

Pocono Mountains Municipal Airport
A1 - Profit & Loss Current Month vs Previous Month
October 2020

	Oct 20	Oct 19
Ordinary Income/Expense		
Income		
4100 · Rent Income		
4103 · T-Hangar rental	1,698.12	1,981.14
4107 · Tie Downs rental	1,105.00	1,105.00
4108 · Main hangar rental	1,512.00	1,512.00
4112 · Dome hangars	254.00	254.00
4115 · North Hangar Rental	5,017.41	4,223.41
4116 · Fire Company Rental	93.75	93.75
4117 · Fire Company Rental - Addendum	43.48	43.48
4120 · Other Rental	278.33	384.13
Total 4100 · Rent Income	10,002.09	9,596.91
4200 · Sales		
4205 · Misc. Fees	760.00	1,010.00
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-4,746.99	-2,479.84
4210 · 100LL Fuel - Other	31,003.58	26,317.65
Total 4210 · 100LL Fuel	26,256.59	23,837.81
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-10,049.09	-3,269.31
4211 · Jet A Fuel - Other	33,819.87	18,040.56
Total 4211 · Jet A Fuel	23,770.78	14,771.25
4214 · Sales - Vending	23.00	186.60
Total 4200 · Sales	50,810.37	39,805.66
4820 · Misc. Income	376.00	92.00
4910 · Interest Income	6.77	82.35
8400 · MW Hangar Rentals	5,423.15	5,455.27
Total Income	66,618.38	55,032.19
Cost of Goods Sold		
5200 · Cost of Goods Sold		
5210 · Cost of Sales - 100LL Fuel	18,827.26	17,416.87
5211 · Cost of Sales - Jet A Fuel	13,979.87	9,026.06
5214 · Cost of Vending	0.00	201.71
Total 5200 · Cost of Goods Sold	32,807.13	26,644.64
Total COGS	32,807.13	26,644.64
Gross Profit	33,811.25	28,387.55
Expense		
6000 · Staff Cost		
6002 · Wages	9,844.00	7,760.00
6003 · Payroll taxes	896.12	719.63
6007 · Benefits	794.17	794.17
Total 6000 · Staff Cost	11,534.29	9,273.80
6103 · Professional Fees		
6004 · Payroll fees	6.00	6.00
6105 · Legal-General	0.00	446.25
6109 · Accounting	1,078.00	924.00
6103 · Professional Fees - Other	375.00	375.00
Total 6103 · Professional Fees	1,459.00	1,751.25
6180 · Insurance	2,629.59	2,587.19
6300 · Repairs & Maintenance		
6310 · Building Repairs	3,163.57	3,853.28
6320 · Miscellaneous Repairs	171.56	255.52

Pocono Mountains Municipal Airport
A1 - Profit & Loss Current Month vs Previous Month
October 2020

	<u>Oct 20</u>	<u>Oct 19</u>
6330 · Equipment Repairs	0.00	10,397.69
6340 · Runway Repairs	0.00	339.50
Total 6300 · Repairs & Maintenance	3,335.13	14,845.99
6390 · Utilities		
6391 · Electric	826.66	811.79
6392 · Telephone	202.56	194.51
6394 · Internet	159.95	159.95
6396 · Propane/Natural Gas	26.33	20.15
6397 · Cooler/water	0.00	136.28
6398 · Satellite	140.98	122.97
6390 · Utilities - Other	427.50	327.50
Total 6390 · Utilities	1,783.98	1,773.15
6400 · Gasoline/Diesel	172.54	125.80
6560 · Payroll Expenses	147.42	95.27
6940 · Interest Expense	363.96	535.77
6990 · Miscellaneous Expense	315.90	1,840.60
6999 · Uncategorized Expenses	8.85	0.00
7100 · Office Expenses		
7103 · Dues and Subscriptions	15.89	166.57
7105 · Bank Charges	17.82	24.21
7106 · Credit Card Fees	966.39	927.45
7107 · Office Supplies	754.66	943.83
7100 · Office Expenses - Other	0.00	37.07
Total 7100 · Office Expenses	1,754.76	2,099.13
8900 · MW Hangar Rental Payout	4,609.68	4,636.98
Total Expense	28,115.10	39,564.93
Net Ordinary Income	5,696.15	-11,177.38
Other Income/Expense		
Other Income		
8100 · Contributed Capital		
8110 · FAA - Capital Grants	2,014.69	7,361.24
8120 · PA DOT - BoA	47,605.26	408.96
8125 · LSA Grant Revenue	43,802.00	0.00
8130 · Monroe County - Capital	0.00	10,555.87
Total 8100 · Contributed Capital	93,421.95	18,326.07
8300 · Other Income	6,800.00	6,800.00
Total Other Income	100,221.95	25,126.07
Net Other Income	100,221.95	25,126.07
Net Income	105,918.10	13,948.69

Pocono Mountains Municipal Airport
A2 - Profit & Loss YTD vs Previous YTD
 January through October 2020

