

**Pocono Mountains Municipal Airport**  
**A1 - Profit & Loss Current Month vs Previous Month**  
**August 2018**

	Aug 18	Aug 17
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4100 · Rent Income</b>		
4103 · T-Hanger rental	2,122.65	1,981.14
4107 · Tie Downs rental	1,162.50	1,105.00
4108 · Main hangar rental	1,512.00	1,512.00
4112 · Dome hangars	254.00	254.00
4115 · North Hangar Rental	4,268.91	3,785.00
4116 · Fire Company Rental	93.75	93.75
4117 · Fire Company Rental - Addendum	43.48	43.48
4120 · Other Rental	220.00	220.00
<b>Total 4100 · Rent Income</b>	9,677.29	8,994.37
<b>4200 · Sales</b>		
4205 · Misc. Fees	1,690.00	3,220.00
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-4,684.60	-4,196.31
4210 · 100LL Fuel - Other	40,173.92	49,653.41
<b>Total 4210 · 100LL Fuel</b>	35,489.32	45,457.10
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-3,527.05	-3,320.15
4211 · Jet A Fuel - Other	47,043.31	41,211.85
<b>Total 4211 · Jet A Fuel</b>	43,516.26	37,891.70
4214 · Sales - Vending	187.81	141.50
<b>Total 4200 · Sales</b>	80,883.39	86,710.30
4820 · Misc. Income	490.00	310.00
4850 · Commission Income	10.00	0.00
4910 · Interest Income	131.35	4.07
8400 · MW Hangar Rentals	5,545.03	5,500.00
<b>Total Income</b>	96,737.06	101,518.74
<b>Cost of Goods Sold</b>		
<b>5200 · Cost of Goods Sold</b>		
5210 · Cost of Sales - 100LL Fuel	28,430.79	35,645.29
5211 · Cost of Sales - Jet A Fuel	24,835.73	20,228.73
5212 · Cost of Catering	1,132.70	1,250.00
5214 · Cost of Vending	68.65	154.63
<b>Total 5200 · Cost of Goods Sold</b>	54,467.87	57,278.65
<b>Total COGS</b>	54,467.87	57,278.65
<b>Gross Profit</b>	42,269.19	44,240.09
<b>Expense</b>		
<b>6000 · Staff Cost</b>		
6001 · secretarial Services	125.00	125.00
6002 · Wages	11,431.04	8,815.77
6003 · Payroll taxes	1,198.33	674.40
6007 · Benefits	0.00	683.94
<b>Total 6000 · Staff Cost</b>	12,754.37	10,299.11
<b>6103 · Professional Fees</b>		
6004 · Payroll fees	6.00	0.00
6105 · Legal-General	323.75	3,902.50
6109 · Accounting	2,374.00	1,496.25
6103 · Professional Fees - Other	375.00	375.00
<b>Total 6103 · Professional Fees</b>	3,078.75	5,773.75
6180 · Insurance	2,519.80	3,138.38

**Pocono Mountains Municipal Airport**  
**A1 - Profit & Loss Current Month vs Previous Month**  
**August 2018**

	Aug 18	Aug 17
6201 · Advertising	28.52	37.34
6300 · Repairs & Maintenance		
6310 · Building Repairs	0.00	12.78
6320 · Miscellaneous Repairs	32.97	0.00
6330 · Equipment Repairs	1,343.79	939.81
6340 · Runway Repairs	6,031.74	2,891.89
6906 · Fuel Tank Repairs/Inspection	665.00	0.00
<b>Total 6300 · Repairs &amp; Maintenance</b>	<b>8,073.50</b>	<b>3,844.48</b>
6390 · Utilities		
6391 · Electric	892.29	1,176.79
6392 · Telephone	198.58	215.67
6394 · Internet	159.95	159.95
6396 · Propane/Natural Gas	7.98	15.99
6397 · Cooler/water	250.30	0.00
6398 · Satellite	153.97	86.98
6399 · Security Sys.	600.00	0.00
<b>Total 6390 · Utilities</b>	<b>2,263.07</b>	<b>1,655.38</b>
6400 · Gasoline/Diesel	406.90	237.27
6560 · Payroll Expenses	0.00	4.00
6940 · Interest Expense	2,469.00	928.72
6990 · Miscellaneous Expense	89.81	-611.43
7100 · Office Expenses		
7102 · Postage	53.95	50.61
7103 · Dues and Subscriptions	15.89	0.00
7105 · Bank Charges	16.02	18.47
7106 · Credit Card Fees	2,208.31	2,064.80
7107 · Office Supplies	377.88	375.70
<b>Total 7100 · Office Expenses</b>	<b>2,672.05</b>	<b>2,509.58</b>
8900 · MW Hangar Rental Payout	4,713.27	4,675.00
<b>Total Expense</b>	<b>39,069.04</b>	<b>32,491.58</b>
<b>Net Ordinary Income</b>	<b>3,200.15</b>	<b>11,748.51</b>
<b>Other Income/Expense</b>		
<b>Other Income</b>		
8100 · Contributed Capital		
8110 · FAA - Capital Grants	334,557.26	0.00
8120 · PA DOT - BoA	18,586.51	0.00
8130 · Monroe County - Capital	8,436.36	4,795.00
<b>Total 8100 · Contributed Capital</b>	<b>361,580.13</b>	<b>4,795.00</b>
<b>Total Other Income</b>	<b>361,580.13</b>	<b>4,795.00</b>
<b>Net Other Income</b>	<b>361,580.13</b>	<b>4,795.00</b>
<b>Net Income</b>	<b>364,780.28</b>	<b>16,543.51</b>

