

**Pocono Mountains Municipal Airport**  
**A1 - Profit & Loss Current Month vs Previous Month**  
**August 2019**

	Aug 19	Aug 18
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4100 · Rent Income</b>		
4103 · T-Hanger rental	1,981.14	2,122.65
4107 · Tie Downs rental	1,190.00	1,162.50
4108 · Main hangar rental	1,892.00	1,512.00
4112 · Dome hangars	254.00	254.00
4115 · North Hangar Rental	3,798.25	4,268.91
4116 · Fire Company Rental	93.75	93.75
4117 · Fire Company Rental - Addendum	43.48	43.48
4120 · Other Rental	228.33	220.00
<b>Total 4100 · Rent Income</b>	9,480.95	9,677.29
<b>4200 · Sales</b>		
4205 · Misc. Fees	1,855.00	1,690.00
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-5,214.10	-4,684.60
4210 · 100LL Fuel - Other	60,732.71	40,173.92
<b>Total 4210 · 100LL Fuel</b>	55,518.61	35,489.32
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-10,584.70	-3,527.05
4211 · Jet A Fuel - Other	64,117.03	47,043.31
<b>Total 4211 · Jet A Fuel</b>	53,532.33	43,516.26
4214 · Sales - Vending	189.11	187.81
<b>Total 4200 · Sales</b>	111,095.05	80,883.39
4820 · Misc. Income	13,145.75	490.00
4850 · Commission Income	0.00	10.00
4910 · Interest Income	87.54	131.35
8400 · MW Hangar Rentals	5,187.93	5,545.03
<b>Total Income</b>	138,997.22	96,737.06
<b>Cost of Goods Sold</b>		
<b>5200 · Cost of Goods Sold</b>		
5210 · Cost of Sales - 100LL Fuel	41,291.17	28,430.79
5211 · Cost of Sales - Jet A Fuel	32,780.88	24,835.73
5212 · Cost of Catering	0.00	1,132.70
5214 · Cost of Vending	0.00	68.65
5200 · Cost of Goods Sold - Other	24.64	0.00
<b>Total 5200 · Cost of Goods Sold</b>	74,096.69	54,467.87
<b>Total COGS</b>	74,096.69	54,467.87
<b>Gross Profit</b>	64,900.53	42,269.19
<b>Expense</b>		
<b>6000 · Staff Cost</b>		
6001 · Secretarial Services	125.00	125.00
6002 · Wages	10,735.50	11,431.04
6003 · Payroll taxes	938.75	1,198.33
6007 · Benefits	794.17	0.00
<b>Total 6000 · Staff Cost</b>	12,593.42	12,754.37
<b>6103 · Professional Fees</b>		
6004 · Payroll fees	6.00	6.00
6105 · Legal-General	551.25	323.75
6109 · Accounting	1,102.50	2,374.00
6103 · Professional Fees - Other	5,325.00	375.00
<b>Total 6103 · Professional Fees</b>	6,984.75	3,078.75

**Pocono Mountains Municipal Airport**  
**A1 - Profit & Loss Current Month vs Previous Month**  
**August 2019**

	Aug 19	Aug 18
6180 · Insurance	2,587.19	2,519.80
6201 · Advertising	0.00	28.52
6300 · Repairs & Maintenance		
6310 · Building Repairs	17.14	0.00
6320 · Miscellaneous Repairs	599.40	32.97
6330 · Equipment Repairs	4,610.37	1,343.79
6340 · Runway Repairs	0.00	6,031.74
6901 · Office Cleaning	24.90	0.00
6906 · Fuel Tank Repairs/Inspection	688.67	665.00
<b>Total 6300 · Repairs &amp; Maintenance</b>	<b>5,940.48</b>	<b>8,073.50</b>
6390 · Utilities		
6391 · Electric	779.65	892.29
6392 · Telephone	218.95	198.58
6394 · Internet	159.95	159.95
6396 · Propane/Natural Gas	16.03	7.98
6397 · Cooler/water	0.00	250.30
6398 · Satellite	148.97	153.97
6399 · Security Sys.	600.00	600.00
<b>Total 6390 · Utilities</b>	<b>1,923.55</b>	<b>2,263.07</b>
6400 · Gasoline/Diesel	939.65	406.90
6560 · Payroll Expenses	148.40	0.00
66910 · Bank Service Charges	15.00	0.00
6940 · Interest Expense	2,393.29	2,469.00
6990 · Miscellaneous Expense	-14,695.65	89.81
7100 · Office Expenses		
7102 · Postage	55.00	53.95
7103 · Dues and Subscriptions	63.57	15.89
7105 · Bank Charges	22.57	16.02
7106 · Credit Card Fees	1,832.51	2,208.31
7107 · Office Supplies	777.00	377.88
7112 · PA State Sales Tax	0.03	0.00
7100 · Office Expenses - Other	101.69	0.00
<b>Total 7100 · Office Expenses</b>	<b>2,852.37</b>	<b>2,672.05</b>
8900 · MW Hangar Rental Payout	4,409.74	4,713.27
<b>Total Expense</b>	<b>26,092.19</b>	<b>39,069.04</b>
<b>Net Ordinary Income</b>	<b>38,808.34</b>	<b>3,200.15</b>
<b>Other Income/Expense</b>		
<b>Other Income</b>		
8100 · Contributed Capital		
8110 · FAA - Capital Grants	984,322.85	334,557.26
8120 · PA DOT - BoA	54,684.59	18,586.51
8130 · Monroe County - Capital	11,306.89	8,436.36
<b>Total 8100 · Contributed Capital</b>	<b>1,050,314.33</b>	<b>361,580.13</b>
8300 · Other Income	-9,041.99	0.00
<b>Total Other Income</b>	<b>1,041,272.34</b>	<b>361,580.13</b>
<b>Net Other Income</b>	<b>1,041,272.34</b>	<b>361,580.13</b>
<b>Net Income</b>	<b>1,080,080.68</b>	<b>364,780.28</b>