	Jan - Oct 20	Jan - Oct 19
Ordinary Income/Expense		
Income		
4100 · Rent Income		
4103 · T-Hangar rental	17,264	19,811
4107 · Tie Downs rental	9,926	11,250
4108 · Main hangar rental	15,730	15,500
4112 · Dome hangars	2,540	2,540
4115 · North Hangar Rental	46,921	40,827
4116 · Fire Company Rental	938	1,031
4117 · Fire Company Rental - Addendum	435	478
4120 · Other Rental	3,633	3,065
Total 4100 · Rent Income	97,386	94,503
4200 · Sales		
4205 · Misc. Fees	12,962	18,985
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-29,758	-32,101
4210 · 100LL Fuel - Other	217,819	313,354
Total 4210 · 100LL Fuel	188,061	281,253
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-21,438	-32,246
4211 · Jet A Fuel - Other	155,286	284,875
Total 4211 · Jet A Fuel	133,849	252,629
4214 · Sales - Vending	531	1,542
4200 · Sales - Other	0	37
Total 4200 · Sales	335,403	554,446
4820 · Misc. Income	6,310	21,035
4850 · Commission Income	170	900
4910 · Interest Income	168	1,357
8400 · MW Hangar Rentals	60,345	58,067
Total Income	499,783	730,307
Cost of Goods Sold		
5200 · Cost of Goods Sold		
5210 · Cost of Sales - 100LL Fuel	136,800	213,451
5211 · Cost of Sales - Jet A Fuel	67,823	146,325
5212 · Cost of Catering	1,200	2,286
5214 · Cost of Vending	170	814
5200 · Cost of Goods Sold - Other	0	233
Total 5200 · Cost of Goods Sold	205,993	363,108
Total COGS	205,993	363,108
Gross Profit	293,790	367,199
Expense		
6000 · Staff Cost		
6001 · Secretarial Services	625	875
6002 · Wages	73,478	104,488
6003 · Payroll taxes	8,327	10,256
6007 · Benefits	7,942	7,942
Total 6000 · Staff Cost	90,372	123,561

Pocono Mountains Municipal Airport
A2 - Profit & Loss YTD vs Previous YTD
 January through October 2020

	Jan - Oct 20	Jan - Oct 19
6103 · Professional Fees		
6004 · Payroll fees	58	72
6105 · Legal-General	7,411	9,426
6108 · Engineer	0	785
6109 · Accounting	8,602	9,694
6110 · Audit	13,800	14,600
6103 · Professional Fees - Other	15,515	21,576
Total 6103 · Professional Fees	45,386	56,152
6180 · Insurance	27,256	27,161
6201 · Advertising	2,074	1,533
6300 · Repairs & Maintenance		
6310 · Building Repairs	11,810	20,536
6320 · Miscellaneous Repairs	1,705	2,863
6330 · Equipment Repairs	18,180	35,872
6340 · Runway Repairs	15,806	11,845
6900 · Maintenance	378	811
6901 · Office Cleaning	59	127
6906 · Fuel Tank Repairs/Inspection	2,698	4,034
6300 · Repairs & Maintenance - Other	0	1,672
Total 6300 · Repairs & Maintenance	50,637	77,759
6390 · Utilities		
6391 · Electric	8,556	9,789
6392 · Telephone	1,958	1,936
6394 · Internet	1,807	2,003
6396 · Propane/Natural Gas	2,113	2,386
6397 · Cooler/water	839	671
6398 · Satellite	1,279	1,482
6399 · Security Sys.	825	1,619
6390 · Utilities - Other	1,728	663
Total 6390 · Utilities	19,104	20,548
6400 · Gasoline/Diesel	3,884	9,301
6560 · Payroll Expenses	1,065	489
66910 · Bank Service Charges	0	23
6940 · Interest Expense	6,093	8,113
6990 · Miscellaneous Expense	1,643	7,037
6999 · Uncategorized Expenses	83	-28
7100 · Office Expenses		
7102 · Postage	158	55
7103 · Dues and Subscriptions	1,615	870
7105 · Bank Charges	295	213
7106 · Credit Card Fees	6,853	10,824
7107 · Office Supplies	4,749	5,218
7112 · PA State Sales Tax	0	0
7100 · Office Expenses - Other	600	147
Total 7100 · Office Expenses	14,269	17,328
8801 · Minor Equipment Purchases	0	589
8900 · MW Hangar Rental Payout	51,669	49,697
Total Expense	313,536	399,262
Net Ordinary Income	-19,746	-32,063
Other Income/Expense		
Other Income		
8000 · Government Support		
8010 · Monroe Contribution	45,672	40,000
Total 8000 · Government Support	45,672	40,000

Pocono Mountains Municipal Airport
A2 - Profit & Loss YTD vs Previous YTD
 January through October 2020

	<u>Jan - Oct 20</u>	<u>Jan - Oct 19</u>
8100 · Contributed Capital		
8110 · FAA - Capital Grants	70,894	1,266,996
8120 · PA DOT - BoA	620,656	70,389
8125 · LSA Grant Revenue	507,852	0
8130 · Monroe County - Capital	39,657	73,931
Total 8100 · Contributed Capital	<u>1,239,059</u>	<u>1,411,315</u>
8300 · Other Income	<u>77,818</u>	<u>5,531</u>
Total Other Income	<u>1,362,550</u>	<u>1,456,846</u>
Net Other Income	<u>1,362,550</u>	<u>1,456,846</u>
Net Income	<u><u>1,342,804</u></u>	<u><u>1,424,784</u></u>

Pocono Mountains Municipal Airport
A3 - Profit & Loss Budget Performance
October 2020