**Pocono Mountains Municipal Airport**  
**A2 - Profit & Loss YTD vs Previous YTD**  
 January through August 2018

	Jan - Aug 18	Jan - Aug 17
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4100 · Rent Income</b>		
4103 · T-Hanger rental	15,991	15,849
4107 · Tie Downs rental	9,068	8,330
4108 · Main hangar rental	12,096	12,096
4112 · Dome hangars	2,032	2,032
4115 · North Hangar Rental	32,853	32,020
4116 · Fire Company Rental	750	750
4117 · Fire Company Rental - Addendum	348	348
4120 · Other Rental	9,260	1,760
<b>Total 4100 · Rent Income</b>	82,397	73,185
<b>4200 · Sales</b>		
4205 · Misc. Fees	16,870	18,435
4210 · 100LL Fuel		
4219 · Fuel Discount - 100LL	-21,171	-22,926
4210 · 100LL Fuel - Other	223,398	268,935
<b>Total 4210 · 100LL Fuel</b>	202,227	246,009
4211 · Jet A Fuel		
4220 · Fuel Discount - Jet A	-24,564	-15,015
4211 · Jet A Fuel - Other	258,061	213,030
<b>Total 4211 · Jet A Fuel</b>	233,497	198,015
4214 · Sales - Vending	1,194	859
<b>Total 4200 · Sales</b>	453,788	463,318
4810 · Sale of Assets	1,000	0
4820 · Misc. Income	10,612	6,156
4850 · Commission Income	640	130
4910 · Interest Income	745	62
8400 · MW Hangar Rentals	45,211	42,785
<b>Total Income</b>	594,394	585,636
<b>Cost of Goods Sold</b>		
<b>5200 · Cost of Goods Sold</b>		
5210 · Cost of Sales - 100LL Fuel	159,560	193,288
5211 · Cost of Sales - Jet A Fuel	135,105	107,724
5212 · Cost of Catering	2,399	3,007
5214 · Cost of Vending	706	487
<b>Total 5200 · Cost of Goods Sold</b>	297,770	304,506
<b>Total COGS</b>	297,770	304,506
<b>Gross Profit</b>	296,623	281,130
<b>Expense</b>		
<b>6000 · Staff Cost</b>		
6001 · secretarial Services	1,250	250
6002 · Wages	81,701	71,736
6003 · Payroll taxes	8,178	8,475
6006 · Misc. Office Services	3,000	0
6007 · Benefits	4,269	5,472
<b>Total 6000 · Staff Cost</b>	98,397	85,933
<b>6103 · Professional Fees</b>		
6004 · Payroll fees	34	0
6105 · Legal-General	14,262	9,316
6109 · Accounting	12,709	12,814
6110 · Audit	10,800	10,299
6103 · Professional Fees - Other	9,141	7,250

**Pocono Mountains Municipal Airport**  
**A2 - Profit & Loss YTD vs Previous YTD**  
 January through August 2018

	Jan - Aug 18	Jan - Aug 17
Total 6103 · Professional Fees	46,946	39,679
6180 · Insurance	18,438	27,372
6201 · Advertising	1,136	610
6300 · Repairs & Maintenance		
6310 · Building Repairs	10,144	13,210
6320 · Miscellaneous Repairs	33	0
6330 · Equipment Repairs	9,094	14,698
6340 · Runway Repairs	13,442	14,607
6906 · Fuel Tank Repairs/Inspection	14,258	2,073
6300 · Repairs & Maintenance - Other	90	0
Total 6300 · Repairs & Maintenance	47,062	44,588
6390 · Utilities		
6391 · Electric	9,790	10,644
6392 · Telephone	1,554	1,445
6394 · Internet	1,625	1,570
6396 · Propane/Natural Gas	2,848	2,388
6397 · Cooler/water	521	550
6398 · Satellite	1,123	743
6399 · Security Sys.	1,958	2,068
Total 6390 · Utilities	19,418	19,407
6400 · Gasoline/Diesel	6,930	4,727
6560 · Payroll Expenses	0	32
66900 · Reconciliation Discrepancies	0	0
6821 · Conferences	0	488
6903 · Snow Removal	0	4,277
6940 · Interest Expense	8,661	8,260
6990 · Miscellaneous Expense	4,493	3,040
7100 · Office Expenses		
7102 · Postage	165	172
7103 · Dues and Subscriptions	322	166
7105 · Bank Charges	145	215
7106 · Credit Card Fees	8,552	6,347
7107 · Office Supplies	3,086	2,852
Total 7100 · Office Expenses	12,270	9,752
8801 · Minor Equipment Purchases	1,200	0
8900 · MW Hangar Rental Payout	38,429	36,367
Total Expense	303,381	284,532
Net Ordinary Income	-6,758	-3,402
Other Income/Expense		
Other Income		
8100 · Contributed Capital		
8110 · FAA - Capital Grants	435,059	95,135
8120 · PA DOT - BoA	24,170	5,285
8130 · Monroe County - Capital	22,844	19,201
Total 8100 · Contributed Capital	482,073	119,621
Total Other Income	482,073	119,621
Net Other Income	482,073	119,621
Net Income	<b>475,315</b>	<b>116,219</b>

