

FROM
VERN MOYER

MPO – FBO Report 7/18/2018

I have been catching up on issues affecting the operation of the airport starting 6/23/18

We have completed Recurrent training Moyer people on Jet fueling & Towing jets, opening & closing procedures. Our office staff is also current on invoicing & they have been answering the airport phone most of the time.

Fuel Pricing

100LL our cost June 27 3.70 /gal our posted retail 5.29 1.59 mark up
JETA our cost June 27 2.55/gal “ “ 4.89 2.34 mark up

I checked prices locally and although we are a little higher then average
Our main competition on Jet ,AVP Is .20 higher & ABE is .04 lower
HZL is .24 cents lower

100LL is all over the place from .55 lower at Leighton to .99 higher at AVP
Of course this is a little more sensitive and some of the small planes will travel for price. **Note: since our delivery there has been an increase in our price of 100LL to 3.84 & 2.62 for JetA**

Let me know if you want to make any changes. I would recommend we keep them where they are until our next delivery

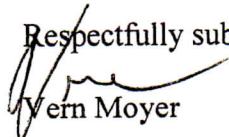
We have more room in the hangars since some hangar tenant's have moved. This will involve three or four aircraft added. I am contacting those on the list, and will see Mark to have them added with new leases.

Enterprise wants to meet on Friday about marketing on rental cars especially for race. Possibly Bill or someone else might want to meet with me. 1 PM .

I have been in communication with the construction people on the other side, primarily Adam & Bud with Delta engineers issuing Notam's as needed as well as other housekeeping items.

Flight service will need an update on persons authorized to submit notams.
Need to fax on airport letterhead update to: 571-223-1593 Phone 877-487-6867
Bob, Jim & Gerald Burgess need to be removed and Ron added. I am still on it so we probably can wait on this until we have the permanent team in place.

Respectfully submitted,


Vern Moyer