04/30/21	5,563.3							
	15-May	Purchase	7,995.0	3.7516	29,994.56					
	31-May	May Sales - 4/7 Load	4,830.5	3.6517		17,639.54				
		- 5/18 Load	701.9	3.7516		2,633.25				
		Total May Sales	5,532.4			20,272.78	26,196.40	5,923.62	4.74	1.07
		Inventory 05/31/21	8,025.9							
	28-Jun	Purchase	7,912.0	3.9638	31,361.68					
	30-Jun	June Sales - 5/18 Load	7,293.1	3.7516		27,360.79				
		- 6/28 Load	262.0	3.9638		1,038.52				
		Total June Sales	7,555.1			28,399.31	37,157.24	8,757.93	4.92	1.16
		Inventory 06/30/21	8,382.8							
	29-Jul	Purchase	7,923.0	4.0945	32,440.96					
	31-Jul	July Sales - 6/28 Load	7,650.0	3.9638		30,323.07				
		- 7/29 Load	754.8	4.0945		3,090.69				
		Total July Sales	8,404.8			33,413.76	42,437.36	9,023.60	5.05	1.07
		Inventory 07/31/21	7,901.0							
	17-Aug	Purchase	6,948.0	4.0464	28,114.58					
	31-Aug	August Sales - 7/29 Load	7,181.1	4.0945		29,403.01				
		- 8/17 Load	1,846.0	4.0464		7,469.65				
		Total August Sales	9,027.1			36,872.67	45,731.91	8,859.24	5.07	0.98
		Inventory 08/31/21	5,821.9							
	17-Sep	Purchase	7,943.0	3.8745	30,775.39					
	30-Sep	September Sales - 8/17 Load	5,102.0	4.0464		20,644.77				
		- 9/17 Load	2,800.8	3.8745		10,851.58				
		Total September Sales	7,902.8			31,496.36	41,250.64	9,754.28	5.22	1.23
		Inventory 09/30/21	5,862.1							

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	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
Jet-A	31-Dec	Inventory 12/31/20	6,785.8							
		2020 Adjustment	-4.8							
		Inventory 01/01/21	6,781.0							
	1-Jan	January Sales - 10/30 Load	1,266.5	1.5903		2,014.11	4,770.38	2,756.27	3.77	2.18
		Inventory 01/31/21	5,514.5							
	28-Feb	February Sales - 10/30 Load	2,166.0	1.5903		3,444.59	7,871.48	4,426.89	3.63	2.04
		Inventory 02/28/21	3,348.5							
	10-Mar	Purchase	8,099.0	2.1542	17,447.16					
	31-Mar	March Sales - 10/30 Load	2,078.0	1.5903		3,304.64	8,141.74	4,837.10	3.92	2.33
		Inventory 03/31/21	9,369.5							
	30-Apr	April Sales - 10/30 Load	1,679.7	1.5903		2,671.23				
		- 3/10 Load	3,179.8	2.1542		6,849.93				
		Total April Sales	4,859.5			9,521.15	18,735.67	9,214.52	3.86	1.90
		Inventory 04/30/21	4,510.0							
	12-May	Purchase	7,966.0	2.2635	18,031.37					
	31-May	May Sales - 3/10 Load	4,919.2	2.1542		10,596.94				
		- 5/12 Load	775.8	2.2635		1,756.02				
		Total May Sales	5,695.0			12,352.96	21,517.42	9,164.46	3.78	1.61
		Inventory 05/31/21	6,781.0							
	18-Jun	Purchase	7,987.0		18,666.07					
	30-Jun	June Sales - 5/12 Load	7,190.2	2.2635		16,275.02				
		- 6/18 Load	1,294.8	2.3371		3,026.08				
		Total Junes Sales	8,485.0			19,301.09	37,738.05	18,436.96	4.45	2.17
		Inventory 06/30/21	6,283.0							
	14-Jul	Purchase	7,955.0	2.4000	19,091.94					
	31-Jul	July Sales - 6/18 Load	6,692.2	2.3371		15,640.34				
		- 7/14 Load	174.8	2.4000		419.52				
		Total July Sales	6,867.0			16,059.86	28,210.51	12,150.65	4.11	1.77
		Inventory 07/31/21	7,371.0							
	10-Aug	Purchase	7,942.0	2.3578	18,725.81					
	31-Aug	August Sales - 7/14 Load	6,119.5	2.4000		14,686.80	26,208.95	11,522.15	4.28	1.88
		Inventory 08/31/21	9,193.5							
	30-Sep	September Sales - 7/14 Load	1,660.7	2.4000		3,985.68				
		- 8/10 Load	3,838.6	2.3578		9,050.65				
		Total September Sales	5,499.3			13,036.33	23,420.67	10,384.34	4.26	1.89
		Inventory 09/30/21	3,694.2							
Page 3 of 4	5-Oct	Purchase	7,973.0	2.6290	20,961.37					