**Pocono Mountains Municipal Airport**  
**A3 - Profit & Loss Budget Performance**  
**August 2018**

	Aug 18	Budget	\$ Over Budget	Jan - Aug 18
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4100 · Rent Income	9,677	9,104	574	82,397
4200 · Sales	80,883	92,057	-11,174	453,788
4810 · Sale of Assets	0			1,000
4820 · Misc. Income	490	25	465	10,612
4850 · Commission Income	10	0	10	640
4910 · Interest Income	131	25	106	745
8400 · MW Hangar Rentals	5,545	5,300	245	45,211
<b>Total Income</b>	96,737	106,511	-9,774	594,394
<b>Cost of Goods Sold</b>				
5200 · Cost of Goods Sold	54,468	60,875	-6,407	297,770
<b>Total COGS</b>	54,468	60,875	-6,407	297,770
<b>Gross Profit</b>	42,269	45,636	-3,367	296,623
<b>Expense</b>				
6000 · Staff Cost	12,754	11,595	1,159	98,397
6103 · Professional Fees	3,079	3,875	-796	46,946
6180 · Insurance	2,520	3,000	-480	18,438
6201 · Advertising	29	0	29	1,136
6300 · Repairs & Maintenance	8,074	2,500	5,574	47,062
6390 · Utilities	2,263	1,797	466	19,418
6400 · Gasoline/Diesel	407	400	7	6,930
6560 · Payroll Expenses	0	6	-6	0
66910 · Bank Service Charges	0	0	0	0
6821 · Conferences	0	0	0	0
6903 · Snow Removal	0	0	0	0
6940 · Interest Expense	2,469	11,988	-9,519	8,661
6990 · Miscellaneous Expense	90	500	-410	4,493
7100 · Office Expenses	2,672	1,970	702	12,270
8801 · Minor Equipment Purchases	0			1,200
8900 · MW Hangar Rental Payout	4,713	4,505	208	38,429
8905 · MW Hangar Commission	0	0	0	0
<b>Total Expense</b>	39,069	42,136	-3,066	303,381
<b>Net Ordinary Income</b>	3,200	3,500	-300	-6,758
<b>Other Income/Expense</b>				
<b>Other Income</b>				
8100 · Contributed Capital	361,580	5,000	356,580	482,073
<b>Total Other Income</b>	361,580	5,000	356,580	482,073
<b>Net Other Income</b>	361,580	5,000	356,580	482,073
<b>Net Income</b>	<b>364,780</b>	<b>8,500</b>	<b>356,280</b>	<b>475,315</b>

**Pocono Mountains Municipal Airport**  
**A3 - Profit & Loss Budget Performance**  
**August 2018**

	YTD Budget	\$ Over Budget	Annual Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
4100 · Rent Income	72,830	9,567	109,245
4200 · Sales	466,889	-13,101	659,817
4810 · Sale of Assets			
4820 · Misc. Income	4,175	6,437	4,275
4850 · Commission Income	0	640	0
4910 · Interest Income	200	545	300
8400 · MW Hangar Rentals	42,400	2,811	63,600
<b>Total Income</b>	586,494	7,900	837,237
<b>Cost of Goods Sold</b>			
5200 · Cost of Goods Sold	313,450	-15,680	443,900
<b>Total COGS</b>	313,450	-15,680	443,900
<b>Gross Profit</b>	273,044	23,579	393,337
<b>Expense</b>			
6000 · Staff Cost	111,056	-12,659	157,436
6103 · Professional Fees	41,800	5,146	57,300
6180 · Insurance	24,000	-5,562	36,000
6201 · Advertising	0	1,136	0
6300 · Repairs & Maintenance	46,059	1,003	58,059
6390 · Utilities	19,206	212	27,229
6400 · Gasoline/Diesel	3,700	3,230	5,250
6560 · Payroll Expenses	48	-48	460
66910 · Bank Service Charges	0	0	0
6821 · Conferences	0	0	445
6903 · Snow Removal	1,000	-1,000	1,500
6940 · Interest Expense	19,478	-10,817	23,478
6990 · Miscellaneous Expense	4,000	493	6,000
7100 · Office Expenses	10,277	1,993	16,120
8801 · Minor Equipment Purchases			
8900 · MW Hangar Rental Payout	36,040	2,389	54,060
8905 · MW Hangar Commission	0	0	0
<b>Total Expense</b>	316,664	-13,283	443,337
<b>Net Ordinary Income</b>	-43,620	36,862	-50,000
<b>Other Income/Expense</b>			
<b>Other Income</b>			
8100 · Contributed Capital	40,000	442,073	50,000
<b>Total Other Income</b>	40,000	442,073	50,000
<b>Net Other Income</b>	40,000	442,073	50,000
<b>Net Income</b>	<b>-3,620</b>	<b>478,935</b>	<b>0</b>

**Pocono Mountains Municipal Airport**  
**B - Profit & Loss - North Hangar**  
 August 2018

	<u>Aug 18</u>	<u>Jan - Aug 18</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4100 · Rent Income</b>		
<b>4115 · North Hangar Rental</b>	3,868.91	32,052.86
<b>Total 4100 · Rent Income</b>	<u>3,868.91</u>	<u>32,052.86</u>
<b>Total Income</b>	<u>3,868.91</u>	<u>32,052.86</u>
<b>Gross Profit</b>	3,868.91	32,052.86
<b>Expense</b>		
<b>6180 · Insurance</b>	366.00	2,928.00
<b>6300 · Repairs &amp; Maintenance</b>		
<b>6310 · Building Repairs</b>	0.00	830.00
<b>6330 · Equipment Repairs</b>	0.00	894.86
<b>Total 6300 · Repairs &amp; Maintenance</b>	<u>0.00</u>	<u>1,724.86</u>
<b>6390 · Utilities</b>		
<b>6391 · Electric</b>	206.69	2,563.02
<b>6396 · Propane/Natural Gas</b>	7.98	2,847.51
<b>6399 · Security Sys.</b>	0.00	120.00
<b>Total 6390 · Utilities</b>	<u>214.67</u>	<u>5,530.53</u>
<b>6940 · Interest Expense</b>	493.70	4,014.10
<b>7100 · Office Expenses</b>		
<b>7107 · Office Supplies</b>	0.00	128.61
<b>Total 7100 · Office Expenses</b>	<u>0.00</u>	<u>128.61</u>
<b>Total Expense</b>	<u>1,074.37</u>	<u>14,326.10</u>
<b>Net Ordinary Income</b>	<u>2,794.54</u>	<u>17,726.76</u>
<b>Principal on Loan</b>	<u>1,485.30</u>	<u>11,817.90</u>
<b>Net Income</b>	<u><u>1,309.24</u></u>	<u><u>5,908.86</u></u>

