

**Pocono Mountains Municipal Airport**  
**A1 - Profit & Loss Current Month vs Previous Month**  
**July 2018**

	Jul 18	Jul 17
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4100 · Rent Income</b>		
4103 · T-Hanger rental	1,981.14	1,981.14
4107 · Tie Downs rental	1,105.00	1,020.00
4108 · Main hangar rental	1,512.00	1,512.00
4112 · Dome hangars	254.00	254.00
4115 · North Hangar Rental	4,423.95	4,235.00
4116 · Fire Company Rental	93.75	93.75
4117 · Fire Company Rental - Addendum	43.48	43.48
4120 · Other Rental	4,720.00	220.00
<b>Total 4100 · Rent Income</b>	14,133.32	9,359.37
<b>4200 · Sales</b>		
4205 · Misc. Fees	6,410.00	5,950.00
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-3,798.03	-4,074.97
4210 · 100LL Fuel - Other	42,433.72	45,120.98
<b>Total 4210 · 100LL Fuel</b>	38,635.69	41,046.01
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-3,771.62	-2,662.99
4211 · Jet A Fuel - Other	59,346.03	45,856.85
<b>Total 4211 · Jet A Fuel</b>	55,574.41	43,193.86
4214 · Sales - Vending	272.50	146.00
<b>Total 4200 · Sales</b>	100,892.60	90,335.87
4820 · Misc. Income	263.54	985.00
4850 · Commission Income	600.00	0.00
4910 · Interest Income	127.91	3.12
8400 · MW Hangar Rentals	6,275.00	4,950.00
<b>Total Income</b>	122,292.37	105,633.36
<b>Cost of Goods Sold</b>		
<b>5200 · Cost of Goods Sold</b>		
5210 · Cost of Sales - 100LL Fuel	30,179.99	32,007.19
5211 · Cost of Sales - Jet A Fuel	31,064.64	21,695.75
5212 · Cost of Catering	1,203.40	292.21
5214 · Cost of Vending	21.98	57.47
<b>Total 5200 · Cost of Goods Sold</b>	62,470.01	54,052.62
<b>Total COGS</b>	62,470.01	54,052.62
<b>Gross Profit</b>	59,822.36	51,580.74
<b>Expense</b>		
<b>6000 · Staff Cost</b>		
6001 · secretarial Services	125.00	125.00
6002 · Wages	17,737.54	8,093.89
6003 · Payroll taxes	1,829.19	619.18
6006 · Misc.Office Services	3,000.00	0.00
6007 · Benefits	0.00	683.94
<b>Total 6000 · Staff Cost</b>	22,691.73	9,522.01
<b>6103 · Professional Fees</b>		
6004 · Payroll fees	4.00	0.00
6105 · Legal-General	167.50	560.00
6109 · Accounting	2,773.75	2,002.50
6103 · Professional Fees - Other	375.00	375.00
<b>Total 6103 · Professional Fees</b>	3,320.25	2,937.50

**Pocono Mountains Municipal Airport**  
**A1 - Profit & Loss Current Month vs Previous Month**  
**July 2018**

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	Jul 18	Jul 17
6180 · Insurance	2,519.80	3,138.38
6300 · Repairs & Maintenance		
6310 · Building Repairs	90.00	7,156.74
6330 · Equipment Repairs	293.27	2,171.94
6340 · Runway Repairs	3,476.74	4,849.46
6906 · Fuel Tank Repairs/Inspection	-175.00	0.00
<b>Total 6300 · Repairs &amp; Maintenance</b>	<b>3,685.01</b>	<b>14,178.14</b>
6390 · Utilities		
6391 · Electric	977.47	1,084.93
6392 · Telephone	210.22	193.09
6394 · Internet	159.95	159.95
6396 · Propane/Natural Gas	0.00	16.79
6397 · Cooler/water	0.00	127.95
6398 · Satellite	153.97	86.98
6399 · Security Sys.	0.00	900.00
<b>Total 6390 · Utilities</b>	<b>1,501.61</b>	<b>2,569.69</b>
6400 · Gasoline/Diesel	502.28	547.11
6560 · Payroll Expenses	0.00	4.00
66900 · Reconciliation Discrepancies	0.00	0.00
6821 · Conferences	0.00	487.61
6940 · Interest Expense	734.22	859.64
6990 · Miscellaneous Expense	57.10	142.52
7100 · Office Expenses		
7103 · Dues and Subscriptions	43.79	0.00
7105 · Bank Charges	18.25	20.14
7106 · Credit Card Fees	1,813.34	680.17
7107 · Office Supplies	321.12	73.81
<b>Total 7100 · Office Expenses</b>	<b>2,196.50</b>	<b>774.12</b>
8900 · MW Hangar Rental Payout	5,333.75	4,207.50
<b>Total Expense</b>	<b>42,542.25</b>	<b>39,368.22</b>
<b>Net Ordinary Income</b>	<b>17,280.11</b>	<b>12,212.52</b>
<b>Net Income</b>	<b>17,280.11</b>	<b>12,212.52</b>