**Pocono Mountains Municipal Airport**  
**A2 - Profit & Loss YTD vs Previous YTD**  
 January through August 2019

	Jan - Aug 19	Jan - Aug 18
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4100 · Rent Income</b>		
4103 · T-Hanger rental	15,849	15,991
4107 · Tie Downs rental	8,870	9,068
4108 · Main hangar rental	12,476	12,096
4112 · Dome hangars	2,032	2,032
4115 · North Hangar Rental	32,455	32,853
4116 · Fire Company Rental	844	750
4117 · Fire Company Rental - Addendum	391	348
4120 · Other Rental	1,827	9,260
<b>Total 4100 · Rent Income</b>	74,744	82,397
<b>4200 · Sales</b>		
4205 · Misc. Fees	16,145	16,870
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-23,781	-21,171
4210 · 100LL Fuel - Other	245,338	223,398
<b>Total 4210 · 100LL Fuel</b>	221,558	202,227
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-26,269	-24,564
4211 · Jet A Fuel - Other	244,212	258,061
<b>Total 4211 · Jet A Fuel</b>	217,943	233,497
4214 · Sales - Vending	1,173	1,194
4200 · Sales - Other	37	0
<b>Total 4200 · Sales</b>	456,856	453,788
4810 · Sale of Assets	0	1,000
4820 · Misc. Income	19,535	10,612
4850 · Commission Income	900	640
4910 · Interest Income	1,188	745
8400 · MW Hangar Rentals	47,423	45,211
<b>Total Income</b>	600,646	594,394
<b>Cost of Goods Sold</b>		
<b>5200 · Cost of Goods Sold</b>		
5210 · Cost of Sales - 100LL Fuel	169,166	159,560
5211 · Cost of Sales - Jet A Fuel	126,042	135,105
5212 · Cost of Catering	1,063	2,399
5214 · Cost of Vending	436	706
5200 · Cost of Goods Sold - Other	187	0
<b>Total 5200 · Cost of Goods Sold</b>	296,894	297,770
<b>Total COGS</b>	296,894	297,770
<b>Gross Profit</b>	303,752	296,623
<b>Expense</b>		
<b>6000 · Staff Cost</b>		
6001 · Secretarial Services	875	1,250
6002 · Wages	85,105	81,701
6003 · Payroll taxes	8,637	8,178
6006 · Misc.Office Services	0	3,000
6007 · Benefits	6,353	4,269
<b>Total 6000 · Staff Cost</b>	100,971	98,397
<b>6103 · Professional Fees</b>		
6004 · Payroll fees	60	34
6105 · Legal-General	5,976	14,262
6108 · Engineer	785	0
6109 · Accounting	7,808	12,709

**Pocono Mountains Municipal Airport**  
**A2 - Profit & Loss YTD vs Previous YTD**  
 January through August 2019

	Jan - Aug 19	Jan - Aug 18
6110 · Audit	14,600	10,800
6103 · Professional Fees - Other	16,237	9,141
<b>Total 6103 · Professional Fees</b>	<b>45,466</b>	<b>46,946</b>
6180 · Insurance	21,987	18,438
6201 · Advertising	1,352	1,136
<b>6300 · Repairs &amp; Maintenance</b>		
6310 · Building Repairs	16,683	10,144
6320 · Miscellaneous Repairs	7,481	33
6330 · Equipment Repairs	22,926	9,094
6340 · Runway Repairs	10,328	13,442
6900 · Maintenance	811	0
6901 · Office Cleaning	111	0
6906 · Fuel Tank Repairs/Inspection	4,034	14,258
6300 · Repairs & Maintenance - Other	1,672	90
<b>Total 6300 · Repairs &amp; Maintenance</b>	<b>64,045</b>	<b>47,062</b>
<b>6390 · Utilities</b>		
6391 · Electric	8,160	9,790
6392 · Telephone	1,545	1,554
6394 · Internet	1,683	1,625
6396 · Propane/Natural Gas	2,349	2,848
6397 · Cooler/water	535	521
6398 · Satellite	1,210	1,123
6399 · Security Sys.	1,544	1,958
6390 · Utilities - Other	335	0
<b>Total 6390 · Utilities</b>	<b>17,360</b>	<b>19,418</b>
6400 · Gasoline/Diesel	8,689	6,930
6560 · Payroll Expenses	242	0
66910 · Bank Service Charges	23	0
6940 · Interest Expense	6,911	8,661
6990 · Miscellaneous Expense	-1,081	4,493
6999 · Uncategorized Expenses	-28	0
<b>7100 · Office Expenses</b>		
7102 · Postage	55	165
7103 · Dues and Subscriptions	490	322
7105 · Bank Charges	165	145
7106 · Credit Card Fees	8,697	8,552
7107 · Office Supplies	3,996	3,086
7112 · PA State Sales Tax	0	0
7100 · Office Expenses - Other	110	0
<b>Total 7100 · Office Expenses</b>	<b>13,513</b>	<b>12,270</b>
8801 · Minor Equipment Purchases	0	1,200
8900 · MW Hangar Rental Payout	40,310	38,429
<b>Total Expense</b>	<b>319,757</b>	<b>303,381</b>
<b>Net Ordinary Income</b>	<b>-16,005</b>	<b>-6,758</b>
<b>Other Income/Expense</b>		
<b>Other Income</b>		
8100 · Contributed Capital		
8110 · FAA - Capital Grants	1,201,219	435,059
8120 · PA DOT - BoA	66,734	24,170
8130 · Monroe County - Capital	44,881	22,844
<b>Total 8100 · Contributed Capital</b>	<b>1,312,835</b>	<b>482,073</b>
8300 · Other Income	-2,242	0
<b>Total Other Income</b>	<b>1,310,593</b>	<b>482,073</b>
<b>Net Other Income</b>	<b>1,310,593</b>	<b>482,073</b>

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09/12/19

Accrual Basis

**Pocono Mountains Municipal Airport**  
**A2 - Profit & Loss YTD vs Previous YTD**  
January through August 2019

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	<u>Jan - Aug 19</u>	<u>Jan - Aug 18</u>
Net Income	<u>1,294,587</u>	<u>475,315</u>