**Pocono Mountains Municipal Airport**  
**B1 - Profit & Loss - Marketing**  
**August 2018**

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	Aug 18	Jan - Aug 18
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
4100 · Rent Income		
4120 · Other Rental	0.00	7,500.00
<b>Total 4100 · Rent Income</b>	0.00	7,500.00
4820 · Misc. Income	50.00	4,619.00
4850 · Commission Income	0.00	30.00
<b>Total Income</b>	50.00	12,149.00
<b>Gross Profit</b>	50.00	12,149.00
<b>Expense</b>		
6201 · Advertising	0.00	425.00
<b>Total Expense</b>	0.00	425.00
<b>Net Ordinary Income</b>	50.00	11,724.00
<b>Net Income</b>	<b>50.00</b>	<b>11,724.00</b>



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Accrual Basis

**Pocono Mountains Municipal Airport**  
**B2 - Profit & Loss - M&W Hangar**  
August 2018

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	<u>Aug 18</u>
<b>Ordinary Income/Expense</b>	
Income	
8400 · MW Hangar Rentals	5,545.03
<b>Total Income</b>	<u>5,545.03</u>
<b>Gross Profit</b>	5,545.03
Expense	
8900 · MW Hangar Rental Payout	4,713.27
<b>Total Expense</b>	<u>4,713.27</u>
<b>Net Ordinary Income</b>	<u>831.76</u>
<b>Net Income</b>	<u><u>831.76</u></u>

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Accrual Basis

**Pocono Mountains Municipal Airport**  
**C - Sales by Product/Service Summary**  
**August 2018**

	Aug 18	
	Qty	Amount
<b>Inventory</b>		
100LL (100LL Fuel)	7,596.81	40,173.92
Jet A (Jet A Fuel)	9,620.3	47,043.31
<b>Total Inventory</b>	17,217.11	87,217.23
<b>Parts</b>		
Fuel Discount - Jet A (Fuel Discount - Jet A)	4,615	-3,527.05
Airport Merchandise (Hats, Shirts, Batteries, Etc.)	3	50.00
Fuel Discount - 100LL (Fuel Discount - 100LL)	1,778.49	-4,684.60
<b>Total Parts</b>	6,396.49	-8,161.65
<b>Service</b>		
Over Night Parking (Overnight Parking Fees)		
Single (Overnight Fee - Single)	15	150.00
Jet (Overnight Fee - Jet)	4	400.00
<b>Total Over Night Parking (Overnight Parking Fees)</b>	19.00	550.00
<b>NFP</b>		
Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)		
Turbo Prop (Landing Fees - Turbo Prop Twin - No Fuel Purchase)	2	220.00
Jet (Landing Fees - Jet - No Fuel Purchase)	6	660.00
Helo (Landing/Facility Fee - Helo - No Fuel Purchase)	1	50.00
<b>Total Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)</b>	9.00	930.00
<b>Total NFP</b>	9.00	930.00
<b>GPU (Jump Start)</b>	7	210.00
hangar lease	2	254.00
Land Lease (Monthly Charge for Land Lease)	2	220.00
Main Hangar Rental (Main Hangar Rental)	3	1,512.00
Misc Income	10	440.00
MW Rental (MW Hangar Rental)	9	5,545.03
<b>North Hangar (North Hangar Rental)</b>		
North - Overnight Hangar		
Jet (Overnight Hangar - Jet)	2	400.00
<b>Total North - Overnight Hangar</b>	2.00	400.00
North Hangar (North Hangar Rental) - Other	10	3,868.91
<b>Total North Hangar (North Hangar Rental)</b>	12.00	4,268.91
PA Capital (PA Capital Contribution)	2	18,586.51
T-Hanger Rental (T-Hanger Rental)	7.5	2,122.65
Tie Down (Tie Down)	17	1,162.50
<b>Total Service</b>	99.50	35,801.60
<b>Other Charges</b>		
Federal Portion (Federal Portion of BAA Grant)	2	334,557.26
<b>Total Other Charges</b>	2.00	334,557.26
<b>TOTAL</b>	<b>23,715.1</b>	<b>449,414.44</b>

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Accrual Basis

**Pocono Mountains Municipal Airport**  
**C - Sales by Product/Service Summary**  
**August 2018**

	Aug 18	
	% of Sales	Avg Price
<b>Inventory</b>		
100LL (100LL Fuel)	8.9%	5.29
Jet A (Jet A Fuel)	10.5%	4.89
<b>Total Inventory</b>	19.4%	5.07
<b>Parts</b>		
Fuel Discount - Jet A (Fuel Discount - Jet A)	-0.8%	-0.76
Airport Merchandise (Hats, Shirts, Batteries, Etc.)	0.0%	16.67
Fuel Discount - 100LL (Fuel Discount - 100LL)	-1.0%	-2.63
<b>Total Parts</b>	-1.8%	-1.28
<b>Service</b>		
Over Night Parking (Overnight Parking Fees)		
Single (Overnight Fee - Single)	0.0%	10.00
Jet (Overnight Fee - Jet)	0.1%	100.00
<b>Total Over Night Parking (Overnight Parking Fees)</b>	0.1%	28.95
<b>NFP</b>		
Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)		
Turbo Prop (Landing Fees - Turbo Prop Twin - No Fuel Purchase)	0.0%	110.00
Jet (Landing Fees - Jet - No Fuel Purchase)	0.1%	110.00
Helo (Landing/Facility Fee - Helo - No Fuel Purchase)	0.0%	50.00
<b>Total Landing Fees/Facility Fee (Landing Fees - No Fuel Purchase)</b>	0.2%	103.33
<b>Total NFP</b>	0.2%	103.33
<b>GPU (Jump Start)</b>	0.0%	30.00
hangar lease	0.1%	127.00
Land Lease (Monthly Charge for Land Lease)	0.0%	110.00
Main Hangar Rental (Main Hangar Rental)	0.3%	504.00
Misc Income	0.1%	44.00
MW Rental (MW Hangar Rental)	1.2%	616.11
<b>North Hangar (North Hangar Rental)</b>		
North - Overnight Hangar		
Jet (Overnight Hangar - Jet)	0.1%	200.00
<b>Total North - Overnight Hangar</b>	0.1%	200.00
North Hangar (North Hangar Rental) - Other	0.9%	386.89
<b>Total North Hangar (North Hangar Rental)</b>	0.9%	355.74
PA Capital (PA Capital Contribution)	4.1%	9,293.26
T-Hanger Rental (T-Hanger Rental)	0.5%	283.02
Tie Down (Tie Down)	0.3%	68.38
<b>Total Service</b>	8.0%	359.82
<b>Other Charges</b>		
Federal Portion (Federal Portion of BAA Grant)	74.4%	167,278.63
<b>Total Other Charges</b>	74.4%	167,278.63
<b>TOTAL</b>	<b>100.0%</b>	<b>18.95</b>