**Pocono Mountains Municipal Airport**  
**A2 - Profit & Loss YTD vs Previous YTD**  
 January through July 2018

	Jan - Jul 18	Jan - Jul 17
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4100 · Rent Income</b>		
4103 · T-Hanger rental	13,868	13,868
4107 · Tie Downs rental	7,905	7,225
4108 · Main hangar rental	10,584	10,584
4112 · Dome hangars	1,778	1,778
4115 · North Hangar Rental	28,584	28,235
4116 · Fire Company Rental	656	656
4117 · Fire Company Rental - Addendum	304	304
4120 · Other Rental	9,040	1,540
<b>Total 4100 · Rent Income</b>	<b>72,720</b>	<b>64,191</b>
<b>4200 · Sales</b>		
4205 · Misc. Fees	15,180	15,215
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-16,486	-18,730
4210 · 100LL Fuel - Other	183,224	219,282
<b>Total 4210 · 100LL Fuel</b>	<b>166,738</b>	<b>200,552</b>
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-21,036	-11,695
4211 · Jet A Fuel - Other	211,018	171,818
<b>Total 4211 · Jet A Fuel</b>	<b>189,981</b>	<b>160,123</b>
4214 · Sales - Vending	1,006	718
<b>Total 4200 · Sales</b>	<b>372,905</b>	<b>376,608</b>
4810 · Sale of Assets	1,000	0
4820 · Misc. Income	10,122	5,846
4850 · Commission Income	630	130
4910 · Interest Income	614	58
8400 · MW Hangar Rentals	39,666	37,285
<b>Total Income</b>	<b>497,656</b>	<b>484,117</b>
<b>Cost of Goods Sold</b>		
<b>5200 · Cost of Goods Sold</b>		
5210 · Cost of Sales - 100LL Fuel	131,129	157,643
5211 · Cost of Sales - Jet A Fuel	110,269	87,495
5212 · Cost of Catering	1,266	1,757
5214 · Cost of Vending	638	333
<b>Total 5200 · Cost of Goods Sold</b>	<b>243,303</b>	<b>247,228</b>
<b>Total COGS</b>	<b>243,303</b>	<b>247,228</b>
<b>Gross Profit</b>	<b>254,354</b>	<b>236,889</b>
<b>Expense</b>		
<b>6000 · Staff Cost</b>		
6001 · secretarial Services	1,125	125
6002 · Wages	70,270	62,920
6003 · Payroll taxes	6,979	7,801
6006 · Misc.Office Services	3,000	0
6007 · Benefits	4,269	4,788
<b>Total 6000 · Staff Cost</b>	<b>85,643</b>	<b>75,633</b>

**Pocono Mountains Municipal Airport**  
**A2 - Profit & Loss YTD vs Previous YTD**  
 January through July 2018

	Jan - Jul 18	Jan - Jul 17
<b>6103 · Professional Fees</b>		
6004 · Payroll fees	28	0
6105 · Legal-General	13,939	5,413
6109 · Accounting	10,335	11,318
6110 · Audit	10,800	10,299
6103 · Professional Fees - Other	8,766	6,875
<b>Total 6103 · Professional Fees</b>	<b>43,867</b>	<b>33,905</b>
<b>6180 · Insurance</b>	<b>15,919</b>	<b>24,234</b>
<b>6201 · Advertising</b>	<b>1,107</b>	<b>573</b>
<b>6300 · Repairs &amp; Maintenance</b>		
6310 · Building Repairs	10,144	13,197
6330 · Equipment Repairs	7,751	13,758
6340 · Runway Repairs	7,410	11,715
6906 · Fuel Tank Repairs/Inspection	13,593	2,073
6300 · Repairs & Maintenance - Other	90	0
<b>Total 6300 · Repairs &amp; Maintenance</b>	<b>38,988</b>	<b>40,743</b>
<b>6390 · Utilities</b>		
6391 · Electric	8,898	9,467
6392 · Telephone	1,355	1,229
6394 · Internet	1,465	1,410
6396 · Propane/Natural Gas	2,840	2,372
6397 · Cooler/water	271	550
6398 · Satellite	969	656
6399 · Security Sys.	1,358	2,068
<b>Total 6390 · Utilities</b>	<b>17,155</b>	<b>17,752</b>
<b>6400 · Gasoline/Diesel</b>	<b>6,523</b>	<b>4,490</b>
<b>6560 · Payroll Expenses</b>	<b>0</b>	<b>28</b>
<b>66900 · Reconciliation Discrepancies</b>	<b>0</b>	<b>0</b>
<b>6821 · Conferences</b>	<b>0</b>	<b>488</b>
<b>6903 · Snow Removal</b>	<b>0</b>	<b>4,277</b>
<b>6940 · Interest Expense</b>	<b>6,192</b>	<b>7,331</b>
<b>6990 · Miscellaneous Expense</b>	<b>4,404</b>	<b>3,651</b>
<b>7100 · Office Expenses</b>		
7102 · Postage	111	121
7103 · Dues and Subscriptions	307	166
7105 · Bank Charges	129	197
7106 · Credit Card Fees	6,344	4,282
7107 · Office Supplies	2,708	2,477
<b>Total 7100 · Office Expenses</b>	<b>9,598</b>	<b>7,242</b>
<b>8801 · Minor Equipment Purchases</b>	<b>1,200</b>	<b>0</b>
<b>8900 · MW Hangar Rental Payout</b>	<b>33,716</b>	<b>31,692</b>
<b>Total Expense</b>	<b>264,312</b>	<b>252,040</b>
<b>Net Ordinary Income</b>	<b>-9,958</b>	<b>-15,151</b>
<b>Other Income/Expense</b>		
<b>Other Income</b>		
<b>8100 · Contributed Capital</b>		
8110 · FAA - Capital Grants	100,502	95,135
8120 · PA DOT - BoA	5,583	5,285
8130 · Monroe County - Capital	14,407	14,406
<b>Total 8100 · Contributed Capital</b>	<b>120,493</b>	<b>114,826</b>
<b>Total Other Income</b>	<b>120,493</b>	<b>114,826</b>
<b>Net Other Income</b>	<b>120,493</b>	<b>114,826</b>
<b>Net Income</b>	<b>110,535</b>	<b>99,675</b>