	31-Oct	October Sales - 8/10 Load	4,103.4	2.3578		9,675.00					
		- 10/5 Load	210.1	2.6290		552.35					
		Total October Sales	4,313.5			10,227.35	19,940.28	9,712.93	4.62	2.25	
		Inventory 10/31/21	7,353.7								
		Physical	7,284.0								
		Difference	-69.7								
		Year to Date Sales Total for JetA	47,349.30		112,923.72	103,948.90	196,555.15	92,606.25		47.11%	
			January 196.3	February -171.7	March -55.5	April -99.5	May -28	June 42.0	July 465.0	August 159.5	
			September 148.8	October -69.7							

Report D2 Fuel Inventory Comparison 2021, 2020, 2019, 2018, 2017, 2016, & 2015 Year to Date														
Gallons By Month														
100LL	2015	YTD	2016	YTD	2017	YTD	2018	YTD	2019	YTD	2020	YTD	2021	YTD
January	3258.4		4703.4		3814.5		3375.6		2540.6	2540.6	2,965.60		2,524.80	2524.8
February	3587.9	6846.3	4566.6	9270	4744.63	8559.13	3982.6	7358.2	2798.9	5339.5	3,419.00	6,384.60	2,576.10	5,100.90
March	3948.9	10795.2	5865.1	15135.1	3472.89	12032.02	3702.4	11060.6	3522.5	8862.0	2,895.19	9,279.79	5,220.30	10,321.20
April	6668.7	17463.9	5675.6	20810.7	6846.8	18878.82	4790.7	15851.3	3544.0	12406.0	1,730.70	11,010.49	4,593.50	14,914.70
May	7354.4	24818.3	6537	27347.7	7559	26437.82	5283.3	21134.6	6279.1	18685.1	2,672.70	13,683.19	5,532.40	20,447.10
June	6680.4	31498.7	8779	36126.7	9677.65	36115.47	6492.8	27627.4	7353.7	26038.8	4,751.70	18,434.89	7,555.10	28,002.20
July	10733.81	42232.51	9922.3	46049	9691.5	45806.97	8078.31	35705.7	8869.4	34908.2	6,916.00	25,350.89	8,404.80	36,407.00
August	11704.2	53936.71	9943.9	55992.9	10212.1	56019.07	7596.8	43302.5	11480.7	46388.9	6,708.80	32,059.69	9,027.10	45,434.10
September	9033.9	62970.61	7439.9	63432.8	8191.48	64210.55	4315.2	47617.7	7882.5	54271.4	5,050.50	37,110.19	7,902.80	53,336.90
October	8642.8	71613.41	7804.3	71237.1	8220.07	72430.62	4634	52251.7	4975.0	59246.4	6,513.30	43,623.49	5,970.40	59,307.30
November	6831.97	78445.38	6677.8	77914.9	6734.63	79165.25	3720.9	55972.6	4752.7	63999.1	4,099.10	47722.6		
December	4328	82773.38	5073.3	82988.3	5348.44	84513.69	3380.04	59352.7	2196.2	66195.3	3,345.90	51068.5		
Total	82773.38		82988.2		84513.69		59352.65		66195.29		51,068.49		59,307.30	
Jet A	2015	YTD	2016	YTD	2017	YTD	2018	YTD	2019	YTD	2020	YTD	2021	YTD
January	3207.5		2089		1589		4867.6		2154.0	2154.0	2,656.50		1,266.50	1,266.50
February	1015	4222.5	2584	4673	4949	6538	1867	6734.6	1223.0	3377.0	1,777.00	4,433.50	2,166.00	3,432.50
March	3213.5	7436	5308	9981	3531	10069	4216	10950.6	3071.5	6448.5	2,014.50	6,448.00	2,078.00	5,510.50
April	7867	15303	10453	20434	7885	17954	4807	15757.6	6617.0	13065.5	931.00	7,379.00	4,859.50	10,370.00