	<u>Oct 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>Jan - Oct 20</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Income							
4100 · Rent Income	10,002	9,789	214	97,386	97,488	-102	116,754
4200 · Sales	50,810	39,806	11,005	335,403	554,409	-219,007	616,008
4820 · Misc. Income	376	65	311	6,310	5,739	571	6,626
4850 · Commission Income	0	0	0	170	900	-730	900
4910 · Interest Income	7	82	-76	168	1,357	-1,188	1,338
8400 · MW Hangar Rentals	5,423	5,455	-32	60,345	58,067	2,279	71,205
Total Income	<u>66,618</u>	<u>55,197</u>	<u>11,422</u>	<u>499,783</u>	<u>717,960</u>	<u>-218,177</u>	<u>812,831</u>
Cost of Goods Sold							
5200 · Cost of Goods Sold	32,807	26,645	6,162	205,993	363,108	-157,115	403,217
Total COGS	<u>32,807</u>	<u>26,645</u>	<u>6,162</u>	<u>205,993</u>	<u>363,108</u>	<u>-157,115</u>	<u>403,217</u>
Gross Profit	<u>33,811</u>	<u>28,552</u>	<u>5,259</u>	<u>293,790</u>	<u>354,853</u>	<u>-61,063</u>	<u>409,614</u>
Expense							
6000 · Staff Cost	11,534	9,399	2,135	90,372	123,936	-33,564	146,908
6103 · Professional Fees	1,459	1,751	-292	45,386	56,140	-10,755	64,413
6180 · Insurance	2,630	2,630	-0	27,256	26,300	956	31,560
6201 · Advertising	0	0	0	2,074	1,533	541	3,752
6300 · Repairs & Maintenance	3,335	14,846	-11,511	50,637	77,759	-27,122	83,237
6390 · Utilities	1,784	1,773	11	19,104	20,548	-1,444	25,742
6400 · Gasoline/Diesel	173	126	47	3,884	9,301	-5,418	11,078
6560 · Payroll Expenses	147	100	47	1,065	1,000	65	1,200
66910 · Bank Service Charges	0	0	0	0	23	-23	23
6940 · Interest Expense	364	536	-172	6,093	8,113	-2,019	9,248
6990 · Miscellaneous Expense	316	1,841	-1,525	1,643	6,846	-5,203	8,253
6999 · Uncategorized Expenses	9	0	9	83	0	83	0
7100 · Office Expenses	1,755	1,758	-3	14,269	17,058	-2,789	20,584
8801 · Minor Equipment Purchases	0	0	0	0	0	0	0
8900 · MW Hangar Rental Payout	4,610	5,584	-974	51,669	55,838	-4,169	67,006
Total Expense	<u>28,115</u>	<u>40,343</u>	<u>-12,228</u>	<u>313,536</u>	<u>404,395</u>	<u>-90,859</u>	<u>473,004</u>
Net Ordinary Income	<u>5,696</u>	<u>-11,791</u>	<u>17,487</u>	<u>-19,746</u>	<u>-49,542</u>	<u>29,797</u>	<u>-63,390</u>

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Accrual Basis

Pocono Mountains Municipal Airport
A3 - Profit & Loss Budget Performance
October 2020

	<u>Oct 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>Jan - Oct 20</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>Annual Budget</u>
Other Income/Expense							
Other Income							
8000 · Government Support	0	0	0	45,672	0	45,672	0
8100 · Contributed Capital	93,422	8,400	85,022	1,239,059	83,200	1,155,859	100,000
8300 · Other Income	6,800	0	6,800	77,818	0	77,818	0
Total Other Income	<u>100,222</u>	<u>8,400</u>	<u>91,822</u>	<u>1,362,550</u>	<u>83,200</u>	<u>1,279,350</u>	<u>100,000</u>
Other Expense							
9999 · Unknown Expense	0	0	0	0	0	0	0
Total Other Expense	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Net Other Income	<u>100,222</u>	<u>8,400</u>	<u>91,822</u>	<u>1,362,550</u>	<u>83,200</u>	<u>1,279,350</u>	<u>100,000</u>
Net Income	<u>105,918</u>	<u>-3,391</u>	<u>109,309</u>	<u>1,342,804</u>	<u>33,658</u>	<u>1,309,146</u>	<u>36,610</u>

**Pocono Mountains Municipal Airport
B - Profit & Loss - North Hangar
October 2020**

	<u>Oct 20</u>	<u>Jan - Oct 20</u>
Ordinary Income/Expense		
Income		
4100 · Rent Income		
4115 · North Hangar Rental	5,017.41	46,470.64
Total 4100 · Rent Income	<u>5,017.41</u>	<u>46,470.64</u>
Total Income	<u>5,017.41</u>	<u>46,470.64</u>
Gross Profit	5,017.41	46,470.64
Expense		
6180 · Insurance	412.67	4,126.70
6300 · Repairs & Maintenance		
6310 · Building Repairs	0.00	312.18
Total 6300 · Repairs & Maintenance	<u>0.00</u>	<u>312.18</u>
6390 · Utilities		
6391 · Electric	183.96	1,865.38
6396 · Propane/Natural Gas	26.33	2,113.16
Total 6390 · Utilities	<u>210.29</u>	<u>3,978.54</u>
6940 · Interest Expense	253.69	3,157.71
6990 · Miscellaneous Expense	1.40	1.40
Total Expense	<u>878.05</u>	<u>11,576.53</u>
Net Ordinary Income	<u>4,139.36</u>	<u>34,894.11</u>
Principal on Loan	<u>1,675.21</u>	<u>16,331.69</u>
Net Income	<u><u>2,464.15</u></u>	<u><u>18,562.42</u></u>