## Pocono Mountains Municipal Airport A3 - Profit & Loss Budget Performance

July 2018

	Jul 18	Budget	\$ Over Budget	Jan - Jul 18	YTD Budget	\$ Over Budget	Annual Budget
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
4100 · Rent Income	14,133	9,104	5,030	72,720	63,726	8,993	109,245
4200 · Sales	100,893	87,057	13,836	372,905	374,832	-1,927	659,817
4810 · Sale of Assets	0			1,000			
4820 · Misc. Income	264	25	239	10,122	4,150	5,972	4,275
4850 · Commission Income	600	0	600	630	0	630	0
4910 · Interest Income	128	25	103	614	175	439	300
8400 · MW Hangar Rentals	6,275	5,300	975	39,666	37,100	2,566	63,600
<b>Total Income</b>	<b>122,292</b>	<b>101,511</b>	<b>20,782</b>	<b>497,656</b>	<b>479,983</b>	<b>17,673</b>	<b>837,237</b>
<b>Cost of Goods Sold</b>							
5200 · Cost of Goods Sold	62,470	57,375	5,095	243,303	252,575	-9,272	443,900
<b>Total COGS</b>	<b>62,470</b>	<b>57,375</b>	<b>5,095</b>	<b>243,303</b>	<b>252,575</b>	<b>-9,272</b>	<b>443,900</b>
<b>Gross Profit</b>	<b>59,822</b>	<b>44,136</b>	<b>15,687</b>	<b>254,354</b>	<b>227,408</b>	<b>26,946</b>	<b>393,337</b>
<b>Expense</b>							
6000 · Staff Cost	22,692	19,175	3,517	85,643	99,461	-13,818	157,436
6103 · Professional Fees	3,320	3,875	-555	43,867	37,925	5,942	57,300
6180 · Insurance	2,520	3,000	-480	15,919	21,000	-5,081	36,000
6201 · Advertising	0	0	0	1,107	0	1,107	0
6300 · Repairs & Maintenance	3,685	2,500	1,185	38,988	43,559	-4,571	58,059
6390 · Utilities	1,502	2,472	-970	17,155	17,409	-254	27,229
6400 · Gasoline/Diesel	502	450	52	6,523	3,300	3,223	5,250
6560 · Payroll Expenses	0	6	-6	0	42	-42	460
66910 · Bank Service Charges	0	0	0	0	0	0	0
6821 · Conferences	0	0	0	0	0	0	445
6903 · Snow Removal	0	0	0	0	1,000	-1,000	1,500
6940 · Interest Expense	734	1,000	-266	6,192	7,490	-1,298	23,478
6990 · Miscellaneous Expense	57	500	-443	4,404	3,500	904	6,000
7100 · Office Expenses	2,197	1,419	778	9,598	8,307	1,291	16,120
8801 · Minor Equipment Purchases	0			1,200			
8900 · MW Hangar Rental Payout	5,334	4,505	829	33,716	31,535	2,181	54,060
8905 · MW Hangar Commission	0	0	0	0	0	0	0
<b>Total Expense</b>	<b>42,542</b>	<b>38,902</b>	<b>3,640</b>	<b>264,312</b>	<b>274,528</b>	<b>-10,216</b>	<b>443,337</b>
<b>Net Ordinary Income</b>	<b>17,280</b>	<b>5,234</b>	<b>12,046</b>	<b>-9,958</b>	<b>-47,120</b>	<b>37,162</b>	<b>-50,000</b>
<b>Other Income/Expense</b>							
<b>Other Income</b>							
8100 · Contributed Capital	0	5,000	-5,000	120,493	35,000	85,493	50,000
<b>Total Other Income</b>	<b>0</b>	<b>5,000</b>	<b>-5,000</b>	<b>120,493</b>	<b>35,000</b>	<b>85,493</b>	<b>50,000</b>
<b>Net Other Income</b>	<b>0</b>	<b>5,000</b>	<b>-5,000</b>	<b>120,493</b>	<b>35,000</b>	<b>85,493</b>	<b>50,000</b>
<b>Net Income</b>	<b>17,280</b>	<b>10,234</b>	<b>7,046</b>	<b>110,535</b>	<b>-12,120</b>	<b>122,655</b>	<b>0</b>

Pocono Mountains Municipal Airport  
**B - Profit & Loss - North Hangar**  
July 2018