May	11073	26376	7313	27747	4816	22770	6370	22127.6	7680.9	20746.4	2,679.00	10,058.00	5,695.00	16,065.00
June	17953	44329	10865	38612	8074	30844	9847	31974.6	8765.0	29511.4	8,431.60	18,489.60	8,485.00	24,550.00
July	9722	54051	12109	50721	11371	42215	12136.2	44110.8	8796.0	38307.4	5,176.50	23,666.10	6,867.00	31,417.00
August	15082.2	69133.2	11850	62571	9876.1	52091.1	9,620.3	53731.1	13671.0	51978.4	4,146.00	27,812.10	6,119.50	37,536.50
Sept	5126	74259.2	7429	70000	5286	57377.1	4356.5	58087.6	4823.5	56801.9	1,398.50	29,210.60	5,499.30	43,035.80
October	4955	79214.2	6732	76732	3742.1	61119.2	8480.5	66568.1	3846.6	60648.5	8,876.60	38,087.20	4,313.50	47,349.30
November	4113	83327.2	4575	81307	6640	67759.2	3562.5	70130.6	3286.5	63935.0	3,319.00	41,406.20		
December	3410	86737.2	5515	86822	4180	71939.2	5347	75477.6	3214.7	67149.7	1,950.00	43,356.20		
Total	86737.2		86822		71939.2		75477.6		67149.7		43,356.20		47,349.30	

Pocono Mountains Municipal Airport

E - Balance Sheet

As of October 31, 2021

	Oct 31, 21
ASSETS	
Current Assets	
Checking/Savings	
1000 · PLGIT- Checking	79,190.12
1005 · PNC Grant Account	54,297.48
1008 · First Keystone Checking - 6401	119,238.61
1010 · Restricted Cash – Security Dep	5,342.41
1020 · Cash Drawer	-1.83
Total Checking/Savings	258,066.79
Accounts Receivable	
1200 · Accounts Receivable	31,199.11
1201 · Grant Receivable	28,896.16
Total Accounts Receivable	60,095.27
Other Current Assets	
1121 · Inventory Value Jet fuel	18,345.15
1122 · Inventory Value 100LL	31,489.66
1301 · Prepaid Insurance	18,086.92
1499 · Undeposited Funds	2,780.46
Total Other Current Assets	70,702.19
Total Current Assets	388,864.25
Fixed Assets	
1501 · Equipment	
1599.03 · Less Acc Dep - Equip.	-623,279.00
1501 · Equipment - Other	724,999.21
Total 1501 · Equipment	101,720.21
1502 · Runway Improvements	
1599.01 · Less Acc. Dep - Runways & Impr	-8,267,161.00
1502 · Runway Improvements - Other	16,079,650.48
Total 1502 · Runway Improvements	7,812,489.48
1503 · Land	
1507 · Legal Land Acquisition	11,043.64
1503 · Land - Other	2,373,209.89
Total 1503 · Land	2,384,253.53
1504 · Building and Improvements	
1599.02 · Less Acc. Dep - Buildings/impro	-1,270,298.38
1504 · Building and Improvements - Other	1,423,060.41
Total 1504 · Building and Improvements	152,762.03
1506 · Airport Master Plan	435,000.00
1508 · Storage Building	157,100.00
1510 · North Hangar	756,798.53
1511 · T-Hangar Buildings	1,630,651.88
1512 · Fuel System	165,100.00
Total Fixed Assets	13,595,875.66
TOTAL ASSETS	13,984,739.91
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	50,767.33
2001 · Due on Fixed Assets (Grants)	119,174.44
Total Accounts Payable	169,941.77