Pocono Mountains Municipal Airport
B1 - Profit & Loss - Marketing
October 2020

	<u>Oct 20</u>	<u>Jan - Oct 20</u>
Ordinary Income/Expense		
Income		
4820 · Misc. Income	236.00	4,824.00
Total Income	<u>236.00</u>	<u>4,824.00</u>
Gross Profit	236.00	4,824.00
Expense		
6201 · Advertising	0.00	1,792.00
Total Expense	<u>0.00</u>	<u>1,792.00</u>
Net Ordinary Income	236.00	3,032.00
Net Income	<u><u>236.00</u></u>	<u><u>3,032.00</u></u>

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Accrual Basis

Pocono Mountains Municipal Airport
B2 - Profit & Loss - M&W Hangar
October 2020

	<u>Oct 20</u>
Ordinary Income/Expense	
Income	
8400 · MW Hangar Rentals	5,423.15
Total Income	<u>5,423.15</u>
Gross Profit	5,423.15
Expense	
8900 · MW Hangar Rental Payout	4,609.68
Total Expense	<u>4,609.68</u>
Net Ordinary Income	<u>813.47</u>
Net Income	<u><u>813.47</u></u>

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Accrual Basis

Pocono Mountains Municipal Airport
C - Sales by Product/Service Summary
October 2020

	Oct 20			
	Qty	Amount	% of Sales	Avg Price
Inventory				
100LL (100LL Fuel)	6,513.35	31,003.58	18.6%	4.76
Jet A (Jet A Fuel)	8,876.6	33,819.87	20.3%	3.81
Total Inventory	15,389.95	64,823.45	38.9%	4.21
Parts				
Fuel Discount - Jet A (Fuel Discount - Jet A)	6,096.5	-10,049.09	-6.0%	-1.65
Airport Merchandise (Hats, Shirts, Batteries, Etc.)	13	236.00	0.1%	18.15
Fuel Discount - 100LL (Fuel Discount - 100LL)	4,961.55	-4,746.99	-2.8%	-0.96
Total Parts	11,071.05	-14,560.08	-8.7%	-1.32
Service				
Club House	1	50.00	0.0%	50.00
LSA Grant	2	43,802.00	26.3%	21,901.00
Lot Rental (Miscellaneous Rental Income - Lot Rental)	1	6,800.00	4.1%	6,800.00
Over Night Parking (Overnight Parking Fees)				
T Prop (Overnight Fee - T Prop)	1	100.00	0.1%	100.00
Single (Overnight Fee - Single)	7	70.00	0.0%	10.00
Jet (Overnight Fee - Jet)	1	100.00	0.1%	100.00
Total Over Night Parking (Overnight Parking Fees)	9.00	270.00	0.2%	30.00
NFP				
Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)				
Turbo Prop (Landing Fees - Turbo Prop Twin - No Fuel Purchase)	1	110.00	0.1%	110.00
Jet (Landing Fees - Jet - No Fuel Purchase)	1	110.00	0.1%	110.00
Total Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)	2.00	220.00	0.1%	110.00
Total NFP	2.00	220.00	0.1%	110.00
GPU (Jump Start)	7	270.00	0.2%	38.57
hangar lease	2	254.00	0.2%	127.00
Land Lease (Monthly Charge for Land Lease)	2	228.33	0.1%	114.17
Main Hangar Rental (Main Hangar Rental)	3	1,512.00	0.9%	504.00
Misc Income	3	140.00	0.1%	46.67
MW Rental (MW Hangar Rental)	10	5,423.15	3.3%	542.32
North Hangar (North Hangar Rental)	13	5,017.41	3.0%	385.95
PA Capital (PA Capital Contribution)	3	47,605.26	28.6%	15,868.42
T-Hangar Rental (T-Hangar Rental)	6	1,698.12	1.0%	283.02
Tie Down (Tie Down)	13	1,105.00	0.7%	85.00
Total Service	77.00	114,395.27	68.6%	1,485.65

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Accrual Basis

Pocono Mountains Municipal Airport
C - Sales by Product/Service Summary
October 2020

	Oct 20			
	Qty	Amount	% of Sales	Avg Price
Other Charges				
Federal Portion (Federal Portion of BAA Grant)	1	2,014.69	1.2%	2,014.69
Total Other Charges	1.00	2,014.69	1.2%	2,014.69
TOTAL	26,539	166,673.33	100.0%	6.28