**Pocono Mountains Municipal Airport**  
**A3 - Profit & Loss Budget Performance**  
**August 2019**

	Aug 19	Budget	\$ Over Budget	Jan - Aug 19	YTD Budget	\$ Over Budget	Annual Budget
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>4100 · Rent Income</b>	9,481	9,104	377	74,744	72,830	1,914	109,245
<b>4200 · Sales</b>	111,095	92,057	19,038	456,856	466,889	-10,033	659,817
<b>4810 · Sale of Assets</b>	0	0	0	0	0	0	0
<b>4820 · Misc. Income</b>	13,146	25	13,121	19,535	4,175	15,360	4,275
<b>4850 · Commission Income</b>	0	0	0	900	0	900	0
<b>4910 · Interest Income</b>	88	25	63	1,188	200	988	300
<b>4999 · Uncategorized</b>	0	0	0	0	0	0	0
<b>8400 · MW Hangar Rentals</b>	5,188	5,300	-112	47,423	42,400	5,023	63,600
<b>Total Income</b>	138,997	106,511	32,486	600,646	586,494	14,152	837,237
<b>Cost of Goods Sold</b>							
<b>5200 · Cost of Goods Sold</b>	74,097	60,875	13,222	296,894	313,450	-16,556	443,900
<b>Total COGS</b>	74,097	60,875	13,222	296,894	313,450	-16,556	443,900
<b>Gross Profit</b>	64,901	45,636	19,265	303,752	273,044	30,708	393,337
<b>Expense</b>							
<b>6000 · Staff Cost</b>	12,593	11,689	904	100,971	111,809	-10,839	158,566
<b>6103 · Professional Fees</b>	6,985	2,500	4,485	45,466	39,798	5,668	54,798
<b>6180 · Insurance</b>	2,587	3,000	-413	21,987	24,000	-2,013	36,000
<b>6201 · Advertising</b>	0	0	0	1,352	0	1,352	0
<b>6300 · Repairs &amp; Maintenance</b>	5,940	2,500	3,440	64,045	46,059	17,986	58,059
<b>6390 · Utilities</b>	1,924	1,647	277	17,360	19,206	-1,846	27,229
<b>6400 · Gasoline/Diesel</b>	940	400	540	8,689	3,700	4,989	5,250
<b>6560 · Payroll Expenses</b>	148	8	140	242	64	178	482
<b>66910 · Bank Service Charges</b>	15	0	15	23	0	23	0
<b>6821 · Conferences</b>	0	0	0	0	0	0	445
<b>6903 · Snow Removal</b>	0	0	0	0	1,000	-1,000	1,500
<b>6940 · Interest Expense</b>	2,393	1,000	1,393	6,911	8,490	-1,579	12,490
<b>6990 · Miscellaneous Expense</b>	-14,696	500	-15,196	-1,081	4,000	-5,081	6,000
<b>6999 · Uncategorized Expenses</b>	0	0	0	-28	0	-28	0
<b>7100 · Office Expenses</b>	2,852	2,045	807	13,513	10,395	3,118	16,235
<b>8801 · Minor Equipment Purchases</b>	0	0	0	0	0	0	0
<b>8900 · MW Hangar Rental Payout</b>	4,410	5,500	-1,090	40,310	46,300	-5,990	68,300
<b>Total Expense</b>	26,092	30,789	-4,697	319,757	314,821	4,936	445,354
<b>Net Ordinary Income</b>	38,808	14,847	23,962	-16,005	-41,777	25,772	-52,017

**Pocono Mountains Municipal Airport**  
**A3 - Profit & Loss Budget Performance**  
**August 2019**

	<u>Aug 19</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>Jan - Aug 19</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>Annual Budget</u>
<b>Other Income/Expense</b>							
<b>Other Income</b>							
<b>8100 · Contributed Capital</b>	1,050,314	5,000	1,045,314	1,312,835	40,000	1,272,835	60,000
<b>8300 · Other Income</b>	-9,042			-2,242			
<b>Total Other Income</b>	<u>1,041,272</u>	<u>5,000</u>	<u>1,036,272</u>	<u>1,310,593</u>	<u>40,000</u>	<u>1,270,593</u>	<u>60,000</u>
<b>Net Other Income</b>	<u>1,041,272</u>	<u>5,000</u>	<u>1,036,272</u>	<u>1,310,593</u>	<u>40,000</u>	<u>1,270,593</u>	<u>60,000</u>
<b>Net Income</b>	<u><b>1,080,081</b></u>	<u><b>19,847</b></u>	<u><b>1,060,234</b></u>	<u><b>1,294,587</b></u>	<u><b>-1,777</b></u>	<u><b>1,296,365</b></u>	<u><b>7,983</b></u>

**Pocono Mountains Municipal Airport**  
**B1 - Profit & Loss - Marketing**  
**August 2019**

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	<u>Aug 19</u>	<u>Jan - Aug 19</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
4820 · Misc. Income	-153.00	6,058.86
4850 · Commission Income	0.00	900.00
<b>Total Income</b>	<u>-153.00</u>	<u>6,958.86</u>
<b>Gross Profit</b>	-153.00	6,958.86
<b>Expense</b>		
6201 · Advertising	0.00	350.00
6990 · Miscellaneous Expense	0.00	288.00
<b>Total Expense</b>	<u>0.00</u>	<u>638.00</u>
<b>Net Ordinary Income</b>	<u>-153.00</u>	<u>6,320.86</u>
<b>Net Income</b>	<u><u>-153.00</u></u>	<u><u>6,320.86</u></u>



**Pocono Mountains Municipal Airport**  
**B2 - Profit & Loss - M&W Hangar**  
August 2019

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	<u>Aug 19</u>
Ordinary Income/Expense	
Income	
8400 · MW Hangar Rentals	5,187.93
Total Income	<u>5,187.93</u>
Gross Profit	5,187.93
Expense	
8900 · MW Hangar Rental Payout	4,409.74
Total Expense	<u>4,409.74</u>
Net Ordinary Income	<u>778.19</u>
Net Income	<u><u>778.19</u></u>