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Accrual Basis

Pocono Mountains Municipal Airport

E - Balance Sheet

As of October 31, 2021

	Oct 31, 21
Credit Cards	
2006 · First Keystone CC - 8248	
2007 · First Keystone CC - 2175	5,458.16
2008 · First Keystone CC - 7326	5,831.31
2006 · First Keystone CC - 8248 - Other	-11,249.95
Total 2006 · First Keystone CC - 8248	39.52
Total Credit Cards	39.52
Other Current Liabilities	
2100 · Payroll Liabilities	
2102 · 941	2,584.96
2105 · Local	117.49
2106 · EMS	4.00
2100 · Payroll Liabilities - Other	627.41
Total 2100 · Payroll Liabilities	3,333.86
2200 · Sales Tax Payable	277.08
2210 · Security Deposits Held	5,342.40
2230 · Unearned Rent Revenue	42,500.00
Total Other Current Liabilities	51,453.34
Total Current Liabilities	221,434.63
Long Term Liabilities	
2502 · Hangar Project Loan	76,674.30
2503 · PIB Loan	62,562.88
2600 · Fire Co Lease	26,906.25
2601 · Fire Company Lease - Addendum	12,434.68
Total Long Term Liabilities	178,578.11
Total Liabilities	400,012.74
Equity	
3900 · *Retained Earnings	321,461.16
3950 · Invested in Capital Assets	12,979,540.73
Net Income	283,725.28
Total Equity	13,584,727.17
TOTAL LIABILITIES & EQUITY	13,984,739.91

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Pocono Mountains Municipal Airport
F - Operations A/R Aging Summary
As of November 11, 2021

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>> 90</u>	<u>TOTAL</u>
Benedetto, Angelo	0.00	105.46	105.46	0.00	0.00	210.92
David Edinger	0.00	368.03	0.00	0.00	0.00	368.03
Hi Tech Helicopters	0.00	1,489.94	0.00	0.00	498.00	1,987.94
Hop On Air LLC	0.00	592.68	0.00	0.00	0.00	592.68
Key Leasing , LLC	0.00	1,100.19	0.00	0.00	0.00	1,100.19
Moyer Aviation (c)	0.00	18,071.27	0.00	0.00	0.00	18,071.27
Parkside Automotive	0.00	408.00	0.00	0.00	0.00	408.00
Pocono Mountains Flying Club	0.00	1,370.48	0.00	0.00	0.00	1,370.48
Rys, Sebastian	0.00	0.00	0.00	0.00	210.00	210.00
Skys The Limit	0.00	1,486.78	0.00	0.00	0.00	1,486.78
Vultaggio Mark	0.00	0.00	0.00	0.00	8.00	8.00
Walmart Store-East LP	0.00	0.00	0.00	8,500.00	0.00	8,500.00
TOTAL	0.00	24,992.83	105.46	8,500.00	716.00	34,314.29

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Pocono Mountains Municipal Airport
G - Operations - Unpaid Bills
As of November 11, 2021