	<u>Jul 18</u>	<u>Jan - Jul 18</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4100 · Rent Income</b>		
<b>4115 · North Hangar Rental</b>	4,423.95	28,183.95
<b>Total 4100 · Rent Income</b>	<u>4,423.95</u>	<u>28,183.95</u>
<b>Total Income</b>	<u>4,423.95</u>	<u>28,183.95</u>
<b>Gross Profit</b>	4,423.95	28,183.95
<b>Expense</b>		
<b>6180 · Insurance</b>	366.00	2,562.00
<b>6300 · Repairs &amp; Maintenance</b>		
<b>6310 · Building Repairs</b>	0.00	830.00
<b>6330 · Equipment Repairs</b>	0.00	894.86
<b>Total 6300 · Repairs &amp; Maintenance</b>	<u>0.00</u>	<u>1,724.86</u>
<b>6390 · Utilities</b>		
<b>6391 · Electric</b>	240.07	2,356.33
<b>6396 · Propane/Natural Gas</b>	0.00	2,839.53
<b>6399 · Security Sys.</b>	0.00	120.00
<b>Total 6390 · Utilities</b>	<u>240.07</u>	<u>5,315.86</u>
<b>6940 · Interest Expense</b>	482.90	3,520.40
<b>7100 · Office Expenses</b>		
<b>7107 · Office Supplies</b>	0.00	128.61
<b>Total 7100 · Office Expenses</b>	<u>0.00</u>	<u>128.61</u>
<b>Total Expense</b>	<u>1,088.97</u>	<u>13,251.73</u>
<b>Net Ordinary Income</b>	<u>3,334.98</u>	<u>14,932.22</u>
<b>Principal on Loan</b>	<u>1,496.10</u>	<u>10,332.60</u>
<b>Net Income</b>	<u><u>1,838.88</u></u>	<u><u>4,599.62</u></u>

**Pocono Mountains Municipal Airport**  
**B1 - Profit & Loss - Marketing**  
 July 2018

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	Jul 18	Jan - Jul 18
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
4100 · Rent Income		
4120 · Other Rental	4,500.00	7,500.00
<b>Total 4100 · Rent Income</b>	4,500.00	7,500.00
4820 · Misc. Income	28.00	4,569.00
4850 · Commission Income	0.00	30.00
<b>Total Income</b>	4,528.00	12,099.00
<b>Gross Profit</b>	4,528.00	12,099.00
<b>Expense</b>		
6201 · Advertising	0.00	425.00
<b>Total Expense</b>	0.00	425.00
<b>Net Ordinary Income</b>	4,528.00	11,674.00
<b>Net Income</b>	<u>4,528.00</u>	<u>11,674.00</u>

**Pocono Mountains Municipal Airport**  
**B2 - Profit & Loss - M&W Hangar**  
July 2018

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	Jul 18
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
8400 · MW Hangar Rentals	6,275.00
<b>Total Income</b>	6,275.00
<b>Gross Profit</b>	6,275.00
<b>Expense</b>	
8900 · MW Hangar Rental Payout	5,333.75
<b>Total Expense</b>	5,333.75
<b>Net Ordinary Income</b>	941.25
<b>Net Income</b>	<u>941.25</u>



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Accrual Basis

**Pocono Mountains Municipal Airport**  
**C - Sales by Product/Service Summary**

July 2018

		Jul 18		
	Qty	Amount	% of Sales	Avg Price
<b>Inventory</b>				
100LL (100LL Fuel)	8,078.31	42,433.72	35.0%	5.25
Jet A (Jet A Fuel)	12,136.2	59,346.03	49.0%	4.89
<b>Total Inventory</b>	<b>20,214.51</b>	<b>101,779.75</b>	<b>84.0%</b>	<b>5.03</b>
<b>Parts</b>				
Fuel Discount - Jet A (Fuel Discount - Jet A)	3,465.5	-3,771.62	-3.1%	-1.09
Airport Merchandise (Hats, Shirts, Batteries, Etc.)	4	52.00	0.0%	13.00
Fuel Discount - 100LL (Fuel Discount - 100LL)	5,849.44	-3,798.03	-3.1%	-0.65
<b>Total Parts</b>	<b>9,318.94</b>	<b>-7,517.65</b>	<b>-6.2%</b>	<b>-0.81</b>
<b>Service</b>				
Rental Income - Misc (Miscellaneous Rental Income)	1	4,500.00	3.7%	4,500.00
Over Night Parking (Overnight Parking Fees)				
Twin (Overnight Fee - Twin)	11	550.00	0.5%	50.00
Single (Overnight Fee - Single)	15	150.00	0.1%	10.00
Jet (Overnight Fee - Jet)	32	3,200.00	2.6%	100.00
<b>Total Over Night Parking (Overnight Parking Fees)</b>	<b>58.00</b>	<b>3,900.00</b>	<b>3.2%</b>	<b>67.24</b>
<b>NFP</b>				
Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)				
Twin (Landing Fees - Twin - No Fuel Purchase)	2	100.00	0.1%	50.00
Turbo Prop (Landing Fees - Turbo Prop Twin - No Fuel Purchase)	5	550.00	0.5%	110.00
Jet (Landing Fees - Jet - No Fuel Purchase)	14	1,540.00	1.3%	110.00
Helo (Landing/Facility Fee - Helo - No Fuel Purchase)	1	50.00	0.0%	50.00
<b>Total Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)</b>	<b>22.00</b>	<b>2,240.00</b>	<b>1.8%</b>	<b>101.82</b>
<b>Total NFP</b>	<b>22.00</b>	<b>2,240.00</b>	<b>1.8%</b>	<b>101.82</b>
<b>GPU (Jump Start)</b>	<b>9</b>	<b>270.00</b>	<b>0.2%</b>	<b>30.00</b>
<b>hangar lease</b>	<b>2</b>	<b>254.00</b>	<b>0.2%</b>	<b>127.00</b>
<b>Land Lease (Monthly Charge for Land Lease)</b>	<b>2</b>	<b>220.00</b>	<b>0.2%</b>	<b>110.00</b>
<b>Main Hangar Rental (Main Hangar Rental)</b>	<b>3</b>	<b>1,512.00</b>	<b>1.2%</b>	<b>504.00</b>
<b>Misc Income</b>	<b>4</b>	<b>208.00</b>	<b>0.2%</b>	<b>52.00</b>
<b>MW Rental (MW Hangar Rental)</b>				
MW Over Night Hangar (Over Night Fees)	6	750.00	0.6%	125.00
MW Rental (MW Hangar Rental) - Other	9	5,525.00	4.6%	613.89
<b>Total MW Rental (MW Hangar Rental)</b>	<b>15</b>	<b>6,275.00</b>	<b>5.2%</b>	<b>418.33</b>
<b>North Hangar (North Hangar Rental)</b>				
North - Overnight Hangar				
Twin (Overnight Hangar - Twin)	9.5	950.00	0.8%	100.00
Single (Overnight Hangar - Single)	1	50.00	0.0%	50.00
<b>Total North - Overnight Hangar</b>	<b>10.50</b>	<b>1,000.00</b>	<b>0.8%</b>	<b>95.24</b>
North Hangar (North Hangar Rental) - Other	10	3,423.95	2.8%	342.40
<b>Total North Hangar (North Hangar Rental)</b>	<b>20.50</b>	<b>4,423.95</b>	<b>3.7%</b>	<b>215.80</b>
<b>T-Hanger Rental (T-Hanger Rental)</b>	<b>7</b>	<b>1,981.14</b>	<b>1.6%</b>	<b>283.02</b>
<b>Tie Down (Tie Down)</b>	<b>13</b>	<b>1,105.00</b>	<b>0.9%</b>	<b>85.00</b>
<b>Total Service</b>	<b>156.50</b>	<b>26,889.09</b>	<b>22.2%</b>	<b>171.82</b>
<b>TOTAL</b>	<b>29,689.95</b>	<b>121,151.19</b>	<b>100.0%</b>	<b>4.08</b>