**Pocono Mountains Municipal Airport**  
**B - Profit & Loss - North Hangar**  
 August 2019

	<u>Aug 19</u>	<u>Jan - Aug 19</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4100 · Rent Income</b>		
<b>4115 · North Hangar Rental</b>	3,798.25	32,005.35
<b>Total 4100 · Rent Income</b>	<u>3,798.25</u>	<u>32,005.35</u>
<b>Total Income</b>	<u>3,798.25</u>	<u>32,005.35</u>
<b>Gross Profit</b>	3,798.25	32,005.35
<b>Expense</b>		
<b>6180 · Insurance</b>	385.70	3,085.60
<b>6390 · Utilities</b>		
<b>6391 · Electric</b>	115.13	2,128.69
<b>6396 · Propane/Natural Gas</b>	16.03	2,349.38
<b>Total 6390 · Utilities</b>	<u>131.16</u>	<u>4,478.07</u>
<b>6940 · Interest Expense</b>	429.00	3,513.24
<b>Total Expense</b>	<u>945.86</u>	<u>11,076.91</u>
<b>Net Ordinary Income</b>	<u>2,852.39</u>	<u>20,928.44</u>
<b>Principal on Loan</b>	<u>1,550.00</u>	<u>12,318.76</u>
<b>Net Income</b>	<u><u>1,302.39</u></u>	<u><u>8,609.68</u></u>

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09/12/19

Accrual Basis

**Pocono Mountains Municipal Airport**  
**C - Sales by Product/Service Summary**  
 August 2019

	Aug 19			
	Qty	Amount	% of Sales	Avg Price
<b>Inventory</b>				
100LL (100LL Fuel)	11,480.67	60,732.71	5.1%	5.29
Jet A (Jet A Fuel)	13,671	64,117.03	5.4%	4.69
<b>Total Inventory</b>	25,151.67	124,849.74	10.5%	4.96
<b>Parts</b>				
Fuel Discount - Jet A (Fuel Discount - Jet A)	5,907.5	-10,584.70	-0.9%	-1.79
Airport Merchandise (Hats, Shirts, Batteries, Etc.)	4	46.00	0.0%	11.50
Fuel Discount - 100LL (Fuel Discount - 100LL)	6,693.55	-5,214.10	-0.4%	-0.78
<b>Total Parts</b>	12,605.05	-15,752.80	-1.3%	-1.25
<b>Service</b>				
Lot Rental (Miscellaneous Rental Income - Lot Rental)	1	6,800.00	0.6%	6,800.00
Over Night Parking (Overnight Parking Fees)				
Twin (Overnight Fee - Twin)	2	50.00	0.0%	25.00
Single (Overnight Fee - Single)	15	150.00	0.0%	10.00
Jet (Overnight Fee - Jet)	5	500.00	0.0%	100.00
Helo (Overnight Fee - Helo)	2	100.00	0.0%	50.00
<b>Total Over Night Parking (Overnight Parking Fees)</b>	24.00	800.00	0.1%	33.33
<b>NFP</b>				
Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)				
Twin (Landing Fees - Twin - No Fuel Purchase)	1	25.00	0.0%	25.00
Turbo Prop (Landing Fees - Turbo Prop Twin - No Fuel Purchase)	1	110.00	0.0%	110.00
Jet (Landing Fees - Jet - No Fuel Purchase)	5	550.00	0.0%	110.00
<b>Total Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)</b>	7.00	685.00	0.1%	97.86
<b>Total NFP</b>	7.00	685.00	0.1%	97.86
<b>GPU (Jump Start)</b>	6	220.00	0.0%	36.67
After Hours Fee (\$100 first hour, \$50 for each additional hour.)	1.5	150.00	0.0%	100.00
hangar lease	2	254.00	0.0%	127.00
Land Lease (Monthly Charge for Land Lease)	2	228.33	0.0%	114.17
Main Hangar Rental (Main Hangar Rental)	4	1,892.00	0.2%	473.00
Misc Income	3	12,798.75	1.1%	4,266.25
MW Rental (MW Hangar Rental)	10	5,187.93	0.4%	518.79
North Hangar (North Hangar Rental)	10	3,798.25	0.3%	379.83
PA Capital (PA Capital Contribution)	3	54,684.59	4.6%	18,228.20
Sign Rental (Sign Rental)	-1	-199.00	-0.0%	199.00
T-Hanger Rental (T-Hanger Rental)	7	1,981.14	0.2%	283.02
Tie Down (Tie Down)	14	1,190.00	0.1%	85.00
<b>Total Service</b>	93.50	90,470.99	7.6%	967.60

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Accrual Basis

**Pocono Mountains Municipal Airport**  
**C - Sales by Product/Service Summary**  
August 2019

	Aug 19			
	Qty	Amount	% of Sales	Avg Price
Other Charges				
Federal Portion (Federal Portion of BAA Grant)	3	984,322.85	83.1%	328,107.62
Total Other Charges	3.00	984,322.85	83.1%	328,107.62
<b>TOTAL</b>	<b>37,853.22</b>	<b>1,183,890.78</b>	<b>100.0%</b>	<b>31.28</b>