Type	Date	Num	Memo	Due Date	Open Balance
AirNav, LLC					
Bill	11/01/2021	2012494	Basic Listing	12/01/2021	106.00
Total AirNav, LLC					106.00
ARGS Technology, LLC					
Bill	11/01/2021	1753	October 2021	11/01/2021	439.50
Total ARGS Technology, LLC					439.50
Arthur J Gallagher Risk Management					
Bill	01/01/2021	Loan 93580538	2021 Insurance	01/31/2021	8,309.40
Total Arthur J Gallagher Risk Management					8,309.40
Ascent Aviation Group					
Bill	10/22/2021	792252		11/21/2021	32,317.02
Bill	11/08/2021	M262758	Wings Points through November 8, 2021	12/08/2021	5.50
Total Ascent Aviation Group					32,322.52
Cardmember Service					
Bill	10/21/2021			11/20/2021	2,104.28
Total Cardmember Service					2,104.28
D.G Nicholas Co.					
Bill	10/30/2021	8785-106179	Antifreeze for Tractors	11/29/2021	17.18
Bill	10/30/2021	8785-106157	Antifreeze Test for Equipment	11/29/2021	3.89
Total D.G Nicholas Co.					21.07
Ed's Towing & Recovery					
Bill	11/05/2021	26700	Vehicle Towed to Ray Price	11/05/2021	115.00
Total Ed's Towing & Recovery					115.00
Highmark Blue Shield					
Bill	10/14/2021	211014283591	November 2021	11/03/2021	794.31
Total Highmark Blue Shield					794.31
MTG Accounting					
Bill	10/31/2021	2288	October - 2021	10/31/2021	770.00
Total MTG Accounting					770.00
MW Aviation - vendor					
Bill	10/31/2021	October 2021	October 2021	10/31/2021	5,364.04
Total MW Aviation - vendor					5,364.04
Pocono Mountains Industries Inc					
Bill	10/22/2021	Jul-Sept	Jul-Sept	10/22/2021	427.50
Total Pocono Mountains Industries Inc					427.50
Praxair Dist Inc					
Bill	10/14/2021	66557959	Oxygen	11/13/2021	91.30
Bill	10/22/2021	66747698	Oxygen	11/21/2021	25.20
Total Praxair Dist Inc					116.50
Shank Door					
Bill	10/27/2021	424521	Bi-Fold Maintenance Hanger	10/27/2021	341.70
Total Shank Door					341.70
UGI Utilities, inc.					
Bill	11/09/2021	October 2021	October 2021	11/09/2021	153.23
Total UGI Utilities, inc.					153.23

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Pocono Mountains Municipal Airport
G - Operations - Unpaid Bills
As of November 11, 2021

Type	Date	Num	Memo	Due Date	Open Balance
Verizon					
Bill	10/24/2021	0001-49		10/24/2021	112.74
Bill	10/24/2021	0001-36	Fax Line	11/23/2021	49.35
Total Verizon					162.09
Verizon Wireless					
Bill	10/26/2021	9891546377		11/15/2021	39.42
Total Verizon Wireless					39.42
TOTAL					51,586.56

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Pocono Mountains Municipal Airport
H - Open Capital Invoices
As of October 31, 2021

Type	Date	Num	Terms	Due Date	Aging	Open Balance
Monroe Co. Industrial Dev Authority						
MCIDA Project 19060						
Invoice	10/19/2021	8954		10/19/2021	12	775.00
Total MCIDA Project 19060						775.00
MCIDV Project 18114						
Invoice	11/13/2020	8898		11/13/2020	352	2,250.00
Invoice	04/12/2021	8928		04/12/2021	202	280.00
Invoice	04/12/2021	8929		04/12/2021	202	80.00
Invoice	04/12/2021	8927		04/15/2021	199	1,900.00
Invoice	06/01/2021	8937		06/01/2021	152	2,850.00
Invoice	06/01/2021	8938		06/01/2021	152	2,850.00
Invoice	06/01/2021	8939		06/01/2021	152	420.00
Invoice	06/04/2021	8934		06/04/2021	149	950.00
Invoice	06/17/2021	8941		06/17/2021	136	1,425.00
Invoice	06/29/2021	8936		06/29/2021	124	1,900.00
Invoice	06/29/2021	8940		06/29/2021	124	120.00
Invoice	08/17/2021	8947		08/17/2021	75	2,850.00
Invoice	08/17/2021	8948		08/17/2021	75	1,900.00
Total MCIDV Project 18114						19,775.00
Monroe Co. Industrial Dev Authority - Other						
Invoice	01/22/2020	8827		01/22/2020	648	5,985.14
Total Monroe Co. Industrial Dev Authority - Other						5,985.14
Total Monroe Co. Industrial Dev Authority						26,535.14
TOTAL						26,535.14