Report D2 Fuel Inventory Comparison 2017, 2016, 2015, & 2014 Year to Date											
Gallons By Month											
100LL		2014	YTD	2015	YTD	2016	YTD	2017	YTD	2018	YTD
January		3530.60		3258.4		4703.4		3814.5		3375.6	
February		3024.80	6555.40	3587.9	6846.3	4566.6	9270	4744.63	8559.13	3982.6	7358.2
March		4614.10	11169.50	3948.9	10795.2	5865.1	15135.1	3472.89	12032.02	3702.4	11060.6
April		5461.60	16631.10	6668.7	17463.9	5675.6	20810.7	6846.8	18878.82	4790.7	15851.3
May		7069.90	23701.00	7354.4	24818.3	6537	27347.7	7559	26437.82	5283.3	21134.6
June		8885.00	32586.00	6680.4	31498.7	8779	36126.7	9677.65	36115.47	6492.8	27627.4
July		9646.40	42232.40	10733.81	42232.51	9922.3	46049	9691.5	45806.97	8078.31	35705.71
August		11222.50	53454.90	11704.2	53936.71	9943.9	55992.9	10212.1	56019.07	7596.8	43302.51
September		8107.20	61562.10	9033.9	62970.61	7439.9	63432.8	8191.48	64210.55		
October		5503.70	67065.80	8642.8	71613.41	7804.3	71237.1	8220.07	72430.62		
November		4762.30	71828.10	6831.97	78445.38	6677.8	77914.9	6734.63	79165.25		
December		3261.10	75089.20	4328	82773.38	5073.3	82988.3	5348.44	84513.69		
Total		75089.20		82773.38		82988.2		84513.69			
Jet A		2014	YTD	2015	YTD	2016	YTD	2017	YTD	2018	YTD
January		3377		3207.5		2089		1589		4867.6	
February		2073	5450	1015	4222.5	2584	4673	4949	6538	1867	6734.6
March		3488	8938	3213.5	7436	5308	9981	3531	10069	4216	10950.6
April		4152	13090	7867	15303	10453	20434	7885	17954	4807	15757.6
May		6055	19145	11073	26376	7313	27747	4816	22770	6370	22127.6
June		13535	32680	17953	44329	10865	38612	8074	30844	9847	31974.6
July		10956	43636	9722	54051	12109	50721	11371	42215	12136.2	44110.8
August		12422	56058	15082.2	69133.2	11850	62571	9876.1	52091.1	9,620.3	53731.1
Sept		8390	64448	5126	74259.2	7429	70000	5286	57377.1		
October		9761	74209	4955	79214.2	6732	76732	3742.1	61119.2		
November		4629	78838	4113	83327.2	4575	81307	6640	67759.2		
December		3811	82649	3410	86737.2	5515	86822	4180	71939.2		
Total		82649		86737.2		86822		71939.2			

Report D										
2018 PMMAA Fuel Inventory Tracking										
	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
<b>100LL</b>	<b>1-Jan</b>	11/28 load	4,315.0	3.3895	14,625.69					
		<b>Inventory 01/01/18</b>	<b>4,315.0</b>							
	<b>24-Jan</b>	Purchase	<b>8,188.0</b>	3.6220	29,657.17					
	<b>31-Jan</b>	Jan Sales - 11/28 load	3,375.6	3.3895		11,441.43	14,443.03	3,001.60	4.28	0.89
		<b>Inventory 01/31/18</b>	<b>9,127.7</b>							
	<b>28-Feb</b>	February Sales - 11/28 load	939.5	3.3895		3,184.27				
		- 1/24 load	3,043.2	3.622		11,022.29				
		Total February Sales	3,982.6			14,206.56	17,895.94	3,689.38	4.49	0.93
		<b>Inventory 02/28/18</b>	<b>5,145.1</b>							
	<b>28-Mar</b>	Purchase	8,151.0	3.7135	30,268.64					
	<b>31-Mar</b>	March Sales - 1/24 load	3,702.4	3.622		13,410.24	17,060.41	3,650.17	4.61	0.99
		<b>Inventory 3/31/18</b>	<b>9,593.7</b>							
	<b>30-Apr</b>	April Sales - 1/24 load	1,442.4	3.622		5,224.41				
		- 3/28 load	3,348.3	3.7135		12,433.87				
		Total April Sales	4,790.7			17,658.28	22,740.05	5,081.77	4.75	1.06
		<b>Inventory 4/30/18</b>	<b>4,803.0</b>							
	<b>11-May</b>	Purchase	8,022.0	3.7855	30,367.50					
	<b>31-May</b>	May Sales 3/28 load	4,802.7	3.7135		17,834.86				
		5/11 load	480.6	3.7855		1,819.27				
		Total May Sales	5,283.3			19,654.14	24,903.22	5,249.08	4.71	0.99
		<b>Inventory 5/31/18</b>	<b>7,541.7</b>							
	<b>27-Jun</b>	Purchase	7,961.0	3.6962	29,425.51					
	<b>30-Jun</b>	June Sales - 5/11 Load	6,492.8	3.7855		24,578.49	31,059.42	6,480.93	4.78	1.00
		<b>Inventory 6/30/18</b>	<b>9,009.9</b>							
	<b>27-Jul</b>	Purchase	7887.0	3.7662	29,704.09					
	<b>31-Jul</b>	July Sales - 5/11 Load	1048.6	3.7855		3,969.48				
		- 6/27 Load	7029.71	3.6962		25,983.21				
		Total July Sales	8078.31			29,952.69	38,635.69	8,683.00	4.78	1.07
		<b>Inventory 7/31/18</b>	<b>8,818.6</b>							
	<b>31-Aug</b>	August Sales - 6/27 Load	931.3	3.6962		3,442.23				
		- 7/27 Load	6,665.5	3.7662		25,103.53				
		Total August Sales	7,596.8			28,545.76	35,489.34	6,943.58	4.67	0.91
		<b>Inventory 8/31/18</b>	<b>1221.8</b>							