Report D2 Fuel Inventory Comparison 2019, 2018, 2017, 2016, 2015, & 2014 Year to Date													
Gallons By Month													
100LL	2014	YTD	2015	YTD	2016	YTD	2017	YTD	2018	YTD	2019	YTD	
January	3530.60		3258.4		4703.4		3814.5		3375.6		2540.6		
February	3024.80	6555.40	3587.9	6846.3	4566.6	9270	4744.63	8559.13	3982.6	7358.2	2798.9	5339.5	
March	4614.10	11169.50	3948.9	10795.2	5865.1	15135.1	3472.89	12032.02	3702.4	11060.6	3522.5	8862.0	
April	5461.60	16631.10	6668.7	17463.9	5675.6	20810.7	6846.8	18878.82	4790.7	15851.3	3544.0	12406.0	
May	7069.90	23701.00	7354.4	24818.3	6537	27347.7	7559	26437.82	5283.3	21134.6	6279.1	18685.1	
June	8885.00	32586.00	6680.4	31498.7	8779	36126.7	9677.65	36115.47	6492.8	27627.4	7353.7	26038.8	
July	9646.40	42232.40	10733.81	42232.51	9922.3	46049	9691.5	45806.97	8078.31	35705.71	8869.4	34908.2	
August	11222.50	53454.90	11704.2	53936.71	9943.9	55992.9	10212.1	56019.07	7596.8	43302.51	11480.7	46388.9	
September	8107.20	61562.10	9033.9	62970.61	7439.9	63432.8	8191.48	64210.55	4315.2	47617.71			
October	5503.70	67065.80	8642.8	71613.41	7804.3	71237.1	8220.07	72430.62	4634	52251.71			
November	4762.30	71828.10	6831.97	78445.38	6677.8	77914.9	6734.63	79165.25	3720.9	55972.61			
December	3261.10	75089.20	4328	82773.38	5073.3	82988.3	5348.44	84513.69	3380.04	59352.65			
Total	75089.20		82773.38		82988.2		84513.69		59352.65				
Jet A	2014	YTD	2015	YTD	2016	YTD	2017	YTD	2018	YTD	2019	YTD	
January	3377		3207.5		2089		1589		4867.6		2154.0		
February	2073	5450	1015	4222.5	2584	4673	4949	6538	1867	6734.6	1223.0	3377.0	
March	3488	8938	3213.5	7436	5308	9981	3531	10069	4216	10950.6	3071.5	6448.5	
April	4152	13090	7867	15303	10453	20434	7885	17954	4807	15757.6	6617.0	13065.5	
May	6055	19145	11073	26376	7313	27747	4816	22770	6370	22127.6	7680.9	20746.4	
June	13535	32680	17953	44329	10865	38612	8074	30844	9847	31974.6	8765.0	29511.4	
July	10956	43636	9722	54051	12109	50721	11371	42215	12136.2	44110.8	8796.0	38307.4	
August	12422	56058	15082.2	69133.2	11850	62571	9876.1	52091.1	9,620.3	53731.1	13671.0	51978.4	
Sept	8390	64448	5126	74259.2	7429	70000	5286	57377.1	4356.5	58087.6			
October	9761	74209	4955	79214.2	6732	76732	3742.1	61119.2	8480.5	66568.1			
November	4629	78838	4113	83327.2	4575	81307	6640	67759.2	3562.5	70130.6			
December	3811	82649	3410	86737.2	5515	86822	4180	71939.2	5347	75477.6			
Total	82649		86737.2		86822		71939.2		75477.6				

Report D										
2019 PMMA Fuel Inventory Tracking										
	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
100LL	1-Jan	2018 Adjustment	-290.7							
		10/20 load	1,210.7	3.8083	4,610.71					
		12/21 load	8,255.0	3.1755	26,214.01					
		<b>Inventory 01/01/18</b>	<b>9,175.0</b>							
	31-Jan	Jan Sales - 10/20 load	1,210.7	3.8083		4,610.71	10,912.69			
		- 12/21 load	1,329.9	3.1755		4,222.97				
		Total January Sales	2,540.6			8,833.68	10,912.69	2,079.01	4.30	0.82
		<b>Inventory 01/31/19</b>	<b>6,634.4</b>							
	28-Feb	Feb Sales - 12/21 load	2,798.9	3.1755		8,887.91	12,539.75	3,651.84	4.48	1.30
		<b>Inventory 02/28/19</b>	<b>3,835.5</b>							
	18-Mar	Purchase	8,281.0	3.7069	30,696.86					
	31-Mar	March Sales - 12/21 Load	2,915.5	3.1755		9,258.17				
		- 3/18 Load	607.0	3.7069		2,250.09				
		Total March Sales	3,522.5			11,508.26	17,125.24	5,616.98	4.86	1.59
		<b>Inventory 03/31/19</b>	<b>8,594.0</b>							
	30-Apr	April Sales - 3/18 Load	3,544.0	3.7069		13,137.22	17,154.95	4,017.73	4.84	1.13
	<b>Inventory 4/30/19</b>	<b>5,050.0</b>								
20-May	Purchase	7,984.0	3.8476	30,719.13						
31-May	May Sales - 3/18 Load	4,130.0	3.7069		15,309.42					
	- 5/20 Load	2,149.1	3.8476		8,268.88					
	Total May Sales	6,279.1			23,578.30	30,582.98	7,004.68	4.87	1.12	
	<b>Inventory 5/31/19</b>	<b>6,755.0</b>								
25-Jun	Purchase	8,049.0	3.6845	29,656.72						
30-Jun	June Sales - 5/20 Load	5,834.9	3.8476		22,450.36					
	- 6/25 Load	1,518.8	3.6845		5,596.02					
	Total June Sales	7,353.7			28,046.38	35,410.66	7,364.28	4.82	1.00	
	<b>Inventory 6/30/19</b>	<b>7,450.3</b>								
23-Jul	Purchase	8,051.0	3.8238	30,785.44						
31-Jul	July Sales - 6/25 Load	6,530.2	3.6845		24,060.52					
	- 7/23 Load	2,339.2	3.8238		8,944.63					
	Total July Sales	8,869.4			33,005.15	42,312.69	9,307.54	4.77	1.05	
	<b>Inventory 7/31/19</b>	<b>6,631.9</b>								
15-Aug	Purchase	7,910.0	3.4338	27,161.39						
31-Aug	August Sales - 7/23 Load	5,711.8	3.8238		21,840.78					
	- 8/15 Load	5,768.9	3.4338		19,809.25					
	Total August Sales	11,480.7			41,650.03	55,518.61	13,868.58	4.84	1.21	