Report D2 Fuel Inventory Comparison 2017, 2016, 2015, & 2014 Year to Date											
Gallons By Month											
100LL	2014	YTD	2015	YTD	2016	YTD	2017	YTD	2018	YTD	
January	3530.60		3258.4		4703.4		3814.5		3375.6		
February	3024.80	6555.40	3587.9	6846.3	4566.6	9270	4744.63	8559.13	3982.6	7358.2	
March	4614.10	11169.50	3948.9	10795.2	5865.1	15135.1	3472.89	12032.02	3702.4	11060.6	
April	5461.60	16631.10	6668.7	17463.9	5675.6	20810.7	6846.8	18878.82	4790.7	15851.3	
May	7069.90	23701.00	7354.4	24818.3	6537	27347.7	7559	26437.82	5283.3	21134.6	
June	8885.00	32586.00	6680.4	31498.7	8779	36126.7	9677.65	36115.47	6492.8	27627.4	
July	9646.40	42232.40	10733.81	42232.51	9922.3	46049	9691.5	45806.97	8078.31	35705.71	
August	11222.50	53454.90	11704.2	53936.71	9943.9	55992.9	10212.1	56019.07			
September	8107.20	61562.10	9033.9	62970.61	7439.9	63432.8	8191.48	64210.55			
October	5503.70	67065.80	8642.8	71613.41	7804.3	71237.1	8220.07	72430.62			
November	4762.30	71828.10	6831.97	78445.38	6677.8	77914.9	6734.63	79165.25			
December	3261.10	75089.20	4328	82773.38	5073.3	82988.3	5348.44	84513.69			
Total	75089.20		82773.38		82988.2		84513.69				
Jet A	2014	YTD	2015	YTD	2016	YTD	2017	YTD	2018	YTD	
January	3377		3207.5		2089		1589		4867.6		
February	2073	5450	1015	4222.5	2584	4673	4949	6538	1867	6734.6	
March	3488	8938	3213.5	7436	5308	9981	3531	10069	4216	10950.6	
April	4152	13090	7867	15303	10453	20434	7885	17954	4807	15757.6	
May	6055	19145	11073	26376	7313	27747	4816	22770	6370	22127.6	
June	13535	32680	17953	44329	10865	38612	8074	30844	9847	31974.6	
July	10956	43636	9722	54051	12109	50721	11371	42215	12136.2	44110.8	
August	12422	56058	15082.2	69133.2	11850	62571	9876.1	52091.1			
Sept	8390	64448	5126	74259.2	7429	70000	5286	57377.1			
October	9761	74209	4955	79214.2	6732	76732	3742.1	61119.2			
November	4629	78838	4113	83327.2	4575	81307	6640	67759.2			
December	3811	82649	3410	86737.2	5515	86822	4180	71939.2			
Total	82649		86737.2		86822		71939.2				