	Date	Description	Gallons	Price/Gallon	Load Cost	Monthly Cost	Total Sales	Gross Profit	Sale Price/Gallon	Gross Profit/Gallon
<b>Jet A</b>	<b>1-Jan</b>	11/29/17 load	6,804.0	2.3391	15,915.24					
		<b>Inventory 01/01/18</b>	<b>6,804.0</b>							
	<b>18-Jan</b>	Purchase	8,165.0	2.4779	20,231.70					
	<b>31-Jan</b>	January Sales 11/29 load	4,867.6	2.3391		11,385.80	19,961.50	8,575.70	4.10	1.76
		<b>Inventory 01/31/18</b>	<b>10,101.4</b>							
	<b>28-Feb</b>	February Sales - 11/29 load	1,867.0	2.3391		4,367.10	8,154.03	3,786.93	4.37	2.03
		<b>Inventory 02/28/18</b>	<b>8,234.4</b>							
	<b>26-Mar</b>	Purchase	8,051.0	2.3009	18,524.34					
	<b>31-Mar</b>	March Sales - 11/29 load	69.4	2.3391		162.33				
		1/18 load	4,146.6	2.4779		10,274.86				
		Total March Sales	4,216.0			10,437.19	16,787.34	6,350.15	3.98	1.51
		<b>Inventory 3/31/18</b>	<b>12,069.4</b>							
	<b>30-Apr</b>	April Sales - 1/18 load	4,018.4	2.4779		9,957.19				
		- 3/26 load	788.6	2.3009		1,814.49				
		Total April Sales	4,807.0			11,771.68	17,841.33	6,069.65	3.71	1.26
		<b>Inventory 4/30/18</b>	<b>7,262.4</b>							
	<b>14-May</b>	Purchase	8,006.0	2.6241	21,008.75					
	<b>31-May</b>	May Sales - 3/26 load	6,370.0	2.3009		14,656.73	27,140.55	12,483.82	4.26	1.96
		<b>Inventory 5/31/18</b>	<b>8,898.4</b>							
	<b>2-Jun</b>	Purchase	3,982.0	3.7151	11,011.46					
	<b>27-Jun</b>	Purchase	7,959.0	2.5447	20,253.39					
	<b>30-Jun</b>	June Sales - 3/26 load	892.4	2.3009		2,053.32				
		- 5/14 load	8,006.0	2.6241		21,008.75				
		- 6/2 load	948.6	3.7151		3,524.14				
		Total June Sales	9,847.0			26,586.22	44,521.98	17,935.76	4.52	1.82
		<b>Inventory 6/30/18</b>	<b>10,992.4</b>							
	<b>27-Jul</b>	Purchase	7,937.0	2.5500	20,239.31					
	<b>31-Jul</b>	July Sales - 6/2 Load	3,033.4	3.7151		11,269.38				
		- 6/27 Load	7,959.0	2.5447		20,253.27				
		- 7/27 Load	1,143.8	2.5500		2,916.69				
		Total July Sales	12,136.2			34,439.34	55,574.41	21,135.07	4.58	1.74
		<b>Inventory 7/31/18</b>	<b>6,793.2</b>							
	<b>8-Aug</b>	Purchase	7,941.0	2.6157	20,771.39					
	<b>31-Aug</b>	August Sales - 7/27 Load	6,793.2	2.5500		17,322.66				
		- 8/08 Load	2,827.1	2.6157		7,394.85				

		Total August Sales	9,620.3			24,717.51	43,516.26	18,798.75	4.52	1.95	
		<b>Inventory 8/31/18</b>	<b>5,113.9</b>								
		Physical	4,957.0								
		Difference	-156.9								
		<b>Year to Date Sales Total for JetA</b>	<b>53,731.10</b>			<b>138,361.58</b>	<b>233,497.40</b>	<b>95,135.82</b>		<b>40.74%</b>	
			January 19.6	February -174.4	March -277.4	April -211.4	May 127.4	June -220.4	July 86.8	August -156.9	



## Pocono Mountains Municipal Airport

## E - Balance Sheet

09/13/18

As of August 31, 2018

Accrual Basis

	<u>Aug 31, 18</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1000 · PLGIT- Checking	84,669.79
1005 · PNC Grant Account	34,745.70
1008 · First Keystone Checking	72,034.74
1020 · Cash Drawer	63.48
<b>Total Checking/Savings</b>	<u>191,513.71</u>
<b>Accounts Receivable</b>	
1200 · Accounts Receivable	25,200.53
1201 · Grant Receivable	213,476.15
<b>Total Accounts Receivable</b>	<u>238,676.68</u>
<b>Other Current Assets</b>	
1121- · Inventory Value Jet fuel	12,850.15
1122- · Inventory Value 100LL	4,488.68
1301 · Prepaid Insurance	10,244.40
1499 · Undeposited Funds	6,924.71
<b>Total Other Current Assets</b>	<u>34,507.94</u>
<b>Total Current Assets</b>	<u>464,698.33</u>
<b>Fixed Assets</b>	
1501 · Equipment	639,868.70
1502 · Runway Improvements	13,654,964.98
1503 · Land	
1507 · Legal Land Acquisition	11,043.64
1503 · Land - Other	2,373,209.89
<b>Total 1503 · Land</b>	<u>2,384,253.53</u>
1504 · Building and Improvements	1,383,819.41
1506 · Airport Master Plan	435,000.00
1510 · North Hangar	756,798.53
1599 · Less Accumulated Depreciation	-8,114,519.38
<b>Total Fixed Assets</b>	<u>11,140,185.77</u>
<b>TOTAL ASSETS</b>	<u><u>11,604,884.10</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2000 · Accounts Payable	48,468.35
2001 · Due on Fixed Assets (Grants)	44,341.68
<b>Total Accounts Payable</b>	<u>92,810.03</u>
<b>Credit Cards</b>	
2006 · First Keystone CC - 8263/8255	1,189.42
<b>Total Credit Cards</b>	<u>1,189.42</u>
<b>Other Current Liabilities</b>	
2100 · Payroll Liabilities	
2101 · 940	42.00
2102 · 941	2,858.96
2105 · Local	328.61
2106 · EMS	4.00
2100 · Payroll Liabilities - Other	1,144.55
<b>Total 2100 · Payroll Liabilities</b>	<u>4,378.12</u>