	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
Jet-A	1-Jan	2018 Adjustment	-467.4							
		12/12/18 load	7,396.4	2.3613	17,465.12					
		<b>Inventory 01/01/19</b>	<b>6,929.0</b>							
	31-Jan	January Sales 12/18 load	2,154.0	2.3613		5,086.24	9,781.16	4,694.92	4.54	2.18
		<b>Inventory 01/31/19</b>	<b>4,775.0</b>							
	28-Feb	February Sales 12/18 load	1,223.0	2.3613		2,887.87	5,252.87	2,365.00	4.30	1.93
		<b>Inventory 02/28/19</b>	<b>3,552.0</b>							
	8-Mar	Purchase	8,095.0	2.4277	19,652.04					
		March Sales 12/18 Load	3,071.5	2.3613		7,252.73	12,783.15	5,530.42	4.16	1.80
		<b>Inventory 03/31/19</b>	<b>8,575.5</b>							
	28-Apr	Purchase	8,033.0	2.4863	19,972.64					
	30-Apr	April Sales 12/18 Load	947.9	2.3613		2,238.28				
		3/18 Load	5,669.1	2.4277		13,762.87				
		Total April Sales	6,617.0			16,001.15	25,671.12	9,669.97	3.88	1.46
		<b>Inventory 4/30/19</b>	<b>9,991.5</b>							
	29-May	Purchase	7,966.0	2.4959						
	31-May	May Sales - 3/18 Load	2,425.9	2.4277		5,889.36				
		- 4/28 Load	5,255.0	2.4863		13,065.51				
		Total May Sales	7,680.9			18,954.86	33,034.86	14,080.00	4.30	1.83
		<b>Inventory 5/31/19</b>	<b>10,276.6</b>							
	24-Jun	Purchase	7,965.0	2.2893	18,234.05					
	30-Jun	June Sales - 4/28 Load	2,778.0	2.4863		6,906.94				
		- 5/29 Load	5,987.5	2.4959		14,944.20				
	Total June Sales	8,765.5			21,851.14	37,197.13	15,345.99	4.24	1.75	
	<b>Inventory 6/30/19</b>	<b>9,476.1</b>								
26-Jul	Purchase	3,964.0	2.4781	9,823.18						
31-Jul	July Sales - 5/29 Load	1,978.5	2.4959		4,938.14					
	- 6/24 Load	6,817.5	2.2893		15,607.30					
	Total July Sales	8,796.0			20,545.44	40,753.26	20,207.82	4.63	2.30	
	<b>Inventory 7/31/19</b>	<b>4,644.1</b>								
7-Aug	Purchase	7,920.0	2.4038							
20-Aug	Purchase	2,777.0	2.4329							
26-Aug	Purchase	7,945.0	2.2977							
31-Aug	August Sales - 6/24 Load	1,147.5	2.2893		2,626.97					
	- 7/26 Load	3,964.0	2.4781		9,823.19					
	- 8/7 Load	7,920.0	2.4038		19,038.10					
	- 8/20 Load	639.5	2.4329		1,555.84					



	Total August Sales	13,671.0			33,044.10	53,532.33	20,488.23	3.92	1.50
	<b>Inventory 8/31/19</b>	9,615.1							
	Physical	10,050.0							
	Difference	434.9							
	<b>Year to Date Sales Total for JetA</b>	<b>38,307.90</b>			<b>92,579.44</b>	<b>164,473.55</b>	<b>92,382.34</b>		<b>56.17%</b>
		January -87.00	February -73.00	March -160.50	April -194.50	May - 96.6	June 42.90	July 97.9	August 434.9

## Pocono Mountains Municipal Airport

## E - Balance Sheet

09/12/19

As of August 31, 2019

Accrual Basis

	Aug 31, 19
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1000 · PLGIT- Checking	33,097.23
1005 · PNC Grant Account	10,941.61
1008 · First Keystone Checking	18,009.41
1020 · Cash Drawer	-25.56
<b>Total Checking/Savings</b>	<b>62,022.69</b>
<b>Accounts Receivable</b>	
1200 · Accounts Receivable	73,154.82
1201 · Grant Receivable	695,829.93
<b>Total Accounts Receivable</b>	<b>768,984.75</b>
<b>Other Current Assets</b>	
1121- · Inventory Value Jet fuel	22,008.25
1122- · Inventory Value 100LL	10,844.35
1301 · Prepaid Insurance	10,348.76
1302 · Prepaid Expense	67.15
1499 · Undeposited Funds	13,131.39
<b>Total Other Current Assets</b>	<b>56,399.90</b>
<b>Total Current Assets</b>	<b>887,407.34</b>
<b>Fixed Assets</b>	
<b>1501 · Equipment</b>	
1599.03 · Less Acc Dep - Equip.	-627,253.00
1501 · Equipment - Other	684,266.19
<b>Total 1501 · Equipment</b>	<b>57,013.19</b>
<b>1502 · Runway Improvements</b>	
1599.01 · Less Acc. Dep - Runways & Impr	-7,063,778.00
1502 · Runway Improvements - Other	15,532,159.32
<b>Total 1502 · Runway Improvements</b>	<b>8,468,381.32</b>
<b>1503 · Land</b>	
1507 · Legal Land Acquisition	11,043.64
1503 · Land - Other	2,373,209.89
<b>Total 1503 · Land</b>	<b>2,384,253.53</b>
<b>1504 · Building and Improvements</b>	
1599.02 · Less Acc. Dep - Buildings/impro	7,034,688.00
1504 · Building and Improvements - Other	1,403,610.41
<b>Total 1504 · Building and Improvements</b>	<b>8,438,298.41</b>
1506 · Airport Master Plan	435,000.00
1510 · North Hangar	756,798.53
1511 · T-Hangar Buildings	140,971.19
1599 · Less Accumulated Depreciation	-8,114,519.38
<b>Total Fixed Assets</b>	<b>12,566,196.79</b>
<b>TOTAL ASSETS</b>	<b>13,453,604.13</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2000 · Accounts Payable	70,858.98
2001 · Due on Fixed Assets (Grants)	745,059.77
<b>Total Accounts Payable</b>	<b>815,918.75</b>