Report D										
2020 PMMAA Fuel Inventory Tracking										
	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
100LL	31-Dec	Inventory 12/31/20	7,344.8							
		2019 Adjustment	-226.8							
		Inventory 01/01/20	7,118.0							
	31-Jan	Jan Sales - 11/20 load	2,965.6	3.5638		10,568.73	13,753.34	3,184.61	4.64	1.07
		Inventory 01/31/20	4,152.4							
	20-Feb	Purchase	8,167.0	3.4335	28,041.39					
	29-Feb	Feb Sales - 11/20 Load	3,419.0	3.5638		12,184.67	15,793.86	3,609.19	4.62	1.06
		Inventory 02/29/20	8,900.4							
	31-Mar	March Sales - 11/20 Load	40.1	3.5638		142.91				
		- 2/20 Load	2,855.1	3.4335		9,802.99				
		Total March Sales	2,895.2			9,945.89	13,552.68	3,606.79	4.68	1.25
		Inventory 3/31/20	6,005.2							
	30-Apr	April Sales - 2/20 Load	1,730.7	3.4335		5,942.43	8,610.49	2,668.06	4.98	1.54
		Inventory 4/30/20	4,274.5							
	26-May	Purchase	7,978.0	2.7563	21,990.09					
	31-May	May Sales - 2/20 Load	2,672.7	3.4335		9,176.78	12,582.44	3,405.66	4.71	1.27
		Inventory 5/31/20	9,579.8							
	30-Jun	June Sales - 2/20 Load	908.5	3.4335		3,119.33				
		- 5/26 Load	3,843.2	2.7563		10,593.01				
		Total June Sales	4,751.7			13,712.35	19,779.93	6,067.58	4.16	1.28
		Inventory 6/30/20	4,828.1							
	14-Jul	Purchase	7,918.0	3.1171	24,680.87					
	31-Jul	July Sales - 5/26 Load	4,134.8	2.7563		11,396.75				
		- 7/14 Load	2,781.2	3.1171		8,669.28				
	Total July Sales	6,916.0			20,066.03	29,200.35	9,134.32	4.22	1.32	
	Inventory 7/31/20	5,830.1								
20-Aug	Purchase	7,950.0	2.9270	23,270.12						
31-Aug	August Sales - 7/14 Load	5,136.8	3.1171		16,011.92					
	- 8/20 Load	1,572.0	2.9270		4,601.24					
	Total August Sales	6,708.8			20,613.16	27,656.64	7,043.48	4.12	1.05	
	Inventory 8/31/20	7,071.3								
30-Sep	September Sales - 8/20 Load	5,050.5	2.9270		14,782.81	20,874.68	6,091.87	4.13	1.21	
	Inventory 9/30/20	2,020.8								
2-Oct	Purchase	7,987.0	2.8663	22,893.47						
31-Oct	October Sales - 8/20 Load	1,327.5	2.9270		3,885.59					
	- 10/02 Load	5,185.8	2.8663		14,864.06					
	Total October Sales	6,513.3			18,749.65	26,256.59	7,506.94	4.03	1.15	
	Inventory 10/31/20	3,494.5								
	Physical	3,635.0								
	Difference	140.5								
	Year to Date Sales Totals 100LL		43,623.5			120,875.94	135,742.51	188,061.00	52,318.49	27.82%

	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
Jet-A	31-Dec	Inventory 12/31/19	10,476.8							
		2019 Adjustment	58.2							
		Inventory 01/01/20	10,535.0							
	1-Jan	January Sales - 10/11 Load	2,656.5	2.3613		6,272.79	12,458.99	6,186.20	4.69	2.33
		Inventory 01/31/20	7,878.5							
	29-Feb	February Sales - 10/11 Load	252.7	2.3613		596.70				
		- 12/16 Load	1,524.3	2.3647		3,604.51				
		Total February Sales	1,777.0			4,201.21	8,334.15	4,132.94	4.69	2.33
		Inventory 2/29/20	6,101.5							
	19-Mar	Purchase	8,040.0	1.5195	12,216.42					
	31-Mar	March Sales - 12/16 Load	2,014.5	2.3647		4,763.69	9,312.03	4,548.34	4.62	2.26
		Inventory 3/31/20	12,127.0							
	30-Apr	April Sales - 12/26 Load	931.0	2.3647		2,201.54	3,633.59	1,432.05	3.90	1.54
		Inventory 4/30/20	11,196.0							
	31-May	May Sales - 12/16 Load	2,679.0	2.3647		6,335.03	9,279.44	2,944.41	3.46	1.10
		Inventory 5/31/20	8,517.0							
	26-Jun	Purchase	7,955.0	1.5832	12,594.21					
	30-Jun	June Sales - 12/16 Load	886.2	2.3647		2,095.60				
		- 3/19 Load	7,545.4	1.5195		11,465.24				
		Total June Sales	8,431.6			13,560.83	30,821.35	17,260.52	3.66	2.05
		Inventory 6/30/20	8,040.4							
	22-Jul	Purchase	7,534.0	1.6212	12,213.81					
	31-Jul	July Sales - 3/19 Load	494.6	1.5195		751.54				
	- 6/23 Load	4,681.9	1.5832		7,412.38					
	Total July Sales	5,176.5			8,163.93	17,988.07	9,824.14	3.47	1.90	
	Inventory 7/31/20	10,397.9								
31-Aug	August Sales - 6/23 Load	3,273.1	1.5832		5,181.97					
	- 7/22 Load	872.9	1.6212		1,415.15					
	Total August Sales	4,146.0			6,597.12	13,797.55	7,200.43	3.33	1.74	
	Inventory 8/31/20	6,251.9								
30-Sep	September Sales - 7/22 Load	1,398.5	1.6212		2,267.25	4,452.85	2,185.60	3.18	1.56	
	Inventory 9/30/20	4,853.4								
8-Oct	Purchase	8,016.0	1.5312	12,274.38						
30-Oct	Purchase	8,062.0	1.5903	12,820.96						
31-Oct	October Sales - 7/22 Load	5,262.6	1.6212		8,531.73					
	- 10/08 Load	3,614.0	1.5312		5,533.76					
	Total October Sales	8,876.6			14,065.48	23,770.78	9,705.30	2.68	1.09	

		Inventory 10/31/20	12,054.8								
		Physical	12,519.0								
		Difference	464.2								
		Year to Date Sales Total for JetA	38,087.20		62,119.78	68,428.87	133,848.80	65,419.93		48.88%	
			January 143.00	February 52.5	March -142	April 72	May -43	June 74.6	July 261.1	August 309.1	
			September 33.6	October 464.2							