## Pocono Mountains Municipal Airport

09/13/18

**E - Balance Sheet**

Accrual Basis

As of August 31, 2018

	<u>Aug 31, 18</u>
2200 · Sales Tax Payable	246.75
<b>Total Other Current Liabilities</b>	<u>4,624.87</u>
<b>Total Current Liabilities</b>	98,624.32
<b>Long Term Liabilities</b>	
2404 · Sewer/Water Hookups Loan	43,868.54
2502 · Hangar Project Loan	138,010.63
2503 · PIB Loan	90,762.47
2504 · Ferris Lawn Mower Lease	1,599.53
2600 · Fire Co Lease	30,562.50
2601 · Fire Company Lease - Addendum	14,130.40
<b>Total Long Term Liabilities</b>	<u>318,934.07</u>
<b>Total Liabilities</b>	417,558.39
<b>Equity</b>	
3900 · *Retained Earnings	117,606.85
3950 · Invested in Capital Assets	10,594,403.73
Net Income	475,315.13
<b>Total Equity</b>	<u>11,187,325.71</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>11,604,884.10</u></u>

**Pocono Mountains Municipal Airport**  
**F - Operations A/R Aging Summary**  
**As of September 13, 2018**

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	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>&gt; 90</u>	<u>TOTAL</u>
Bohnenberger, Otto	0.00	729.82	0.00	0.00	0.00	729.82
Chervenack, Doug	0.00	40.00	40.00	0.00	0.00	80.00
D & B Aviation, LLC	0.00	575.00	575.00	0.00	0.00	1,150.00
Hi Tech Helicopters	0.00	3,044.68	0.00	0.00	0.00	3,044.68
Key Leasing , LLC	0.00	1,037.92	0.00	0.00	0.00	1,037.92
Lebron, Steven	0.00	85.00	0.00	0.00	0.00	85.00
Moyer Aviation (c)	0.00	25,064.59	0.00	0.00	0.00	25,064.59
MW Aviation - customer	0.00	0.00	0.00	0.00	0.00	0.00
Nelson Family Holdings, LLC	0.00	0.00	0.00	1,050.00	0.00	1,050.00
Papillon & Moyer(c)	0.00	-63.00	0.00	0.00	0.00	-63.00
Pocono Mountain Helicopter	0.00	0.00	0.00	0.00	299.00	299.00
Quinones, Leonel	0.00	85.00	0.00	-85.00	0.00	0.00
Rys, Sebastian	0.00	85.00	0.00	0.00	0.00	85.00
Weber, Phil	0.00	375.00	0.00	0.00	0.00	375.00
<b>TOTAL</b>	<b><u>0.00</u></b>	<b><u>31,059.01</u></b>	<b><u>615.00</u></b>	<b><u>965.00</u></b>	<b><u>299.00</u></b>	<b><u>32,938.01</u></b>

**Pocono Mountains Municipal Airport**  
**G - Operations - Unpaid Bills**  
As of September 13, 2018

Type	Date	Num	Memo	Due Date	Open Balance
<b>ARGS Technology, LLC</b>					
Bill	09/01/2018	1339		09/16/2018	375.00
Total ARGS Technology, LLC					375.00
<b>Arthur J Gallagher Risk Management</b>					
Bill	01/09/2018	2431098	2018 Insurance	02/08/2018	4,237.00
Total Arthur J Gallagher Risk Management					4,237.00
<b>Ascent Aviation Group</b>					
Bill	08/10/2018	545886		09/09/2018	20,771.39
Bill	09/04/2018	551145		10/04/2018	29,775.65
Bill	09/06/2018	551928		10/06/2018	21,172.63
Bill	09/11/2018	M207685	Wings Points through September 11, ...	10/11/2018	2.08
Total Ascent Aviation Group					71,721.75
<b>Bonnie Schwartz</b>					
Bill	08/16/2018	1008	August 15th Board Meeting Minutes	08/16/2018	125.00
Total Bonnie Schwartz					125.00
<b>Cintas Corporation</b>					
Bill	08/27/2018	735441428		09/26/2018	41.16
Total Cintas Corporation					41.16
<b>Cintas Fire</b>					
Bill	09/07/2018	0F50626318	Fire Extinguisher Annual Inspection	09/07/2018	59.90
Total Cintas Fire					59.90
<b>Crompco, LLC</b>					
Bill	08/14/2018	704239	INSP: IUM Inspection	08/14/2018	665.00
Total Crompco, LLC					665.00
<b>Delta Airport Consultants, Inc..</b>					
Bill	08/17/2018	15048-14 Final	Project 15048 - Relocate ASOS	08/17/2018	373.88
Total Delta Airport Consultants, Inc..					373.88
<b>E.F. Possinger &amp; Sons, Inc.</b>					
Bill	08/23/2018	P-8271	Mowing w Hydro Axe/Clearing Brush	08/23/2018	6,000.00
Total E.F. Possinger & Sons, Inc.					6,000.00
<b>Jacques Welding</b>					
Bill	08/28/2018		Equipment Repairs	08/28/2018	953.44
Total Jacques Welding					953.44
<b>Moyer Aviation</b>					
Bill	07/23/2018	143997C	July - Management, LIne, Counter Se...	08/22/2018	3,000.00
Bill	09/03/2018	144416C	August - Management, LIne, Counter ...	10/03/2018	3,000.00
Total Moyer Aviation					6,000.00
<b>MW Aviation - vendor</b>					
Bill	07/31/2018	July 2018	June 2018	07/31/2018	5,333.75
Bill	08/31/2018	August 2018	August 2018	08/31/2018	4,713.27
Total MW Aviation - vendor					10,047.02
<b>P P &amp; L</b>					
Bill	09/10/2018	59681-27018		10/10/2018	470.97
Bill	09/10/2018	59281-27007		10/10/2018	114.81
Bill	09/10/2018	11480-22003		10/10/2018	227.04
Bill	09/10/2018	11280-22007		10/10/2018	63.20
Total P P & L					876.02