## Pocono Mountains Municipal Airport

## E - Balance Sheet

As of August 31, 2019

	<u>Aug 31, 19</u>
<b>Credit Cards</b>	
2006 · First Keystone CC - 0483	1,027.06
<b>Total Credit Cards</b>	<u>1,027.06</u>
<b>Other Current Liabilities</b>	
2100 · Payroll Liabilities	
2102 · 941	2,824.50
2105 · Local	204.06
2106 · EMS	4.00
2100 · Payroll Liabilities - Other	914.40
<b>Total 2100 · Payroll Liabilities</b>	<u>3,946.96</u>
2200 · Sales Tax Payable	237.72
2602 · Unearned Grant Revenue	63,776.00
<b>Total Other Current Liabilities</b>	<u>67,960.68</u>
<b>Total Current Liabilities</b>	884,906.49
<b>Long Term Liabilities</b>	
2404 · Sewer/Water Hookups Loan	22,352.58
2502 · Hangar Project Loan	119,667.14
2503 · PIB Loan	81,524.94
2504 · Ferris Lawn Mower Lease	1,599.53
2600 · Fire Co Lease	29,343.75
2601 · Fire Company Lease - Addendum	13,565.16
<b>Total Long Term Liabilities</b>	<u>268,053.10</u>
<b>Total Liabilities</b>	1,152,959.59
<b>Equity</b>	
3900 · *Retained Earnings	92,669.44
3950 · Invested in Capital Assets	10,913,387.73
Net Income	1,294,587.37
<b>Total Equity</b>	<u>12,300,644.54</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>13,453,604.13</u></u>

**Pocono Mountains Municipal Airport**  
**F - Operations A/R Aging Summary**  
**As of September 12, 2019**

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	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Bohnenberger, Otto	0.00	600.00	0.00	0.00	0.00	600.00
D & B Aviation, LLC	0.00	586.50	0.00	575.00	0.00	1,161.50
Fedex Supply Chain Inc	0.00	6,800.00	6,800.00	0.00	0.00	13,600.00
Gayden, Marshall	0.00	125.00	0.00	0.00	0.00	125.00
Gustavo Soto	0.00	85.00	85.00	0.00	0.00	170.00
Hi Tech Helicopters	0.00	2,833.66	0.00	0.00	0.00	2,833.66
Key Leasing , LLC	0.00	1,058.68	0.00	0.00	0.00	1,058.68
Leeward Construction, Inc {C}	0.00	1,324.54	0.00	0.00	0.00	1,324.54
Michael W Miller, LLC	0.00	693.60	0.00	0.00	0.00	693.60
Pocono International Raceway	0.00	29,067.58	0.00	0.00	0.00	29,067.58
Skydive New Jersey	0.00	625.60	10.00	0.00	0.00	635.60
Vultaggio, Mark.	0.00	14.10	14.10	0.00	0.00	28.20
<b>TOTAL</b>	<b>0.00</b>	<b>43,814.26</b>	<b>6,909.10</b>	<b>575.00</b>	<b>0.00</b>	<b>51,298.36</b>

**Pocono Mountains Municipal Airport**  
**G - Operations - Unpaid Bills**  
As of September 12, 2019

Type	Date	Num	Memo	Due Date	Open Balance
<b>ARGS Technology, LLC</b>					
Bill	09/02/2019	1466	August 2019	09/18/2019	375.00
Total ARGS Technology, LLC					375.00
<b>Arthur J Gallagher Risk Management</b>					
Bill	01/01/2019	Q-8305497	2019 Insurance	01/31/2019	2,807.79
Bill	02/01/2019	2019 Interest Loan	2019 Interest Loan	03/03/2019	67.15
Total Arthur J Gallagher Risk Management					2,874.94
<b>Ascent Aviation Group</b>					
Bill	08/15/2019	627723		09/14/2019	27,161.39
Bill	08/20/2019	6756.25		09/19/2019	6,756.25
Bill	08/26/2019	629948		09/25/2019	18,255.00
Bill	09/06/2019	631941		10/06/2019	26,560.85
Total Ascent Aviation Group					78,733.49
<b>Bonnie Schwartz</b>					
Bill	08/25/2019	2008	August 21st Board Meeting Minutes	08/25/2019	125.00
Total Bonnie Schwartz					125.00
<b>Cardmember Service</b>					
Bill	08/22/2019			09/19/2019	3,411.58
Total Cardmember Service					3,411.58
<b>Cintas Corporation</b>					
Bill	08/26/2019	4028672497		09/25/2019	50.28
Total Cintas Corporation					50.28
<b>D.G Nicholas Co.</b>					
Bill	09/09/2019	8790-85810	Lube for Grounds Equip	10/09/2019	50.99
Total D.G Nicholas Co.					50.99
<b>Mark Dewitsky {V}</b>					
Bill	09/10/2019		Mileage Reimbursement	09/10/2019	34.80
Total Mark Dewitsky {V}					34.80
<b>Michael J. McKeown, Inc</b>					
Bill	08/01/2019		Appraisal PMMAA vs Gabry's	08/01/2019	4,950.00
Total Michael J. McKeown, Inc					4,950.00
<b>Moyer Aviation</b>					
Bill	09/03/2019	147740 A	Nitro	09/03/2019	43.07
Bill	08/27/2019	147672 A	Dimitri Help Air Show	09/26/2019	493.92
Total Moyer Aviation					536.99
<b>MW Aviation - vendor</b>					
Bill	08/31/2019	August 2019	August 2019	08/31/2019	4,409.74
Total MW Aviation - vendor					4,409.74
<b>Pocono Record</b>					
Bill	09/04/2019	0000815108	Public Meeting Notice	10/04/2019	181.40
Total Pocono Record					181.40
<b>Ron Slonaker {V}</b>					
Bill	08/27/2019		Expenses Reimbursement	08/27/2019	995.90
Bill	09/10/2019		Reimbursable Expenses	09/10/2019	266.77
Total Ron Slonaker {V}					1,262.67

10:40 AM

09/12/19

**Pocono Mountains Municipal Airport**  
**G - Operations - Unpaid Bills**  
As of September 12, 2019

Type	Date	Num	Memo	Due Date	Open Balance
<b>Suburban Propane</b>					
Bill	08/17/2019	STMT	Account # 2753-037201	09/16/2019	5.04
Bill	09/04/2019	2753-077920	Account # 2753-037201	10/04/2019	460.14
Total Suburban Propane					465.18
<b>UGI Utilities, inc.</b>					
Bill	08/27/2019	August	July	08/27/2019	16.83
Total UGI Utilities, inc.					16.83
<b>Verizon</b>					
Bill	08/24/2019	0001-49		09/23/2019	126.73
Bill	08/24/2019	0001-36	Fax Line	09/23/2019	53.56
Total Verizon					180.29
<b>Verizon Wireless</b>					
Bill	08/26/2019	9836927313		09/18/2019	38.66
Total Verizon Wireless					38.66
<b>TOTAL</b>					<b>97,697.84</b>