Report D										
2018 PMMAA Fuel Inventory Tracking										
	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
100LL	1-Jan	11/28 load	4,315.0	3.3895	14,625.69					
		<b>Inventory 01/01/18</b>	<b>4,315.0</b>							
	24-Jan	Purchase	8,188.0	3.6220	29,657.17					
	31-Jan	Jan Sales - 11/28 load	3,375.6	3.3895		11,441.43	14,443.03	3,001.60	4.28	0.89
		<b>Inventory 01/31/18</b>	<b>9,127.7</b>							
	28-Feb	February Sales - 11/28 load	939.5	3.3895		3,184.27				
		- 1/24 load	3,043.2	3.622		11,022.29				
		Total February Sales	3,982.6			14,206.56	17,895.94	3,689.38	4.49	0.93
		<b>Inventory 02/28/18</b>	<b>5,145.1</b>							
	28-Mar	Purchase	8,151.0	3.7135	30,268.64					
	31-Mar	March Sales - 1/24 load	3,702.4	3.622		13,410.24	17,060.41	3,650.17	4.61	0.99
		<b>Inventory 3/31/18</b>	<b>9,593.7</b>							
	30-Apr	April Sales - 1/24 load	1,442.4	3.622		5,224.41				
		- 3/28 load	3,348.3	3.7135		12,433.87				
		Total April Sales	4,790.7			17,658.28	22,740.05	5,081.77	4.75	1.06
		<b>Inventory 4/30/18</b>	<b>4,803.0</b>							
	11-May	Purchase	8,022.0	3.7855	30,367.50					
	31-May	May Sales 3/28 load	4,802.7	3.7135		17,834.86				
		5/11 load	480.6	3.7855		1,819.27				
		Total May Sales	5,283.3			19,654.14	24,903.22	5,249.08	4.71	0.99
		<b>Inventory 5/31/18</b>	<b>7,541.7</b>							
	27-Jun	Purchase	7,961.0	3.6962	29,425.51					
	30-Jun	June Sales - 5/11 Load	6,492.8	3.7855		24,578.49	31,059.42	6,480.93	4.78	1.00
		<b>Inventory 6/30/18</b>	<b>9,009.9</b>							
	27-Jul	Purchase	7887.0	3.7662	29,704.09					
		July Sales - 5/11 Load	1048.6	3.7855		3,969.48				
		- 6/27 Load	7029.71	3.6962		25,983.21				
		Total July Sales	8078.31			29,952.69	38,635.69	8,683.00	4.78	1.07
		<b>Inventory 7/31/18</b>	<b>8,818.6</b>							
		Physical	8,827.2							
		Difference	-8.6							
	<b>Year to Date Sales Totals 100LL</b>		<b>27,627.4</b>			<b>100,949.14</b>	<b>128,102.07</b>	<b>27,152.93</b>		<b>21.20%</b>



	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
<b>Jet A</b>	<b>1-Jan</b>	11/29/17 load	6,804.0	2.3391	15,915.24					
		<b>Inventory 01/01/18</b>	<b>6,804.0</b>							
	<b>18-Jan</b>	Purchase	8,165.0	2.4779	20,231.70					
	<b>31-Jan</b>	January Sales 11/29 load	4,867.6	2.3391		11,385.80	19,961.50	8,575.70	4.10	1.76
		<b>Inventory 01/31/18</b>	<b>10,101.4</b>							
	<b>28-Feb</b>	February Sales - 11/29 load	1,867.0	2.3391		4,367.10	8,154.03	3,786.93	4.37	2.03
		<b>Inventory 02/28/18</b>	<b>8,234.4</b>							
	<b>26-Mar</b>	Purchase	8,051.0	2.3009	18,524.34					
	<b>31-Mar</b>	March Sales - 11/29 load	69.4	2.3391		162.33				
		1/18 load	4,146.6	2.4779		10,274.86				
		Total March Sales	4,216.0			10,437.19	16,787.34	6,350.15	3.98	1.51
		<b>Inventory 3/31/18</b>	<b>12,069.4</b>							
	<b>30-Apr</b>	April Sales - 1/18 load	4,018.4	2.4779		9,957.19				
		- 3/26 load	788.6	2.3009		1,814.49				
		Total April Sales	4,807.0			11,771.68	17,841.33	6,069.65	3.71	1.26
		<b>Inventory 4/30/18</b>	<b>7,262.4</b>							
	<b>14-May</b>	Purchase	8,006.0	2.6241	21,008.75					
	<b>31-May</b>	May Sales - 3/26 load	6,370.0	2.3009		14,656.73	27,140.55	12,483.82	4.26	1.96
		<b>Inventory 5/31/18</b>	<b>8,898.4</b>							
	<b>2-Jun</b>	Purchase	3,982.0	3.7151	11,011.46					
	<b>27-Jun</b>	Purchase	7,959.0	2.5447	20,253.39					
	<b>30-Jun</b>	June Sales - 3/26 load	892.4	2.3009		2,053.32				
		- 5/14 load	8,006.0	2.6241		21,008.75				
		- 6/2 load	948.6	3.7151		3,524.14				
		Total June Sales	9,847.0			26,586.22	44,521.98	17,935.76	4.52	1.82
		<b>Inventory 6/30/18</b>	<b>10,992.4</b>							
	<b>27-Jul</b>	Purchase	7,937.0	2.5500	20,239.31					
	<b>31-Jul</b>	July Sales - 6/2 Load	3,033.4	3.7151		11,269.38				
		- 6/27 Load	7,959.0	2.5447		20,253.27				
		- 7/27	1,143.8	2.5500		2,916.69				
		Total July Sales	12,136.2			34,439.34	55,574.41	21,135.07	4.58	1.74
		<b>Inventory 7/31/18</b>	<b>6,793.2</b>							
		Physical	6,880.0							
		Difference	-86.8							
	<b>Year to Date Sales Total for JetA</b>		<b>44,110.80</b>			<b>113,644.07</b>	<b>189,981.14</b>	<b>76,337.07</b>		<b>40.18%</b>

			January 19.6	February -174.4	March -277.4	April -211.4	May 127.4	June -220.4	July 86.8		

## Pocono Mountains Municipal Airport

## E - Balance Sheet

08/10/18

As of July 31, 2018

Accrual Basis

Jul 31, 18

## ASSETS

## Current Assets

## Checking/Savings

1000 · PLGIT- Checking	84,544.47
1005 · PNC Grant Account	58,204.70
1008 · First Keystone Checking	33,854.05
1020 · Cash Drawer	79.37