**Pocono Mountains Municipal Airport**  
**G - Operations - Unpaid Bills**  
 As of September 13, 2018

Type	Date	Num	Memo	Due Date	Open Balance
<b>TriGuard</b>					
Bill	09/04/2018	C30926	October 1 - December 31, 2018	10/04/2018	75.00
Total TriGuard					75.00
<b>Tulpehocken Spring Water</b>					
Bill	08/31/2018	August 2018	August 2018	09/30/2018	159.95
Total Tulpehocken Spring Water					159.95
<b>UGI Utilities, inc.</b>					
Bill	08/28/2018			08/28/2018	7.98
Total UGI Utilities, inc.					7.98
<b>Verizon</b>					
Bill	08/25/2018			09/24/2018	113.30
Bill	08/25/2018		Fax Line	09/24/2018	47.26
Total Verizon					160.56
<b>Verizon Wireless</b>					
Bill	08/26/2018	9813569975		09/25/2018	38.02
Total Verizon Wireless					38.02
<b>TOTAL</b>					<b>101,916.68</b>

**Pocono Mountains Municipal Airport**  
**H - Open Capital Invoices**  
As of August 31, 2018

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<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Terms</u>	<u>Due Date</u>	<u>Aging</u>	<u>Open Balance</u>
<b>Monroe Co. Comm</b>						
Payment	05/08/2018	500...				-34,060.68
Total Monroe Co. Comm						-34,060.68
<b>PA DOT BOA</b>						
<b>AGB-2017-PMMAA-00006</b>						
Invoice	08/02/2018	8794	Due on receipt	08/02/2018	29	205,412.24
Total AGB-2017-PMMAA-00006						205,412.24
<b>PA DOT BOA - Other</b>						
Invoice	08/03/2018	11164	Due on receipt	08/03/2018	28	42,124.59
Total PA DOT BOA - Other						42,124.59
Total PA DOT BOA						247,536.83
<b>TOTAL</b>						<b><u>213,476.15</u></b>

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09/13/18

**Pocono Mountains Municipal Airport**  
**I - Due on Fixed Assets - Unpaid Bills**  
As of August 31, 2018

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<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Memo</u>	<u>Due Date</u>	<u>Aging</u>	<u>Open Balance</u>
Delta Airport Consultants, Inc.. Bill	08/03/2018	15128 - C...	Project 15128 - North...	08/03/2018	28	44,341.68
Total Delta Airport Consultants, Inc..						44,341.68
<b>TOTAL</b>						<b>44,341.68</b>

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09/13/18

Accrual Basis

**Pocono Mountains Municipal Airport**  
**J - Payments between Board Meetings**  
**August 16 through September 13, 2018**

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Type	Date	Num	Name	Memo	Amount
<b>Aug 16 - Sep 13, 18</b>					
Bill Pmt -Check	08/17/2018	1131	Leeward Construction, Inc	AB6-2017-PMMAA-00006	-105,606.94
Bill Pmt -Check	08/21/2018	14185	Leeward Construction, Inc	AB6-2017-PMMAA-00006	-5,558.26
Check	08/26/2018	EFT	Pocono Community Bank	2007896467 N. Hangar	-1,979.00
Bill Pmt -Check	09/06/2018	14186	MTG Accounting	July - 2018	-1,887.95
Check	09/12/2018	EFT	First Keystone Community Bank	Utilities Loan	-1,901.07
<b>Aug 16 - Sep 13, 18</b>					<b>-116,933.22</b>



**Pocono Mountains Municipal Airport Authority  
K - August 2018 Cash Report**

	<b>First Keystone</b>	<b>PNC Grant</b>	<b>PLGIT</b>
<b>Balances as of 8/31/18</b>	<b>72,034.74</b>	<b>34,745.70</b>	<b>84,669.79</b>
<b>Income since 8/31/18</b>			
Receipts and Interest	20,755.54		
Transfers	-15,000.00		15,000.00
Loans			
<b>Balance after Transfers, Interest, &amp; Deposits:</b>	<b>77,790.28</b>	<b>34,745.70</b>	<b>99,669.79</b>
<b>Bills paid since 8/31/18</b>	<b>-11,414.80</b>		
<b>Current Balances:</b>	<b>66,375.48</b>	<b>34,745.70</b>	<b>99,669.79</b>
Unpaid Bills - Operations	-30,194.93		
Unpaid Bills - Grants		-107,200.22	
Unpaid Fuel Bills	-71,721.75		
Unpaid Insurance - 1/10th Due 1st of Month	-2,232.00		
Accounts Receivable/Grants Receivable	32,938.01	247,536.83	
Undeposited Funds (CC Not Settled)	3,422.15		
<b>Projected Balances:</b>	<b>-1,413.04</b>	<b>175,082.31</b>	<b>99,669.79</b>