**Pocono Mountains Municipal Airport**  
**H - Open Capital Invoices**  
As of August 31, 2019

Type	Date	Num	Terms	Due Date	Aging	Open Balance
<b>Monroe Co. Comm</b>						
General Journal	12/31/2018	612				0.50
Total Monroe Co. Comm						0.50
<b>PA DOT BOA</b>						
<b>AGB-2017-PMMAA-00006</b>						
Payment	11/09/2018					-19.00
Invoice	08/09/2019	11924	Due on receipt	08/09/2019	22	66,529.15
Invoice	08/21/2019	8817	Due on receipt	08/21/2019	10	509,179.94
Total AGB-2017-PMMAA-00006						575,690.09
<b>PA DOT BOA-T Hangar (18051)</b>						
Invoice	04/05/2019	8809	Due on receipt	04/05/2019	148	82,522.91
Invoice	05/03/2019	8810	Due on receipt	05/03/2019	120	22,735.90
Invoice	06/07/2019	8813	Due on receipt	06/07/2019	85	14,880.54
Total PA DOT BOA-T Hangar (18051)						120,139.35
<b>PA DOT BOA - Other</b>						
Payment	08/21/2019					-0.01
Total PA DOT BOA - Other						-0.01
Total PA DOT BOA						695,829.43
<b>TOTAL</b>						<b>695,829.93</b>

**Pocono Mountains Municipal Airport**  
**I - Due on Fixed Assets - Unpaid Bills**  
As of August 31, 2019

Type	Date	Num	Memo	Due Date	Aging	Open Balance
<b>Delta Airport Consultants, Inc..</b>						
Bill	05/03/2019	2 Project 180...	Professional Services thr...	05/03/2019	120	23,932.52
Bill	08/09/2019	5 Project 180...	Professional Services thr...	08/09/2019	22	7,616.73
Bill	06/07/2019	3 Project 180...	Professional Services thr...	06/07/2019	85	15,663.72
Bill	07/05/2019	4 Project 180...	Professional Services thr...	07/05/2019	57	4,971.00
Bill	04/05/2019	1 Project 180...	Professional Services thr...	04/05/2019	148	86,866.22
Bill	08/09/2019	15128 - CA-17	Project 15128 - North Ra...	08/09/2019	22	70,030.69
Total Delta Airport Consultants, Inc..						209,080.88
<b>Leeward Construction, Inc</b>						
Bill	08/21/2019	AB6-2017-P...	AB6-2017-PMMAA-00006	08/21/2019	10	535,978.89
Total Leeward Construction, Inc						535,978.89
<b>TOTAL</b>						<b>745,059.77</b>



10:37 AM

09/12/19

Accrual Basis

**Pocono Mountains Municipal Airport**  
**J - Payments between Board Meetings**  
**August 22 through September 17, 2019**

Type	Date	Num	Name	Memo	Amount
<b>Aug 22 - Sep 17, 19</b>					
Bill Pmt -Check	08/22/2019	1149	Leeward Construction, Inc	AB6-2017-PMMAA-00006	-487,682.48
Bill Pmt -Check	08/22/2019	1150	Delta Airport Consultants, Inc..	Project 13147	-36,192.73
Check	08/26/2019	EFT	Pocono Community Bank	2007896467 N. Hangar	-1,979.00
Check	08/27/2019	EFT	PA Dept of Revenue	Late Filing Fee	-17.83
Check	08/31/2019	14491	Mt. Pocono Rotary Club	Check for Rotary Club, deposited into P...	-500.00
Bill Pmt -Check	09/03/2019	14490	Lowes	821 3134 911172 9	-31.66
Check	09/10/2019	14492	Commonwealth Financing Authority	2020 LSA Grant	-100.00
Check	09/10/2019	14493	MCIDA	2020 LSA Grant	-500.00
Bill Pmt -Check	09/10/2019	14495	43rd Judicial District	Hearing Transcript Fee (Wladyslaw and ...	-150.00
Check	09/12/2019	EFT	First Keystone Community Bank	Utilities Loan	-1,901.07
Bill Pmt -Check	09/12/2019	14496	MTG Accounting	August - 2019	-1,102.50
<b>Aug 22 - Sep 17, 19</b>					<b>-530,157.27</b>

**Pocono Mountains Municipal Airport Authority  
K - August 2019 Cash Report**

	<b>First Keystone</b>	<b>PNC Grant</b>	<b>PLGIT</b>
<b>Balances as of 8/31/19</b>	<b>18,009.41</b>	<b>10,941.61</b>	<b>33,097.23</b>
<b>Income since 8/31/19</b>			
Receipts and Interest	60,866.64	40,000.00	18,493.50
Transfers	0.00	0.00	0.00
Loans			
<b>Balance after Transfers, Interest, &amp; Deposits:</b>	<b>78,876.05</b>	<b>50,941.61</b>	<b>51,590.73</b>
<b>Bills paid since 8/31/19</b>	-11,792.49	0.00	0.00
<b>Current Balances:</b>	<b>67,083.56</b>	<b>50,941.61</b>	<b>51,590.73</b>
Unpaid Bills - Operations	-16,089.41		
Unpaid Bills - Grants		-745,059.77	0.00
Unpaid Fuel Bills	-78,733.49		
Unpaid Insurance - 9/1 th Due 1st of Month	-2,874.94		
Accounts Receivable/Grants Receivable	51,298.36	695,829.44	0.00
Undeposited Funds (CC Not Settled)	3,776.67		
<b>Projected Balances:</b>	<b>24,460.75</b>	<b>1,711.28</b>	<b>51,590.73</b>