Total Checking/Savings 176,682.59

## Accounts Receivable

1200 · Accounts Receivable	28,561.30
1201 · Grant Receivable	-8,569.67

Total Accounts Receivable 19,991.63

## Other Current Assets

1121- · Inventory Value Jet fuel	16,914.49
1122- · Inventory Value 100LL	32,919.47
1301 · Prepaid Insurance	12,805.50
1499 · Undeposited Funds	19,647.05

Total Other Current Assets 82,286.51

Total Current Assets 278,960.73

## Fixed Assets

1501 · Equipment	639,868.70
1502 · Runway Improvements	13,499,458.10
1503 · Land	
1507 · Legal Land Acquisition	11,043.64
1503 · Land - Other	2,373,209.89

Total 1503 · Land 2,384,253.53

1504 · Building and Improvements	1,404,165.59
1506 · Airport Master Plan	435,000.00
1510 · North Hangar	756,798.53
1599 · Less Accumulated Depreciation	-8,114,519.38

Total Fixed Assets 11,005,025.07

**TOTAL ASSETS 11,283,985.80**

## LIABILITIES &amp; EQUITY

## Liabilities

## Current Liabilities

## Accounts Payable

2000 · Accounts Payable	84,282.36
2001 · Due on Fixed Assets (Grants)	37,946.46

Total Accounts Payable 122,228.82

## Credit Cards

2006 · First Keystone CC - 8263/8255	1,581.34
--------------------------------------	----------

Total Credit Cards 1,581.34

## Other Current Liabilities

2100 · Payroll Liabilities	
2101 · 940	42.00
2102 · 941	4,722.84
2105 · Local	201.18
2106 · EMS	4.00
2100 · Payroll Liabilities - Other	993.46

Total 2100 · Payroll Liabilities 5,963.48



## Pocono Mountains Municipal Airport

## E - Balance Sheet

08/10/18

As of July 31, 2018

Accrual Basis

---

	Jul 31, 18
2200 · Sales Tax Payable	118.86
<b>Total Other Current Liabilities</b>	<b>6,082.34</b>
<b>Total Current Liabilities</b>	<b>129,892.50</b>
<b>Long Term Liabilities</b>	
2404 · Sewer/Water Hookups Loan	45,622.28
2502 · Hangar Project Loan	139,495.93
2503 · PIB Loan	100,000.00
2504 · Ferris Lawn Mower Lease	1,599.53
2600 · Fire Co Lease	30,656.25
2601 · Fire Company Lease - Addendum	14,173.88
<b>Total Long Term Liabilities</b>	<b>331,547.87</b>
<b>Total Liabilities</b>	<b>461,440.37</b>
<b>Equity</b>	
3900 · *Retained Earnings	117,606.85
3950 · Invested in Capital Assets	10,594,403.73
Net Income	110,534.85
<b>Total Equity</b>	<b>10,822,545.43</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>11,283,985.80</u></b>

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**Pocono Mountains Municipal Airport**  
**F - Operations A/R Aging Summary**  
**As of August 10, 2018**

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	<b>Current</b>	<b>1 - 30</b>	<b>31 - 60</b>	<b>61 - 90</b>	<b>&gt; 90</b>	<b>TOTAL</b>
D & B Aviation, LLC	0.00	575.00	0.00	0.00	0.00	575.00
Moyer Aviation (c)	0.00	24,198.24	0.00	0.00	0.00	24,198.24
Nelson Family Holdings, LLC	0.00	1,104.44	1,050.00	0.00	0.00	2,154.44
Papillon & Moyer(c)	0.00	668.50	0.00	0.00	0.00	668.50
Pocono Mountain Helicopter	0.00	0.00	0.00	0.00	299.00	299.00
Pocono Mountains Flying Club	0.00	1,467.51	0.00	0.00	0.00	1,467.51
Quinones, Leonel	0.00	0.00	-85.00	0.00	0.00	-85.00
WRIGHT, Pamela	0.00	85.00	0.00	0.00	0.00	85.00
<b>TOTAL</b>	<b>0.00</b>	<b>28,098.69</b>	<b>965.00</b>	<b>0.00</b>	<b>299.00</b>	<b>29,362.69</b>