Report D2 Fuel Inventory Comparison 2020, 2019, 2018, 2017, 2016, 2015, & 2014 Year to Date														
Gallons By Month														
100LL	2014	YTD	2015	YTD	2016	YTD	2017	YTD	2018	YTD	2019	YTD	2020	YTD
January	3530.60		3258.4		4703.4		3814.5		3375.6		2540.6	2540.6	2,965.60	
February	3024.80	6555.40	3587.9	6846.3	4566.6	9270	4744.63	8559.13	3982.6	7358.2	2798.9	5339.5	3,419.00	6,384.60
March	4614.10	11169.50	3948.9	10795.2	5865.1	15135.1	3472.89	12032.02	3702.4	11060.6	3522.5	8862.0	2,895.19	9,279.79
April	5461.60	16631.10	6668.7	17463.9	5675.6	20810.7	6846.8	18878.82	4790.7	15851.3	3544.0	12406.0	1,730.70	11,010.49
May	7069.90	23701.00	7354.4	24818.3	6537	27347.7	7559	26437.82	5283.3	21134.6	6279.1	18685.1	2,672.70	13,683.19
June	8885.00	32586.00	6680.4	31498.7	8779	36126.7	9677.65	36115.47	6492.8	27627.4	7353.7	26038.8	4,751.70	18,434.89
July	9646.40	42232.40	10733.81	42232.51	9922.3	46049	9691.5	45806.97	8078.31	35705.7	8869.4	34908.2	6,916.00	25,350.89
August	11222.50	53454.90	11704.2	53936.71	9943.9	55992.9	10212.1	56019.07	7596.8	43302.5	11480.7	46388.9	6,708.80	32,059.69
September	8107.20	61562.10	9033.9	62970.61	7439.9	63432.8	8191.48	64210.55	4315.2	47617.7	7882.5	54271.4	5,050.50	37,110.19
October	5503.70	67065.80	8642.8	71613.41	7804.3	71237.1	8220.07	72430.62	4634	52251.7	4975.0	59246.4	6,513.30	43,623.49
November	4762.30	71828.10	6831.97	78445.38	6677.8	77914.9	6734.63	79165.25	3720.9	55972.6	4752.7	63999.1		
December	3261.10	75089.20	4328	82773.38	5073.3	82988.3	5348.44	84513.69	3380.04	59352.7	2196.2	66195.3		
Total	75089.20		82773.38		82988.2		84513.69		59352.65		66195.29		43,623.49	
Jet A	2014	YTD	2015	YTD	2016	YTD	2017	YTD	2018	YTD	2019	YTD	2020	YTD
January	3377		3207.5		2089		1589		4867.6		2154.0	2154.0	2,656.50	
February	2073	5450	1015	4222.5	2584	4673	4949	6538	1867	6734.6	1223.0	3377.0	1,777.00	4,433.50
March	3488	8938	3213.5	7436	5308	9981	3531	10069	4216	10950.6	3071.5	6448.5	2,014.50	6,448.00
April	4152	13090	7867	15303	10453	20434	7885	17954	4807	15757.6	6617.0	13065.5	931.00	7,379.00
May	6055	19145	11073	26376	7313	27747	4816	22770	6370	22127.6	7680.9	20746.4	2,679.00	10,058.00
June	13535	32680	17953	44329	10865	38612	8074	30844	9847	31974.6	8765.0	29511.4	8,431.60	18,489.60
July	10956	43636	9722	54051	12109	50721	11371	42215	12136.2	44110.8	8796.0	38307.4	5,176.50	23,666.10
August	12422	56058	15082.2	69133.2	11850	62571	9876.1	52091.1	9,620.3	53731.1	13671.0	51978.4	4,146.00	27,812.10
Sept	8390	64448	5126	74259.2	7429	70000	5286	57377.1	4356.5	58087.6	4823.5	56801.9	1,398.50	29,210.60
October	9761	74209	4955	79214.2	6732	76732	3742.1	61119.2	8480.5	66568.1	3846.6	60648.5	8,876.60	38,087.20
November	4629	78838	4113	83327.2	4575	81307	6640	67759.2	3562.5	70130.6	3286.5	63935.0		
December	3811	82649	3410	86737.2	5515	86822	4180	71939.2	5347	75477.6	3214.7	67149.7		
Total	82649		86737.2		86822		71939.2		75477.6		67149.7		38,087.20	