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Pocono Mountains Municipal Airport
I - Due on Fixed Assets - Unpaid Bills
As of October 31, 2021

Type	Date	Num	Memo	Due Date	Aging	Open Balance
Delta Airport Consultant (18114)						
Bill	06/04/2021	Project 1811...	MPO Avation Fueling Sy...	06/04/2021	149	9,500.00
Bill	08/06/2021	Project 1811...	MPO Avation Fueling Sy...	08/06/2021	86	19,000.00
Total Delta Airport Consultant (18114)						28,500.00
Delta Airport Consultants, Inc..						
Bill	10/14/2021	18051 - CA-1...	Professional Services thr...	10/14/2021	17	22,441.93
Total Delta Airport Consultants, Inc..						22,441.93
Hi-Lite Airfield Services LLC						
Bill	10/29/2021	6700	Line Painting	10/29/2021	2	52,732.51
Total Hi-Lite Airfield Services LLC						52,732.51
TOTAL						103,674.44

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Accrual Basis

Pocono Mountains Municipal Airport
J - Payments between Board Meetings
October 21 through November 11, 2021

Type	Date	Num	Name	Memo	Amount
Oct 21 - Nov 11, 21					
Bill Pmt -Check	10/21/2021	1213	MRB Group	IFE SRE Building Professional Services ...	-2,800.00
Bill Pmt -Check	10/21/2021	15120	Scott's Signs and Printing	Alumalite Sign	-350.00
Check	10/26/2021	EFT	Pocono Community Bank	2007896467 N. Hangar	-1,928.90
Bill Pmt -Check	10/26/2021	15121	Crompco, LLC	Compliance Retest	-3,530.73
Check	10/31/2021			Service Charge	-28.18
Bill Pmt -Check	11/09/2021	1214	Delta Airport Consultants (19060)	MPO Const Snow Removal Equip Strg B...	-15,500.00
Oct 21 - Nov 11, 21					-24,137.81

Pocono Mountains Municipal Airport Authority
K - October 2021 Cash Report

	First Keystone	PNC Grant	PLGIT	Restricted Cash
Balances as of 10/31/21	119,238.61	54,297.48	79,190.12	0.00
Income since 10/31/21				
Receipts and Interest	21,182.15	16,659.52	0.00	
Security Deposits				5,342.41
Transfers	0.00	-15,500.00	0.00	
Loans				
Balance after Transfers, Interest, & Deposits:	140,420.76	55,457.00	79,190.12	5,342.41
Expenses paid since 10/31/21	-5,085.48	0.00	0.00	
Current Balances:	135,335.28	55,457.00	79,190.12	5,342.41
Unpaid Bills - Operations	-10,954.64			
Unpaid Bills - Grants		-103,674.44	0.00	
Unpaid Fuel Bills	-32,322.52			
Unpaid Insurance - Due 1st of Month	-3,331.91			
Accounts Receivable/Grants Receivable	34,311.39	25,760.14	0.00	
Undeposited Funds (CC Not Settled)	7,434.44			
Projected Balances:	130,472.04	-22,457.30	79,190.12	5,342.41