**Pocono Mountains Municipal Airport**  
**G - Operations - Unpaid Bills**  
 As of August 10, 2018

Type	Date	Num	Memo	Due Date	Open Balance
<b>ARGS Technology, LLC</b>					
Bill	08/01/2018	1329		08/16/2018	375.00
Total ARGS Technology, LLC					375.00
<b>Arthur J Gallagher Risk Management</b>					
Bill	01/09/2018	2431098	2018 Insurance	02/08/2018	6,462.00
Total Arthur J Gallagher Risk Management					6,462.00
<b>Ascent Aviation Group</b>					
Bill	06/27/2018	535031		07/27/2018	15,253.39
Bill	07/27/2018	542184		08/26/2018	29,704.09
Bill	07/27/2018	542185		08/26/2018	20,239.01
Total Ascent Aviation Group					65,196.49
<b>Bonnie Schwartz</b>					
Bill	07/20/2018	1007	July 18th Board Meeting Minutes	07/20/2018	125.00
Total Bonnie Schwartz					125.00
<b>Cintas Corporation</b>					
Bill	07/30/2018	735432918	Brown Mat	08/29/2018	39.16
Total Cintas Corporation					39.16
<b>D.G Nicholas Co.</b>					
Bill	08/02/2018	88145		09/01/2018	43.32
Bill	08/04/2018	88908	Bulbs For Hazard Light Big Tracter	09/03/2018	122.46
Total D.G Nicholas Co.					165.78
<b>Ed's Auto Service</b>					
Bill	08/02/2018	49181	Repairs to 2009 Ford Escape	09/01/2018	81.33
Total Ed's Auto Service					81.33
<b>Jacques Welding</b>					
Bill	07/11/2018		T-Hangar Door Repair	07/11/2018	90.00
Total Jacques Welding					90.00
<b>Moyer Aviation</b>					
Bill	07/23/2018	143997C	July - Management, LIne, Counter Se...	08/22/2018	3,000.00
Total Moyer Aviation					3,000.00
<b>MW Aviation - vendor</b>					
Bill	07/31/2018	July 2018	June 2018	07/31/2018	5,333.75
Total MW Aviation - vendor					5,333.75
<b>PA State Constable-Roger Metzgar</b>					
Bill	08/01/2018	0801201800001	Security for NASCAR	08/01/2018	600.00
Total PA State Constable-Roger Metzgar					600.00
<b>Verizon</b>					
Bill	07/25/2018			08/24/2018	120.51
Bill	07/25/2018		Fax Line	08/24/2018	51.81
Total Verizon					172.32
<b>Verizon Wireless</b>					
Bill	07/26/2018	9811719441		08/25/2018	37.90
Total Verizon Wireless					37.90

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**Pocono Mountains Municipal Airport**  
**G - Operations - Unpaid Bills**  
As of August 10, 2018

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Type	Date	Num	Memo	Due Date	Open Balance
WB Electric Bill	07/23/2018	18-7-39	Replaced tilt sensors on runway	07/23/2018	3,335.74
Total WB Electric					3,335.74
<b>TOTAL</b>					<b><u>85,014.47</u></b>

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**Pocono Mountains Municipal Airport**  
**H - Open Capital Invoices**  
As of July 31, 2018

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Type	Date	Num	Terms	Due Date	Aging	Open Balance
<b>Monroe Co. Comm</b>						
Payment	05/08/2018	500...				-34,060.68
Total Monroe Co. Comm						-34,060.68
<b>PA DOT BOA</b>						
Invoice	06/30/2018	8793	Due on receipt	06/30/2018	31	25,491.01
Total PA DOT BOA						25,491.01
<b>TOTAL</b>						<b><u>-8,569.67</u></b>

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**Pocono Mountains Municipal Airport**  
**I - Due on Fixed Assets - Unpaid Bills**  
As of July 31, 2018

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Type	Date	Num	Memo	Due Date	Aging	Open Balance
<b>Delta Airport Consultants, Inc..</b>						
Bill	06/08/2018	15128-CA3	Project 15128-CA-3	06/08/2018	53	11,113.82
Bill	06/30/2018	15128 - C...	Project 15128 - North...	06/30/2018	31	26,832.64
Total Delta Airport Consultants, Inc..						37,946.46
<b>TOTAL</b>						<b><u>37,946.46</u></b>

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08/10/18

Accrual Basis

**Pocono Mountains Municipal Airport**  
**J - Payments between Board Meetings**  
**July 19 through August 10, 2018**

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Type	Date	Num	Name	Memo	Amount
<b>Jul 19 - Aug 10, 18</b>					
Bill Pmt -Check	07/19/2018	14158	Durney & Worthington, LLC		-167.50
Bill Pmt -Check	07/19/2018	14159	Reliable Sign & Striping	Runaway Sign	-141.00
Bill Pmt -Check	07/19/2018	14160	Rutherford, Rita	July 2 - July 13, 2018	-990.00
Check	07/26/2018	EFT	Pocono Community Bank	2007896467 N. Hangar	-1,979.00
Check	07/29/2018	14500	Mt. Pocono Beverage	Supplies for Nascar	-203.40
Bill Pmt -Check	07/31/2018	14163	Rutherford, Rita	July 16 - July 27 Loan	-450.00
Bill Pmt -Check	08/01/2018	EFT	Pennsylvania Infrastructure Bank	#P78000045-301	-10,987.53
Check	08/03/2018		Cash	Ron Reimbursement Sam's Club	-346.80
Bill Pmt -Check	08/10/2018	14164	MTG Accounting	July - 2018	-490.00
<b>Jul 19 - Aug 10, 18</b>					<b>-15,755.23</b>

Pocono Mountains Municipal Airport Authority  
 K - July 2018 Cash Report

	First Keystone	PNC Grant	PLGIT
<b>Balances as of 7/31/18</b>	<b>33,854.05</b>	<b>58,204.70</b>	<b>84,544.47</b>
<b>Income since 7/31/18</b>			
Receipts and Interest	44,783.70		
Transfers			
Loans			
<b>Balance after Transfers, Interest, &amp; Deposits:</b>	<b>78,637.75</b>	<b>58,204.70</b>	<b>84,544.47</b>
<b>Bills paid since 7/31/18</b>	<b>-5,171.36</b>		
<b>Current Balances:</b>	<b>73,466.39</b>	<b>58,204.70</b>	<b>84,544.47</b>
Unpaid Bills - Operations	-19,817.98	-37,946.46	
Unpaid Bills - Grants			
Unpaid Fuel Bills	-65,196.49		
Unpaid Insurance - 1/10th Due 1st of Month	-2,232.00		
Accounts Receivable/Grants Receivable	29,362.69	302,449.51	
Undeposited Funds (CC Not Settled)	3,614.63		
<b>Projected Balances:</b>	<b>19,197.24</b>	<b>322,707.75</b>	<b>84,544.47</b>