Pocono Mountains Municipal Airport

E - Balance Sheet

11/12/20

As of October 31, 2020

Accrual Basis

	<u>Oct 31, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
1000 · PLGIT- Checking	8,186.93
1005 · PNC Grant Account	127,446.36
1008 · First Keystone Checking	60,179.67
1020 · Cash Drawer	39.85
Total Checking/Savings	<u>195,852.81</u>
Accounts Receivable	
1200 · Accounts Receivable	24,432.75
1201 · Grant Receivable	64,640.65
Total Accounts Receivable	<u>89,073.40</u>
Other Current Assets	
1121- · Inventory Value Jet fuel	18,603.90
1122- · Inventory Value 100LL	10,000.56
1301 · Prepaid Insurance	5,259.89
1499 · Undeposited Funds	2,799.34
Total Other Current Assets	<u>36,663.69</u>
Total Current Assets	<u>321,589.90</u>
Fixed Assets	
1501 · Equipment	
1599.03 · Less Acc Dep - Equip.	-640,024.00
1501 · Equipment - Other	719,441.21
Total 1501 · Equipment	<u>79,417.21</u>
1502 · Runway Improvements	
1599.01 · Less Acc. Dep - Runways & Impr	-7,640,819.00
1502 · Runway Improvements - Other	15,944,146.81
Total 1502 · Runway Improvements	<u>8,303,327.81</u>
1503 · Land	
1507 · Legal Land Acquisition	11,043.64
1503 · Land - Other	2,373,209.89
Total 1503 · Land	<u>2,384,253.53</u>
1504 · Building and Improvements	
1599.02 · Less Acc. Dep - Buildings/impro	-1,171,663.38
1504 · Building and Improvements - Other	1,423,060.41
Total 1504 · Building and Improvements	<u>251,397.03</u>
1506 · Airport Master Plan	435,000.00
1508 · Storage Building	46,500.00
1510 · North Hangar	756,798.53
1511 · T-Hangar Buildings	1,400,651.50
1512 · Fuel System	76,000.00
Total Fixed Assets	<u>13,733,345.61</u>
TOTAL ASSETS	<u><u>14,054,935.51</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	20,828.57
2001 · Due on Fixed Assets (Grants)	121,934.34
Total Accounts Payable	<u>142,762.91</u>

Pocono Mountains Municipal Airport

E - Balance Sheet

As of October 31, 2020

	Oct 31, 20
Credit Cards	
2006 · First Keystone CC - 8248	
2007 · First Keystone CC - 2175	1,762.27
2008 · First Keystone CC - 7326	3,094.43
2006 · First Keystone CC - 8248 - Other	-620.22
Total 2006 · First Keystone CC - 8248	4,236.48
Total Credit Cards	4,236.48
Other Current Liabilities	
2100 · Payroll Liabilities	
2101 · 940	8.31
2102 · 941	2,403.10
2105 · Local	108.98
2106 · EMS	4.00
2100 · Payroll Liabilities - Other	546.68
Total 2100 · Payroll Liabilities	3,071.07
2200 · Sales Tax Payable	101.88
Total Other Current Liabilities	3,172.95
Total Current Liabilities	150,172.34
Long Term Liabilities	
2404 · Sewer/Water Hookups Loan	-2.61
2502 · Hangar Project Loan	97,054.09
2503 · PIB Loan	72,287.41
2504 · Ferris Lawn Mower Lease	-0.47
2600 · Fire Co Lease	28,031.25
2601 · Fire Company Lease - Addendum	12,956.44
Total Long Term Liabilities	210,326.11
Total Liabilities	360,498.45
Equity	
3900 · *Retained Earnings	265,866.29
3950 · Invested in Capital Assets	12,085,766.73
Net Income	1,342,804.04
Total Equity	13,694,437.06
TOTAL LIABILITIES & EQUITY	14,054,935.51

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Pocono Mountains Municipal Airport
F - Operations A/R Aging Summary
As of November 12, 2020

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>> 90</u>	<u>TOTAL</u>
Fedex Supply Chain Inc	0.00	6,800.00	6,800.00	0.00	0.00	13,600.00
Have Huey/Will Travel	0.00	500.00	0.00	0.00	0.00	500.00
Hi Tech Helicopters	0.00	1,887.98	0.00	0.00	0.00	1,887.98
Hop On Air LLC	0.00	1,038.76	0.00	0.00	0.00	1,038.76
Key Leasing , LLC	0.00	1,079.43	0.00	0.00	0.00	1,079.43
Moyer Aviation (c)	0.00	16,638.72	94.43	0.00	0.00	16,733.15
Pocono Mountains Flying Club	0.00	1,627.35	0.00	0.00	0.00	1,627.35
Rys, Sebastian	0.00	0.00	0.00	50.00	160.00	210.00
Sun Valley Flight Center, LLC	0.00	530.08	0.00	0.00	0.00	530.08
Vultaggio Mark	0.00	750.00	0.00	0.00	0.00	750.00
TOTAL	0.00	30,852.32	6,894.43	50.00	160.00	37,956.75

Pocono Mountains Municipal Airport
G - Operations - Unpaid Bills
As of November 12, 2020

Type	Date	Num	Memo	Due Date	Open Balance
AirNav, LLC					
Bill	11/02/2020	2002704	Basic Listing	12/02/2020	106.00
Total AirNav, LLC					106.00
ARGS Technology, LLC					
Bill	11/01/2020	1621	October 2020	11/01/2020	518.68
Total ARGS Technology, LLC					518.68
Ascent Aviation Group					
Bill	10/30/2020	709994		11/29/2020	12,820.96
Total Ascent Aviation Group					12,820.96
Cardmember Service					
Bill	11/10/2020			12/10/2020	3,647.38
Total Cardmember Service					3,647.38
Highmark Blue Shield					
Bill	10/13/2020	201014207359	November 2020	11/02/2020	794.17
Total Highmark Blue Shield					794.17
Marshall Machinery, Inc.					
Bill	11/10/2020	RO 4483S	Service for Kubota	11/10/2020	119.08
Total Marshall Machinery, Inc.					119.08
Mount Pocono Fence					
Bill	10/29/2020	102920-01	Gate Repair	10/29/2020	1,300.00
Total Mount Pocono Fence					1,300.00
MTG Accounting					
Bill	10/31/2020	1808	October - 2020	10/31/2020	1,078.00
Total MTG Accounting					1,078.00
MW Aviation - vendor					
Bill	10/31/2020	October 2020	October 2020	10/31/2020	4,609.68
Total MW Aviation - vendor					4,609.68
P P & L					
Bill	11/02/2020	91779-95004	Account # 91779-95004	12/02/2020	70.17
Total P P & L					70.17
Praxair Dist Inc					
Bill	10/22/2020	99688271	Oxygen	11/21/2020	23.20
Total Praxair Dist Inc					23.20
Royal Security Services, Inc.					
Bill	11/01/2020	37054	11/1/20-10/31/21	11/01/2020	804.00
Total Royal Security Services, Inc.					804.00
Verizon					
Bill	10/24/2020	0001-36	Fax Line	11/18/2020	49.94
Bill	10/24/2020	0001-49		11/23/2020	113.24
Total Verizon					163.18
Verizon Wireless					
Bill	10/26/2020	9865801363		11/15/2020	39.38
Total Verizon Wireless					39.38
TOTAL					26,093.88

Pocono Mountains Municipal Airport
H - Open Capital Invoices
As of October 31, 2020

Type	Date	Num	Terms	Due Date	Aging	Open Balance
Monroe Co. Industrial Dev Authority						
Invoice	01/22/2020	8827		01/22/2020	283	5,985.14
Invoice	02/11/2020	8840		02/11/2020	263	2,800.00
Total Monroe Co. Industrial Dev Authority						8,785.14
PA DOT BOA						
AGB-2017-PMMAA-00006						
Invoice	09/04/2020	8864	Due on receipt	09/04/2020	57	6,254.06
Invoice	10/09/2020	8877	Due on receipt	10/09/2020	22	2,026.61
Total AGB-2017-PMMAA-00006						8,280.67
PA DOT BOA-T Hangar (18051)						
Invoice	10/13/2020	8873	Due on receipt	10/13/2020	18	4,806.29
Invoice	10/13/2020	8874	Due on receipt	10/13/2020	18	42,787.05
Total PA DOT BOA-T Hangar (18051)						47,593.34
Total PA DOT BOA						55,874.01
TOTAL						64,659.15

Pocono Mountains Municipal Airport
I - Due on Fixed Assets - Unpaid Bills
As of October 31, 2020

<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Memo</u>	<u>Due Date</u>	<u>Aging</u>	<u>Open Balance</u>
Delta Airport Consultants, Inc..						
Bill	08/07/2020	Project 1811...	MPO Avaition Fueling Sy...	08/07/2020	85	19,000.00
Bill	09/04/2020	Project 1811...	MPO Avaition Fueling Sy...	09/04/2020	57	19,000.00
Bill	10/09/2020	Project 1811...	MPO Avaition Fueling Sy...	10/09/2020	22	19,000.00
Bill	08/07/2020	Project 1906...	MPO Const Snow Remov...	08/07/2020	85	15,500.00
Bill	09/04/2020	Project 1906...	MPO Const Snow Remov...	09/04/2020	57	15,500.00
Bill	10/09/2020	Project 1906...	MPO Const Snow Remov...	10/09/2020	22	15,500.00
Bill	10/09/2020	18051 - CA-13	Professional Services thr...	10/09/2020	22	9,612.58
Bill	09/04/2020	15128 - CA-30	Project 15128 - North Ra...	09/04/2020	57	6,583.22
Bill	10/09/2020	15128 - CA-31	Project 15128 - North Ra...	10/09/2020	22	2,238.54
Total Delta Airport Consultants, Inc..						121,934.34
TOTAL						121,934.34

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Accrual Basis

Pocono Mountains Municipal Airport
J - Payments between Board Meetings
October 22 through November 12, 2020

<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>
Oct 22 - Nov 12, 20					
Bill Pmt -Check	10/22/2020	1190	Charles W. Grimm Contractors	Pay Request #10	-153,662.84
Bill Pmt -Check	10/22/2020	1191	Delta Airport Consultants, Inc..	Professional Services through August ...	-12,379.70
Check	10/26/2020	EFT	Pocono Community Bank	2007896467 N. Hangar	-1,928.90
Check	10/27/2020	14851	Lowes		-804.59
Check	10/31/2020			Service Charge	-17.82
Bill Pmt -Check	11/03/2020	1192	Ray Price Auto	2020 Ford Truck F-250	-39,945.00
					<hr/>
Oct 22 - Nov 12, 20					-208,738.85
					<hr/> <hr/>

**Pocono Mountains Municipal Airport Authority
K - October 2020 Cash Report**

	First Keystone	PNC Grant	PLGIT
Balances as of 10/31/20	60,179.67	127,446.36	8,186.93
Income since 10/31/20			
Receipts and Interest	13,706.72	59,577.00	0.00
Transfers	0.00	0.00	0.00
Loans			
Balance after Transfers, Interest, & Deposits:	73,886.39	187,023.36	8,186.93
Bills paid since 10/31/20	-4,951.31	-39,945.00	0.00
Current Balances:	68,935.08	147,078.36	8,186.93
Unpaid Bills - Operations	-13,272.97		
Unpaid Bills - Grants		-208,524.24	0.00
Unpaid Fuel Bills	-12,820.96		
Unpaid Insurance - Due 1st of Month	0.00		
Accounts Receivable/Grants Receivable	37,956.75	64,659.15	0.00
Undeposited Funds (CC Not Settled)	4,972.10		
Projected Balances:	85,770.00	3,213.27	8,186.93